### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

	FORM 8-K	
	CURRENT REPORT	
	PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934	
	October 27, 2016  Date of report (date of earliest event reported)	
	Digi International Inc. (Exact name of registrant as specified in its charter)	
Delaware (State of Incorporation)	1-34033 (Commission file number)	41-1532464 (I.R.S. Employer Identification No.)
	d East, Minnetonka, Minnesota of principal executive offices)	55343 (Zip Code)
	(952) 912-3444 (Registrant's telephone number, including area code)	
Check the appropriate box below if th ing provisions (see General Instructions)	e Form 8-K filing is intended to simultaneously satisfy the filing oblon A.2. below):	igation of the registrant under any of the
Written communications pursuant	to Rule 425 under the Securities Act (17 CFR 230.425)	
Soliciting material pursuant to Ru	le 14a-12 under the Exchange Act (17 CFR 240.14a-12)	
Pre-commencement communication	ons pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.	.14d-2(b))
Pre-commencement communication	ons pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.	13e-4(c))

### Item 2.02 <u>Results of Operations and Financial Condition.</u>

On October 27, 2016, Digi International Inc. ("Digi") issued a press release regarding Digi's financial results for its fourth fiscal quarter and full year ended September 30, 2016. A copy of Digi's press release is attached hereto as Exhibit 99.1.

The information contained in this Current Report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01 <u>Financial Statements and Exhibits.</u>

The following exhibit is furnished herewith:

99.1 Press Release dated October 27, 2016, announcing financial results for the fourth fiscal quarter and full year ended September 30, 2016.

### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned duly authorized.

Date: October 27, 2016

### DIGI INTERNATIONAL INC.

By: /s/ Michael C. Goergen

Michael C. Goergen

Senior Vice President, Chief Financial Officer and Treasurer

### EXHIBIT INDEX

No.	Exhibit	Manner of Filing
99.1	Press Release dated October 27, 2016, announcing financial results for the fourth fiscal quarter and full year ended	Furnished
	September 30, 2016.	Electronically



## Digi International Reports Fourth Fiscal Quarter and Full Year 2016 Results Focus on Profitability Results in

43% Increase in Income from Continuing Operations for FY16 compared to FY15

(Minneapolis, MN, October 27, 2016) - Digi International® Inc. (NASDAQ: DGII), the M2M solutions expert, reported its fourth fiscal quarter and full year 2016 financials.

The financial highlights for the fourth fiscal quarter and year ended September 30, 2016 include:

- Revenue for the fourth fiscal quarter of 2016 was \$50.5 million compared to revenue for the fourth fiscal quarter of fiscal 2015 of \$54.2 million. Revenue for fiscal 2016 was \$203.0 million compared to revenue for fiscal 2015 of \$203.8 million.
- Net income for the fourth fiscal quarter of 2016 was \$3.8 million, or \$0.14 per diluted share, compared to net income for the fourth fiscal quarter of 2015 of \$3.0 million, or \$0.12 per diluted share. Income from continuing operations for the fourth fiscal quarter of 2016 was \$3.8 million, or \$0.14 per diluted share, compared to \$3.7 million, or \$0.14 per diluted share, in the prior year comparable quarter. Income from continuing operations was \$13.5 million in fiscal 2016, or \$0.51 per diluted share, compared to \$9.4 million, or \$0.37 per diluted share, in fiscal 2015. Income from continuing operations increased by 42.9% for the fiscal year 2016 compared to fiscal 2015.
- Adjusted EBITDA from Continuing Operations (Earnings Before Interest, Taxes, Depreciation and Amortization, adjusted for gain from insurance recovery) in the fourth fiscal quarter of 2016 was \$5.9 million, or 11.8% of total revenue, compared to \$6.5 million, or 11.9% of total revenue, in the fourth fiscal quarter of 2015. For the full fiscal year 2016, Adjusted EBITDA from Continuing Operations was \$21.0 million, or 10.4% of total revenue, compared to \$16.9 million, or 8.3% of total revenue in fiscal 2015. Adjusted EBITDA increased by 24.6% for fiscal year 2016 compared to fiscal 2015. Please see Reconciliation of Income from Continuing Operations to Adjusted EBITDA from Continuing Operations later in this earnings release.
- Cash, cash equivalents and marketable securities were \$137.7 million at September 30, 2016 an increase of \$31.9 million from the end of the prior fiscal year.

