
UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

(Mark one)

(X) ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended: September 30, 2001

OR

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____.

Commission file number: 0-17972

DIGI INTERNATIONAL INC.

(Exact name of registrant as specified in its charter)

Delaware 41-1532464

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

11001 Bren Road East
Minnetonka, Minnesota 55343

(Address of principal executive offices) (Zip Code)

(952) 912-3444

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None Securities registered pursuant to Section 12(g) of the Act:

Common stock, \$.01 par value

(Title of each class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

The aggregate market value of voting stock held by nonaffiliates of the Registrant, based on a closing price of \$5.95 per share as reported on the National Association of Securities Dealers Automated Quotation System-National Market System on December 10, 2001 was \$90,934,231.

Shares of common stock outstanding as of December 10, 2001: 15,374,947

INDEX

DOCUMENTS INCORPORATED BY REFERENCE

The following table shows, except as otherwise noted, the location of information required in this Form 10-K, in the Registrant's Annual Report to Stockholders for the year ended September 30, 2001 and Proxy Statement for the Registrant's Annual Meeting of Stockholders scheduled for January 23, 2002, a definitive copy of which will be filed on or about December 28, 2001. All such information set forth below under the heading "Page/Reference" is incorporated herein by reference, or included in this Form 10-K on the pages indicated.

PART I. ITEM IN FORM 10-K PAGE/REFERENCE - ITEM 1. Business 4 ITEM 2. Properties 7 ITEM 3. Legal Proceedings 8 ITEM 4. Submission of Matters to a Vote of Security Holders 9 PART II. ITEM 5. Market for Registrant's Common Equity and Related Stockholder 10 Matters ITEM 6. Selected Financial Data 11 ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations 12 ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk 21 ITEM 8. Financial Statements and Supplementary Data 22 ITEM 9. Changes in and Disagreements with Accountants

On Accounting and Financial Disclosure 54

```
PART III.
ITEM IN FORM
    10-K
PAGE/REFERENCE
- ------ --
---- ITEM 10.
Directors of
     the
 Registrant
 Election of
 Directors,
    Proxy
  Statement
  Executive
 Officers of
     the
Registrant 55
 Compliance
with Section
16(a) of the
Section 16(a)
 Beneficial
 Exchange Act
  Ownership
  Reporting
 Compliance,
    Proxy
  Statement
  ITEM 11.
  Executive
 Compensation
  Executive
Compensation;
 Election of
 Directors;
   Summary
Compensation
Table; Option
  Grants in
 Last Fiscal
    Year;
 Aggregated
    Option
 Exercises in
  the Last
 Fiscal Year
 and Fiscal
   Year-end
   Option
   Values;
 Employment
 Contracts;
 Severance,
 Termination
of Employment
 and Change-
 in-Control
Arrangements;
 Performance
 Evaluation,
    Proxy
  Statement
  ITEM 12.
  Security
 Ownership of
   Certain
 Beneficial
  Security
 Ownership of
  Principal
 Stockholders
     and
 Stockholders
     and
```

Management,

Management, Proxy Statement Owners and Management ITEM 13. Certain Relationships and Related Not Applicable Transactions PART IV. - --14. Exhibits, Financial Statement Schedules and Reports on Form 8-K 57

ITEM 1. BUSINESS

Digi International Inc. (Digi or the Company) was formed in 1985 as a Minnesota corporation and reorganized as a Delaware corporation in 1989 in conjunction with its initial public offering. Digi is a worldwide provider of Connectware, wired and wireless, hardware and software connectivity solutions that businesses use to create, customize and control retail operations, industrial automation and other applications. Connectware network enables the essential devices that build business.

The Company operates exclusively in a single business segment and sells its products through a global network of distributors, systems integrators, value-added resellers (VARs) and original equipment manufacturers (OEMs). The Company also sells direct to select accounts and the government.

The common stock of Digi International Inc. is traded on the Nasdaq National Market under the symbol DGII. The Company has its worldwide headquarters in Minnetonka, Minnesota, with regional and sales offices throughout the U.S. and worldwide, including Germany, France, the Netherlands, Denmark, the United Kingdom, Hong Kong and China.

