



Digi international's Intent to Acquire Disruptive Technologies

Adds proprietary long-life wireless sensing technology, vertical expansion, and a European footprint to SmartSense

October 2026

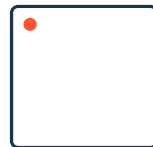
Safe Harbor

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Disruptive Technologies Expected to Integrate with SmartSense

SMART SENSE

BY DIGI



DISRUPTIVE TECHNOLOGIES

Best-In-Class Sensor Technology

- Smaller than a postage stamp
- Up to 15-year battery life
- Broad sensing conditions

Market Expansion

- Building Automation
- Occupancy

Enter Europe

- Oslo, Norway headquarters
- Solutions in over 25 countries
- Channel agreements in place



Disruptive Technologies' Innovative Solution



Custom silicon and RF protocol

In-house ASIC and secure communication protocol purpose-built for low-power sensing



Up to 15-year battery life

Multiples of the 2-3 year life typical of standard wireless sensors



High density architecture

A single gateway can support thousands of sensors, versus hundreds for typical systems



Field-proven reliability

Over 250,000 installed; easy self-install and auto-connect to Gateway



Broad sensor suite

Temperature, humidity, pressure, water, proximity, touch, motion, CO2, tactile



Customer solutions compound when combined with SmartSense AI and Analytics

Disruptive Technologies Expected to Generate Profit Synergies

Deal Terms

- Definitive Agreement signed September 30, 2026. Closing of transaction is subject to regulatory approval, which is expected before end of 2026.
- Purchase price of \$130M
- Funded by leveraging Digi's existing line of credit facility
- Disruptive Technologies expected to merge with SmartSense
- Results will be reporting in IoT Solutions business segment

Financial Impact

- Disruptive Technologies generated \$15M in revenue and had \$4M of ARR in calendar 2025.
- Digi expects to incorporate Disruptive Technologies contribution within its fiscal 2027 guidance in the fourth fiscal quarter 2026 earnings release
- Expect incremental \$9M A-EBITDA and free cash flow in the fiscal 2028 period

We are excited to welcome the Disruptive Technologies team to the Digi family.



Connect with Confidence