"We're pleased with our fiscal 2016 results, particularly with our strong profit and cash generation. One of our goals is to improve our consistency of performance," said Ron Konezny, President and Chief Executive Officer. "We are working hard to simplify and scale the business which helped us achieve our double digit EBITDA goal. We will continue to focus on our three key priorities, which include maintaining a consistently profitable business model, generating top line revenue growth, and building a hardware-enabled solutions business," continued Mr. Konezny.

Below is a table setting forth certain GAAP and non-GAAP results:

### **GAAP** Results from Continuing Operations

Grif	ii itcouito iit	m commung	Opci	ations		
(in thousands, except per share data)		Q4 2016		Q4 2015	YTD 2016	YTD 2015
Total Revenue	\$	50,454	\$	54,173	\$ 203,005	\$ 203,847
Gross Profit	\$	24,604	\$	26,305	\$ 99,680	\$ 97,121
Gross Margin		48.8%		48.6%	49.1%	47.6%
Operating Income	\$	5,038	\$	5,314	\$ 17,105	\$ 10,889
Operating Income as % of Total Revenue		10.0%		9.8%	8.4%	5.3%
Income from Continuing Operations	\$	3,844	\$	3,668	\$ 13,478	\$ 9,433
Income per Diluted Share from Continuing Operations	\$	0.14	\$	0.14	\$ 0.51	\$ 0.37

### Non-GAAP Results from Continuing Operations\*

(in thousands, except per share data)	Q4 2016	Q4 2015	YTD 2016	YTD 2015
Adjusted Income from Continuing Operations	\$ 3,790	\$ 3,689	\$ 12,900	\$ 8,252
Adjusted Income per Diluted Share from Continuing Operations	\$ 0.14	\$ 0.14	\$ 0.49	\$ 0.33
Adjusted EBITDA from Continuing Operations	\$ 5,941	\$ 6,471	\$ 21,020	\$ 16,875
Adjusted EBITDA from Continuing Operations as % of Total				
Revenue	11.8%	11.9%	10.4%	8.3%

<sup>\*</sup> Tables with detailed reconciliations to non-GAAP information are provided at the end of this earnings release.

### Business Results for the Three Months Ended September 30, 2016 and 2015

### Revenue Detail QTD

(in thousands)	2016	2015	Change	% Change
Cellular routers and gateways	\$ 12,547	\$ 16,218	\$ (3,671)	(22.6)
RF	7,342	9,558	(2,216)	(23.2)
Embedded	15,792	13,219	2,573	19.5
Network	12,894	13,460	(566)	(4.2)
Total product revenue	48,575	52,455	(3,880)	(7.4)
Service	1,879	1,718	161	9.4
Total revenue	\$ 50,454	\$ 54,173	\$ (3,719)	(6.9)
North America, primarily United States	\$ 33,145	\$ 36,619	\$ (3,474)	(9.5)
Europe, Middle East and Africa	11,269	10,924	345	3.2
Asia	5,228	5,699	(471)	(8.3)
Latin America	812	931	(119)	(12.8)
Total revenue	\$ 50,454	\$ 54,173	\$ (3,719)	(6.9)

Our cellular product category includes cellular routers and all gateways, and the RF product category includes XBee® modules as well as other RF Solutions. The embedded product category includes Digi Connect® and Rabbit® embedded systems on module and single board computers. The network product category, which has the highest concentration of mature products, includes console and serial servers and USB connected products. Our service offerings include wireless design services and cold chain solutions along with revenue generated from the enterprise support services and Digi Device Cloud platform.

Total revenue was \$50.5 million in fourth fiscal quarter of 2016 compared to \$54.2 million in the fourth fiscal quarter of 2015.