PRODUCTS

Digi is a worldwide leader in connecting peripherals to networks. From multi-port serial control to Universal Serial Bus (USB) connectivity to remote access to Local Area Network (LAN) infrastructure, Digi's products enable a virtually unlimited number of devices or users to be connected locally or remotely to LANs, multi-user systems and the Internet. The Company's products are compatible with all PC platforms, including Compaq, IBM, Hewlett-Packard and Sun Microsystems, as well as popular operating systems, such as Microsoft Windows NT/95/2000, Novell NetWare, Linux and UNIX.

The Company has sales offices located throughout North America, Europe and Asia. Digi products are available through 180 distributors in more than 65 countries. More than 650 VARs participate in the DigiVAR Program, introduced in July 1993.

The application markets where these products are most prominently used are point-of-sales systems (POS), industrial automation, medical, hospitality, and building automation. In addition, the Company has expanded into new applications such as console management and wireless products to complement its existing portfolio.

The Company's primary product lines are its multi-port serial adapters, device servers, terminal servers, USB, and LAN connectivity products.

MULTI-PORT SERIAL ADAPTERS

The Company is a leader in this product category and offers one of the most comprehensive multi-port serial adapter family of products. The Company's products support a wide range of operating systems, port-density, bus type, expansion options, and applications.

As Ethernet connections extend beyond current applications, the internal multi-port serial adapter products are expected to gradually transition to network-attached terminal server devices. The Company

ITEM 1. BUSINESS (CONTINUED)

MULTI-PORT SERIAL ADAPTERS (CONTINUED)

has strengthened its product offering to continue to successfully meet customer needs and believes that multi-port serial adapters will continue to be an important product category.

TERMINAL SERVER / DEVICE SERVER

The Company's terminal server and device server families offer flexible and easy solutions for providing access to serial devices over Ethernet networks. As Ethernet-based serial connections extend beyond their current applications and into new market uses such as building automation, process control and console port management on servers, routers, switches, and other network equipment, the Company believes that terminal servers and device servers will continue to be a major growth area.

UNIVERSAL SERIAL BUS

The Company expanded its product lines with its acquisition of Inside Out Networks, Inc. (Inside Out Networks) in October 2000. The acquisition creates the most comprehensive and complete USB product line in the industry, expanding on the USB technology acquired in the July 1998 acquisition of Central Data Corporation (CDC), and brings an extensive list of satisfied corporate customers such as Agilent, Gateway, Hewlett-Packard, IBM, Lucent Technologies, Microsoft, NCR Corporation, Sun Microsystems and others into the Company's customer base. The Company also benefits from Inside Out Networks' pioneering EPIC software, which provides seamless transition between legacy software/systems and next-generation USB-attached devices, supporting feature-rich hardware and software flow control signaling. This provides ease of use and integration while protecting technology investments.

LAN CONNECTIVITY

The Company entered the LAN market with its acquisition of MiLAN Technology Corporation (MiLAN) in November 1993. The Company's LAN business, MiLAN Technology, provides a complete portfolio of multilayer networking products, including wireless access points and clients, managed and unmanaged switches, media converters, print servers and fault tolerant transceivers. These products are designed to increase the reliability, security and management of multi-tenant, campus and local area networks. The Company was recently awarded a multi-million dollar contract to provide fiber-optic LAN connectivity for a major school district in California.

DISTRIBUTION AND PARTNERSHIPS

Significant U.S. distributors include: Ingram Micro, Tech Data Corporation, Gates/Arrow Distributing, Merisel, Avnet/Hallmark, Seneca Data and Express Systems & Peripherals.

Significant Canadian distributors include: Gates/Arrow Electronics, EMJ Data Systems, Ingram Micro Canada and Tech Data Canada.

Significant European distributors include: Miel, Arecta, Westbase Technology, Sphinx Computer, Connect Service Riedlbauer, Mitrol, Euroline and Data Solutions.

ITEM 1. BUSINESS (CONTINUED)

DISTRIBUTION AND PARTNERSHIPS (CONTINUED)

Significant Latin American and Asia Pacific distributors include: Tech Pacific, Sumisho Datacom, Lantech and Ingram Dicom.

Digi maintains strategic alliances with other industry leaders to develop and market technology solutions. These include most major communications software vendors, operating system suppliers, and computer hardware manufacturers. Key partners include: Citrix Systems, Compaq, Hewlett-Packard, IBM, Intel, Lotus, Micron, Motorola, Novell, Red Hat, Santa Cruz Operation, Sun Microsystems and Tobit.

CUSTOMERS

The Company's customer base includes many of the world's largest companies. Long-time customer IBM made the Company's adapter boards the first integrated communications offering for the iSeries (previously named AS400) in 2000, in addition to the products currently being sold into the pSeries (previously named RS6000). The Company has OEM relationships with leading vendors, allowing them to ship the Company's board and network products as component parts of their overall networking solutions. These vendors include NCR, Sun Microsystems, Hewlett Packard, Compaq and Groupe Bull, among others. Many of the world's leading telecommunications companies and Internet service providers also rely on the Company's products, including Lucent, Nortel, AT&T, Sprint, Verizon and Seimens.

During the year ended September 30, 2001, two customers comprised more than 10% of net sales each: Tech Data at 13.9% and Ingram Micro at 11. 3%. During the year ended September 30, 2000, two customers comprised more than 10% of net sales each: Tech Data at 13.4% and Ingram Micro at 10.0%. During the year ended September 30, 1999, two customers comprised more than 10% of net sales each: Tech Data at 15.4% and Ingram Micro at 13.4%.

COMPETITIVE CONDITIONS

The computer industry is characterized by rapid technological advances and evolving industry standards. The market can be significantly affected by new product introductions and marketing activities of industry participants. The Company competes for customers on the basis of product performance in relation to compatibility, support, quality and reliability, product development capabilities, price and availability.

The Company believes that it is a global market leader in multi-port serial adapters. As this market continues to mature, the Company will focus on key applications, customers, and markets to manage applications as they transition to other technologies such as Ethernet, USB, and wireless connectivity products. The Company also believes it is a leader in connecting peripheral devices to Ethernet LANs with its terminal server and device server product lines. With respect to the LAN business, the Company believes it commands less than a 5% market share.

Some of the Company's competitors and potential competitors may have greater financial, technological, manufacturing, marketing and personnel resources than the Company. Present and future competitors may be able to identify new markets and develop products more quickly which are superior to those

ITEM 1. BUSINESS (CONTINUED)

COMPETITIVE CONDITIONS (CONTINUED)

developed by the Company. They may also adapt new technologies faster, devote greater resources to research and development, promote products more aggressively and price products more competitively than the Company. There are no assurances that competition will not intensify or that the Company will be able to compete effectively in the markets in which the Company competes.

OPERATIONS

The Company's manufacturing operations procure all parts and certain services involved in production and subcontracts most of its product manufacturing to outside firms that specialize in such services. The Company believes that this approach is beneficial because the Company can reduce its fixed costs, maintain production flexibility and maximize its profit margins.

The Company's products are manufactured to its designs with standard and semi-custom components. Most of these components are available from multiple vendors. The Company has several single-sourced supplier relationships, either because alternative sources are not available or because the relationship is advantageous to the Company. If these suppliers are unable to provide a timely and reliable supply of components, the Company could experience manufacturing delays adversely affecting its results of operations.

During fiscal years 2001, 2000 and 1999, the Company's research and development expenditures were \$18.3, \$20.2 and \$21.8 million, respectively.

Due to rapidly changing technology in the computer industry, the Company believes that its success depends primarily upon the engineering, marketing, manufacturing and support skills of its personnel, rather than upon patent protection. Although the Company may seek patents where appropriate and has certain patent applications pending for proprietary technology, the Company's proprietary technology or products are generally not patented. The Company relies primarily on the copyright, trademark and trade secret laws to protect its proprietary rights in its products. The Company has established common law and registered trademark rights on a family of marks for a number of its products.