- Product revenue decreased by \$3.9 million, or 7.4%, in the fourth fiscal quarter of 2016 compared to the fourth fiscal quarter of 2015. This decrease was driven primarily by lower sales of cellular routers and gateways and RF products. Cellular routers and gateways revenue decreased by \$3.7 million, or 22.6%, compared to the fourth fiscal quarter of 2015. Cellular router and gateway revenue is driven by large awards-based customer projects and is subject to revenue fluctuations from quarter to quarter. RF revenue decreased by \$2.2 million, or 23.2% as a result of lower sales to significant customers in the solar energy market. These decreases were partially offset by an increase in revenue from embedded products. Embedded revenue increased as a result of significant customers moving to production of their products that use our modules.
- Service revenue increased by \$0.2 million, or 9.4%, in the fourth fiscal quarter of 2016 compared to the comparable quarter in fiscal 2015, primarily due to incremental revenue of Cold Chain Solutions as a result of our acquisition of Bluenica Corporation in October 2015.

Gross profit was \$24.6 million, or 48.8% of revenue in the fourth fiscal quarter of 2016 compared to \$26.3 million, or 48.6% of revenue in the same period of the prior year, a decrease of \$1.7 million. The decrease in gross profit was primarily driven by reduced revenue in our cellular routers and gateways and RF product categories. This was offset partially by manufacturing cost reductions on certain products across product categories.

**Operating income** for the fourth fiscal quarter of 2016 was \$5.0 million, or 10.0% of revenue, as compared to an operating income of \$5.3 million or 9.8% of revenue, for the fourth fiscal quarter of 2015. Operating income decreased by \$0.3 million in comparison to the same period in the prior fiscal year. This was a result of a decrease in gross profit of \$1.7 million as described above offset by a decrease in operating expenses of \$1.4 million.

**Income from Continuing Operations** was \$3.8 million in the fourth fiscal quarter of 2016, or \$0.14 per diluted share, compared to \$3.7 million, or \$0.14 per diluted share, in the fourth fiscal quarter of 2015.

Loss from Discontinued Operations, after income taxes was \$0.7 million, or \$0.03 loss per diluted share, in the fourth fiscal quarter of 2015. This represents the loss associated with our Etherios business in the year ago fourth fiscal quarter. As previously disclosed, we sold our Etherios business on October 23, 2015.

Adjusted EBITDA from Continuing Operations in the fourth fiscal quarter of 2016 was \$5.9 million, or 11.8% of total revenue, compared to \$6.5 million, or 11.9% of total revenue, in the fourth fiscal quarter of 2015.

Please refer to the tables later in this earnings release that provide reconciliations from GAAP to non-GAAP information.

### Business Results for the Twelve Months Ended September 30, 2016 and 2015

	Revenue	Detail YTD			
(in thousands)		2016	2015	Change	% Change
Cellular routers and gateways	\$	48,373	\$ 58,666	\$ (10,293)	(17.5)
RF		33,924	34,373	(449)	(1.3)
Embedded		56,489	51,063	5,426	10.6
Network		57,315	51,395	5,920	11.5
Total product revenue		196,101	 195,497	 604	0.3
Service		6,904	8,350	(1,446)	(17.3)
Total revenue	\$	203,005	\$ 203,847	\$ (842)	(0.4)
	=				
North America, primarily United States	\$	131,457	\$ 127,592	\$ 3,865	3.0
Europe, Middle East and Africa		44,932	47,523	(2,591)	(5.5)
Asia		20,390	22,907	(2,517)	(11.0)
Latin America		6,226	5,825	401	6.9
Total revenue	\$	203,005	\$ 203,847	\$ (842)	(0.4)

Total revenue decreased 0.4% to \$203.0 million in fiscal 2016 from \$203.8 million in fiscal 2015.

- Product revenue increased by \$0.6 million, or 0.3%, in fiscal 2016 compared to fiscal 2015. This increase was driven primarily by embedded and network products, as certain significant legacy customers continued to purchase these products. This increase was offset by the decrease in sales of cellular routers and gateways.
- Service revenue decreased by \$1.4 million, or 17.3%, in fiscal 2016 compared to fiscal 2015, primarily due to lower revenue in wireless design services, partially offset by incremental revenue from Digi Cold Chain Solutions.
- Included in our revenue performance for the year was a foreign currency translation decrease of \$1.1 million when compared to the same period in the prior fiscal year and was primarily caused by the weakening of the Euro and British Pound against the U.S. dollar.