As of September 30, 2001, the Company had backlog orders which management believed to be firm in the amount of \$1.4 million. All of these orders are expected to be filled in the current fiscal year. Backlog as of September 30, 2000 and September 30, 1999 was \$4.4 million and \$5.0 million, respectively.

The Company had 425 employees at September 30, 2001.

ITEM 2. PROPERTIES

The Company's headquarters and research facilities are located in a 130,000 square foot office building in Minnetonka, Minnesota which the Company acquired in August 1995 and has occupied since March 1996. The Company's primary manufacturing facility is located in a 58,000 square foot building in Eden Prairie, Minnesota, which the Company purchased in May 1993 and has occupied since August 1993. Additional office and research facilities include a 63,000 square foot facility in Dortmund, Germany, a 46,170 square foot facility in Sunnyvale, California, the lease for which expires in April 2002, and a 5,000 square foot facility in Champaign, Illinois, the lease for which expires in January

ITEM 2. PROPERTIES (CONTINUED)

2002. Subsequent to the Company's fiscal year end, the lease was extended to expire in February 2005. In connection with the acquisition of Inside Out Networks in October 2000, the Company acquired an additional 10,465 square foot facility in Austin, Texas and a 3,655 square foot facility in Torrance, California. The leases on these facilities expire in October 2005 and September 2003, respectively.

Management believes that the Company's facilities are suitable and adequate for current office, research and warehouse requirements, and that its manufacturing facilities provide sufficient production capacity to meet the Company's currently anticipated needs.

ITEM 3. LEGAL PROCEEDINGS

Between January 3, 1997 and March 7, 1997, the Company and certain of its previous officers were named as defendants in putative securities class action lawsuits filed in the United States District Court for the District of Minnesota by 21 lead plaintiffs on behalf of an alleged class of purchasers of the Company's common stock during the period January 25, 1996 through December 23, 1996. The putative class actions were thereafter consolidated (Master File No. 97-5 DWF/RLE). The Consolidated Amended Class Action Complaint ("Consolidated Amended Complaint") alleges that the Company and certain of its previous officers violated the federal securities laws by, among other things, misrepresenting and/or omitting material information concerning the Company's operations and financial results.

On February 25, 1997, the Company and certain of its previous officers also were named as defendants in a securities lawsuit filed in the United States District Court for the District of Minnesota by the Louisiana State Employees Retirement System (Civil File No. 97-440, Master File No. 97-5 DWF/RLE) (the "Louisiana Amended Complaint"). The Louisiana Amended Complaint alleges that the Company and certain of its previous officers violated the federal securities laws and state common law by, among other things, misrepresenting and/or omitting material information concerning the Company's operations and financial results.

In a decision issued on May 22, 1998, the District Court dismissed without leave to replead all claims asserted in both cases, including all claims asserted against defendant Gary L. Deaner, except for certain federal securities law claims based upon alleged misrepresentations and/or omissions relating to the accounting treatment applied to the Company's AetherWorks investment. The District Court also limited the claims asserted in the Louisiana Amended Complaint to the 11,000 shares of the Company's stock held subsequent to November 14, 1996, for which the Louisiana Amended Complaint claims damages of \$184,276 and seeks an award of attorneys' fees, disbursements and costs. The Consolidated Amended Complaint seeks compensatory damages of approximately \$43.1 million, plus interest, against all defendants, jointly and severally, and an award of attorneys' fees, experts' fees and costs.

On August 17, 2000, the District Court granted defendants' motions for summary judgment and dismissed with prejudice the Consolidated Amended Complaint and the Louisiana Amended Complaint.

Although the 21 lead plaintiffs in the consolidated putative class actions had previously moved for class certification, the District Court dismissed the actions before ruling on that motion. Both the Louisiana State Employees Retirement System and the 21 lead plaintiffs in the consolidated putative class actions filed appeals from the decisions of the District Court.