**Gross profit** was \$99.7 million, or 49.1% of revenue in fiscal 2016 compared to \$97.1 million, or 47.6% of revenue in the prior fiscal year, an increase of \$2.6 million. The increase in gross profit was driven primarily by strong revenue performance in our network category which traditionally has higher margin products, as well as manufacturing cost reductions.

**Operating income** for fiscal 2016 was \$17.1 million, or 8.4% of revenue, as compared to an operating income of \$10.9 million or 5.3% of revenue, for fiscal 2015. Operating income increased by \$6.2 million as a result of an increase in gross profit of \$2.6 million as described above and a decrease in operating expenses of \$3.6 million. Operating income for fiscal 2016 included restructuring expenses of \$0.8 million primarily pertaining to our corporate staff and related employee termination costs associated with the merging of our Dortmund, Germany office into our Munich, Germany office and our consolidation of our Minneapolis office into our Minneapolis office.

**Income from Continuing Operations** was \$13.5 million in fiscal 2016, or \$0.51 per diluted share, compared to \$9.4 million, or \$0.37 per diluted share, in fiscal 2015. Adjusted income from continuing operations was \$12.9 million in fiscal 2016, or \$0.49 per diluted share, compared to adjusted income from continuing operations of \$8.3 million in fiscal 2015, or \$0.33 per diluted share.

**Income (Loss) from Discontinued Operations, after income taxes** was income of \$3.2 million in fiscal 2016, or \$0.12 per diluted share, compared to a loss from discontinued operations, after income taxes of \$2.8 million, or \$0.11 loss per diluted share, in fiscal 2015. Digi sold its Etherios business in October 2015 to West Monroe Partners, which resulted in an after tax gain on sale, of \$3.3 million, or \$0.13 per diluted share.

**Adjusted EBITDA from Continuing Operations** in fiscal 2016 was \$21.0 million, or 10.4% of total revenue, compared to \$16.9 million, or 8.3% of total revenue, in fiscal 2015.

Please refer to the tables later in this earnings release that provide reconciliations from GAAP to non-GAAP information.

### **Balance Sheet, Liquidity and Capital Structure**

We continue to maintain a strong balance sheet, highlighted by:

- Our cash and cash equivalents and marketable securities balance, including long-term marketable securities, was \$137.7 million at September 30,
   2016, an increase of \$6.2 million from the end of the third quarter 2016 and an increase of \$31.9 million over the comparable balance at the end of our fiscal year 2015. Please refer to the Condensed Consolidated Statements of Cash Flows for more information.
- Inventory was \$26.3 million at September 30, 2016, a decrease of \$5.6 million over the comparable balance at September 30, 2015.
- We had no debt on the balance sheet as of September 30, 2016.
- At September 30, 2016, our current ratio was 8.2 to 1 compared to 6.9 to 1 at September 30, 2015.

### **Customer Highlights**

The National Oceanic and Atmospheric Administration, NOAA, purchased several hundred Digi Passport® console servers for the NEXRAD Weather Surveillance Radar (WSR) program. The Passports transmit time-critical meteorological information originating from NEXRAD Radars. Previously, NOAA installed Digi cellular routers for wireless backup communications between the Radars and National Weather Service (NWS) Weather Forecast Offices (WFOs).

NEC New Zealand, a subsidiary of the Japanese technology corporation NEC, has selected Digi XBee® RF modules and Digi ConnectCore® 6 Single Board Computer (CC6) for its sensing platform for smart cities, the Kite Flexible Sensing Platform. Kite enables a city to implement any sensor, in any location, to measure data. NEC New Zealand is in the process of deploying 100 of Digi ConnectCore 6 SBCs and Digi XBee modules in Auckland, Christchurch and Wellington as part of proof-of-concept projects.

### **Non-GAAP Financial Measures**

### Reconciliation of Income and Income per Diluted Share from Continuing Operations to Adjusted Income and Adjusted Income per Diluted Share from Continuing Operations

(In thousands of dollars, except per share amounts)

		Thre	e mo	nths end	led S	eptember	30,		Twel	ve m	onths en	ded	Septembe	r 30	),
		20	16			20	15		20	16			202	15	
Income and income per diluted share from continuing operations	\$	3,844	\$	0.14	\$	3,668	\$	0.14	\$ 13,478	\$	0.51	\$	9,433	\$	0.37
Restructuring reserve		_		_		_		_	747		0.03		403		0.02
Gain from insurance recovery		_		_		_		_	_		_		(1,375)		(0.05)
Tax effect from restructuring reserve and gain from insurance recovery	1	_		_		_		_	(262)		(0.01)		340		0.01
Discrete tax benefits (1)		(54)		NM		21		NM	(1,063)		(0.04)		(549)		(0.02)
Adjusted income and adjusted income per diluted share from continuing operations	\$	3,790	\$	0.14	\$	3,689	\$	0.14	\$ 12,900	\$	0.49	\$	8,252	\$	0.33
Diluted weighted average common shares				26,621				25,846			26,311				25,227

NM means Not Meaningful

### Reconciliation of Income from Continuing Operations to Adjusted EBITDA from Continuing Operations

(In thousands of dollars)

		Th	ree months en	ded	Septembe	r 30,	Twe	elve months en	ıded	September 3	30,
		20	016		2	015	201	16		15	
			% of total revenue			% of total revenue		% of total revenue			% of total revenue
Total revenue	\$	50,454	100.0%	\$	54,173	100.0%	\$ 203,005	100.0%	\$	203,847	100.0%
	_										
Income from continuing operations	\$	3,844		\$	3,668		\$ 13,478		\$	9,433	
Recovery of insurance proceeds		_			_		_			(1,375)	
Interest income, net		(99)			(80)		(254)			(214)	
Income tax provision		1,144			1,609		3,212			3,684	
Depreciation and amortization		1,052			1,274		4,584			5,347	
Adjusted EBITDA from continuing operations	\$	5,941	11.8%	\$	6,471	11.9%	\$ 21,020	10.4%	\$	16,875	8.3%

### **Share Repurchase Program**

On April 26, 2016, our Board of Directors authorized a new program to repurchase up to \$15.0 million of our common stock primarily to return capital to shareholders. This new repurchase authorization expires on May 1, 2017. Shares repurchased under the new program may be made through open market and privately negotiated transactions from time to time and in amounts that management deems appropriate. The amount and timing of share repurchases, if any, will depend upon market conditions and other corporate considerations. There were no repurchases in fiscal 2016.

<sup>(1)</sup> Discrete tax benefits include additional domestic refunds resulting from amended prior year tax return filings, extended research and development tax credits and expiration of statute of limitations in various tax jurisdictions.

### Fiscal 2017 Guidance

For the first fiscal quarter of 2017, we project revenue to be in a range of \$45 million to \$48 million. We project income per diluted share from continuing operations to be in a range of \$0.06 to \$0.08 for the first fiscal quarter of 2017.

For the full fiscal year 2017, we project revenue to be in a range of \$200 million to \$210 million. Digi projects income per diluted share from continuing operations to be in a range of \$0.38 to \$0.46.

### Fourth Fiscal Quarter and Year-End 2016 Conference Call Details

As announced on October 6, 2016, Digi will discuss its fourth fiscal quarter and year-end results on a conference call on Thursday, October 27, 2016 at 5:00 p.m. EDT (4:00 p.m. CDT). The call will be hosted by Ron Konezny, President and Chief Executive Officer and Mike Goergen, Chief Financial Officer.

We invite all those interested in hearing management's discussion of its quarter and full year to access a live webcast of the conference call through the investor relations section of Digi's website at www.digi.com. Participants may also join the call directly by dialing (855) 638-5675 and entering passcode 93493957. International participants may access the call by dialing (262) 912-4765 and entering passcode 93493957. A replay will be available within approximately three hours after the completion of the call, and for one week following the call, by dialing (855) 859-2056 for domestic participants or (404) 537-3406 for international participants and entering access code 93493957 when prompted. A replay of the webcast will be available for one week through Digi's website.

A copy of this earnings release can be accessed through the financial releases page of the investor relations section of Digi's website at <a href="https://www.digi.com">www.digi.com</a>.

For more news and information on Digi International Inc., please visit www.digi.com/aboutus/investorrelations.

### **About Digi International**

Digi International (NASDAQ: DGII) is the M2M solutions expert, combining products and services as end-to-end solutions to drive business efficiencies. Digi provides the industry's broadest range of wireless products, a cloud computing platform tailored for devices and development services to help customers get to market fast with wireless devices and applications. Digi's entire solution set is tailored to allow any device to communicate with any application, anywhere in the world. For more information, visit Digi's website at <a href="https://www.digi.com">www.digi.com</a>, or call 877-912-3444 (U.S.) or 952-912-3444 (International).

### **Forward-Looking Statements**

This press release contains forward-looking statements that are based on management's current expectations and assumptions. These statements often can be identified by the use of forward-looking terminology such as "anticipate," "believe," "estimate," "looking forward," "may," "will," "expect," "plan," "project," "should," or "continue" or the negative thereof or other variations thereon or similar terminology. Among other items, these statements relate to expectations of the business environment in which the company operates, projections of future performance, perceived marketplace opportunities and statements regarding our mission and vision. Such statements are not quarantees of future performance and involve certain risks, uncertainties and assumptions. Among others, these include risks related to the highly competitive market in which our company operates, rapid changes in technologies that may displace products sold by us, declining prices of networking products, our reliance on distributors and other third parties to sell our products, delays in product development efforts, uncertainty in user acceptance of our products, the ability to integrate our products and services with those of other parties in a commercially accepted manner, potential liabilities that can arise if any of our products have design or manufacturing defects, our ability to defend or settle satisfactorily any litigation, uncertainty in global economic conditions and economic conditions within particular regions of the world which could negatively affect product demand and the financial solvency of customers and suppliers, the impact of natural disasters and other events beyond our control that could negatively impact our supply chain and customers, potential unintended consequences associated with restructuring or other similar business initiatives that may impact our ability to retain important employees, the ability to achieve the anticipated benefits and syneraies associated with acquisitions or divestitures, and changes in our level of revenue or profitability which can fluctuate for many reasons beyond our control. These and other risks, uncertainties and assumptions identified from time to time in our filings with the United States Securities and Exchange Commission, including without limitation, our annual report on Form 10-K for the year ended September 30, 2015 and subsequent quarterly reports on Form 10-Q and other filings, could cause the company's future results to differ

materially from those expressed in any forward-looking statements made by us or on our behalf. Many of such factors are beyond our ability to control or predict. These forward-looking statements speak only as of the date for which they are made. We disclaim any intent or obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

### Presentation of Non-GAAP Financial Measures

This release includes adjusted income from continuing operations, adjusted income per diluted share from continuing operations, and adjusted EBITDA from continuing operations, each of which is a non-GAAP measure.

We understand that there are material limitations on the use of non-GAAP measures. Non-GAAP measures are not substitutes for GAAP measures, such as net income, for the purpose of analyzing financial performance. The disclosure of these measures does not reflect all charges and gains that were actually recognized by the company. These non-GAAP measures are not in accordance with, or an alternative for measures prepared in accordance with, generally accepted accounting principles and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. We believe that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with our results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate our results of operations in conjunction with the corresponding GAAP measures. Additionally, we understand that adjusted EBITDA from continuing operations does not reflect our cash expenditures, the cash requirements for the replacement of depreciated and amortized assets, or changes in or cash requirements for our working capital needs.

We believe that providing historical and adjusted income and income per diluted share from continuing operations, respectively, exclusive of such items as reversals of tax reserves, gains from insurance recoveries, and discrete tax benefits and restructuring permits investors to compare results with prior periods that did not include these items. Management uses the aforementioned non-GAAP measures to monitor and evaluate ongoing operating results and trends and to gain an understanding of our comparative operating performance. In addition, certain of our stockholders have expressed an interest in seeing financial performance measures exclusive of the impact of matters such as the impact of decisions related to taxes and restructuring, which while important, are not central to the core operations of our business. Additionally, management believes that the presentation of adjusted EBITDA from continuing operations as a percentage of revenue is useful because it provides a reliable and consistent approach to measuring our performance from year to year and in assessing our performance against that of other companies. We believe this information helps compare operating results and corporate performance exclusive of the impact of our capital structure and the method by which assets were acquired. EBITDA from continuing operations is used as an internal metric for executive compensation, as well as incentive compensation for the rest of the employee base, and it is monitored quarterly for these purposes.

#### **Investor Contact:**

Mike Goergen Senior Vice President, Chief Financial Officer and Treasurer Digi International 952-912-3737

Email: mike.goergen@digi.com

For more information, visit our Web site at www.digi.com, or call 877-912-3444 (U.S.) or 952-912-3444 (International).

## Digi International Inc. Condensed Consolidated Statements of Operations (In thousands, except per share amounts) (Unaudited)

		Three mo			Twelve mo	 
		2016	2015		2016	2015
Revenue:						
Hardware product	\$	48,575	\$ 52,455	\$	196,101	\$ 195,497
Service		1,879	1,718		6,904	8,350
Total revenue	'	50,454	54,173		203,005	203,847
Cost of sales:						
Cost of hardware product		24,284	26,816		98,265	101,155
Cost of service		1,566	 1,052		5,060	 5,571
Total cost of sales		25,850	27,868		103,325	106,726
Gross profit		24,604	26,305		99,680	97,121
Operating expenses:						
Sales and marketing		8,537	8,482		33,847	37,574
Research and development		7,412	7,801		30,955	29,949
General and administrative		3,617	4,708		17,026	18,306
Restructuring charge, net		_	_		747	403
Total operating expenses		19,566	 20,991		82,575	 86,232
Operating income		5,038	5,314		17,105	10,889
Other (expense) income, net:						
Interest income, net		99	80		254	214
Other (expense) income, net		(149)	(117)		(669)	2,014
Total other (expense) income, net		(50)	(37)		(415)	2,228
Income from continuing operations, before income taxes		4,988	5,277		16,690	13,117
Income tax provision		1,144	1,609		3,212	3,684
Income from continuing operations		3,844	3,668		13,478	9,433
Income (loss) from discontinued operations, after income taxes		_	(683)		3,230	(2,845)
Net income	\$	3,844	\$ 2,985	\$	16,708	\$ 6,588
Basic net income (loss) per common share:						
Continuing operations	\$	0.15	\$ 0.15	\$	0.52	\$ 0.38
Discontinued operations	\$	_	\$ (0.03)	\$	0.13	\$ (0.12)
Net income (1)	\$	0.15	\$ 0.12	\$	0.65	\$ 0.27
Diluted net income (loss) per common share:						
Continuing operations	\$	0.14	\$ 0.14	\$	0.51	\$ 0.37
Discontinued operations	\$	_	\$ (0.03)	\$	0.12	\$ (0.11)
Net income (1)	\$	0.14	\$ 0.12	\$	0.64	\$ 0.26
Weighted average common shares:				_		
Basic		25,987	24,998		25,760	24,645
Diluted		26,621	25,846		26,311	25,227

<sup>(1)</sup> Earnings per share presented are calculated by line item and may not add due to the use of rounded numbers.

### Digi International Inc. **Condensed Consolidated Statements of Comprehensive Income** (In thousands) (Unaudited)

	Three mor	 	Twelve mo Septen			
	 2016	2015		2016		2015
Net income	\$ 3,844	\$ 2,985	\$	16,708	\$	6,588
Other comprehensive loss, net of tax:						
Foreign currency translation adjustment	(389)	(165)		(2,107)		(4,323)
Change in net unrealized gain (loss) on investments	4	(19)		53		(21)
Less income tax (provision) benefit	(2)	6		(20)		7
Reclassification of realized gain on investments included in net income (1)	_	_		(7)		1
Less income tax provision (2)	_	_		3		_
Other comprehensive loss, net of tax	(387)	(178)		(2,078)		(4,336)
Comprehensive income	\$ 3,457	\$ 2,807	\$	14,630	\$	2,252

Recorded in Other (expense) income, net on our Condensed Consolidated Statements of Operations.
 Recorded in Income tax provision on our Condensed Consolidated Statements of Operations.

### Digi International Inc. Condensed Consolidated Balance Sheets (In thousands) (Unaudited)

	S	eptember 30, 2016	Sept	tember 30, 2015
ASSETS				
Current assets:				
Cash and cash equivalents	\$	75,727	\$	45,018
Marketable securities		58,382		47,191
Accounts receivable, net		28,685		27,788
Inventories		26,276		31,877
Deferred tax assets		_		3,252
Receivable from sale of business		2,997		_
Other		3,578		3,435
Current assets of discontinued operations		_		1,624
Total current assets		195,645		160,185
Marketable securities, long-term		3,541		13,626
Property, equipment and improvements, net		14,041		14,339
Identifiable intangible assets, net		4,041		2,648
Goodwill		109,448		100,183
Deferred tax assets		7,295		6,255
Non-current receivable from sale of business		1,959		_
Other		196		250
Non-current assets of discontinued operations		_		2,874
Total assets	\$	336,166	\$	300,360
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	8,569	\$	6,673
Income taxes payable		167		828
Accrued compensation		10,787		10,156
Accrued warranty		1,033		1,014
Contingent consideration on acquired business		513		_
Other		2,739		3,037
Current liabilities of discontinued operations		_		1,481
Total current liabilities		23,808		23,189
Income taxes payable		1,490		1,546
Deferred tax liabilities		616		135
Contingent consideration on acquired business		9,447		_
Other non-current liabilities		776		457
Non-current liabilities of discontinued operations		_		95
Total liabilities		36,137		25,422
Total stockholders' equity		300,029		274,938
Total liabilities and stockholders' equity	\$	336,166	\$	300,360

# Digi International Inc. Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

		Twelve months end	ed Septe	mber 30,
		2016		2015
Operating activities:				
Net income	\$	16,708	\$	6,588
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation of property, equipment and improvements		2,742		2,949
Amortization of identifiable intangible assets		1,872		2,910
Stock-based compensation		3,654		4,301
Excess tax benefits from stock-based compensation		(212)		_
Deferred income tax provision		1,115		(769)
Gain on insurance settlement related to property and equipment		_		(1,375)
Gain on sale of business		(2,870)		_
Change in fair value of contingent consideration		(441)		_
Bad debt/product return provision		168		357
Inventory obsolescence		1,734		1,284
Restructuring charges, net		747		509
Other		66		87
Changes in operating assets and liabilities		1,806		(2,767)
Net cash provided by operating activities		27,089		14,074
Investing activities:		-		
Purchase of marketable securities		(74,759)		(54,427)
Proceeds from maturities of marketable securities		73,706		38,028
Proceeds from sale of investment		13		_
Proceeds from sale of business		2,849		<u> </u>
Acquisition of business, net of cash acquired		(2,860)		_
Proceeds from insurance settlement related to property and equipment		<del>_</del>		1,400
Proceeds from sale of property and equipment		_		45
Purchase of property, equipment, improvements and certain other intangible assets		(2,729)		(4,500)
Net cash used in investing activities		(3,780)		(19,454)
Financing activities:				
Excess tax benefits from stock-based compensation		212		_
Proceeds from stock option plan transactions		7,191		6,559
Proceeds from employee stock purchase plan transactions		896		925
Purchases of common stock		(550)		(2,339)
Net cash provided by financing activities		7,749		5,145
Effect of exchange rate changes on cash and cash equivalents		(349)		(2,237)
Net increase (decrease) in cash and cash equivalents		30,709		(2,472)
Cash and cash equivalents, beginning of period		45,018		47,490
Cash and cash equivalents, end of period	\$		\$	45,018
Supplemental schedule of non-cash investing and financing activities:				
Receivable related to sale of business	\$	4,956	\$	_
Liability related to acquisition of business	\$	(10,550)	\$	_
Accrual for purchase of property, equipment, improvements and certain other intangible assets	\$		\$	(17)
rection for parenties of property, equipment, improvements and certain other intangible discis	4	(100)	-	(17)