ITEM 3. LEGAL PROCEEDINGS (CONTINUED)

On July 5, 2001, the United States Court of Appeals for the Eighth Circuit affirmed the decisions of the District Court and ordered that judgment be entered in favor of defendants on the claims alleged in the Consolidated Amended Complaint and the Louisiana Amended Complaint. On September 28, 2001, the Court of Appeals denied a petition for rehearing en banc filed by the 21 lead plaintiffs in the consolidated putative class actions.

Management does not expect that the outcome of the action will have a material adverse effect on the Company's financial position.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to the vote of security holders during the quarter ended September 30, 2001.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER'S MATTERS

STOCK LISTING

The Company's Common Stock trades on the Nasdaq National Market tier of the Nasdaq Stock Market(TM) under the symbol "DGII." On December 10, 2001, the number of holders of the Company's Common Stock was approximately 15,374,947, consisting of 250 record holders and approximately 6,200 stockholders whose stock is held by a bank, broker or other nominee.

High and low sale prices for each quarter during the years ended September 30, 2001 and 2000, as reported on the Nasdaq Stock Market, were as follows:

STOCK PRICES 2001	first	second	third	fourth
Low	\$5.53	\$5.41	\$ 4.50	\$4.70
2000	first	second	third	fourth
High	\$17.75	\$15.13	\$ 9.63	\$ 9.06
Low	\$10.06	\$ 8.19	\$ 4.63	\$ 6.00

DIVIDEND POLICY

The Company has never paid cash dividends on its Common Stock. The Board of Directors presently intends to retain all earnings for use in the Company's business and does not anticipate paying cash dividends in the foreseeable future.

The Company does not have a Dividend Reinvestment Plan or a Direct Stock Purchase Plan.

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS AND NUMBER OF EMPLOYEES)

```
For the fiscal years
   ended
September 30
 2001 2000
 1999 1998
1997 -----
--- ------
-- ------
- ------
Net sales $
 130,405 $
 132,525 $
 193,506 $
 182,932 $
   165,598
Acquired in-
  process
research and
development
  -- -- --
 16,065 --
Restructuring
1,121 1,382
 607 1,020
   10,472
AetherWorks
Corporation
    net
 operating
loss -- -- -
- -- (5,764)
AetherWorks
Corporation
gain (write-
off) -- -- -
   - 1,350
   (5,759)
AetherWorks
Corporation
    note
 recovery --
 8,000 -- --
    - -
 Impairment
   loss --
 (26,146) --
-- -- Income
   (loss)
   before
 cumulative
 effect of
 accounting
 change 119
  (16,825)
 3,192 (71)
  (15,791)
 Cumulative
 effect of
 accounting
   change
(1,902) -- -
- -- Net
   (loss)
   income
   (1,783)
  (16,825)
 3,192 (71)
(15,791) Net
   (loss)
```

income per

- basic: Continuing operations -- (1.12) 0.22 (0.01) (1.18)Cumulative effect of accounting change (0.12) -- ---- -- Net (loss) income per common share - assuming dilution: Continuing operations -- (1.12) 0.22 (0.01) (1.18)Cumulative effect of accounting change (0.12) -- --Working capital 74,233 78,085 59,946 37,896 61,979 Total assets 139,453 142,922 176,330 191,521 118,311 Long-term debt 5,499 7,081 9,206 11,124 --Stockholders' equity 112,917 113,459 127,164 121,251 95,471 Book value per share 7.39 7.45 8.52 8.34 7.09 Number of employees

425 525 583 703 481

common share

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This Annual Report contains certain statements that are "forward-looking statements" as that term is defined under the Private Securities Litigation Reform Act of 1995, and within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "believe," "expect," "anticipate," "intend," "estimate," "target," "may," "will," "plan," "project," "should," "continue," or the negative thereof or other expressions, which are predictions of or indicate future events and trends and which do not relate to historical matters, identify forward-looking statements. Such statements are based on information available to management as of the time of such statements and relate to, among other things, expectations of the business environment in which the Company operates, projections of future performance, perceived opportunities in the market and statements regarding the Company's mission and vision. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements of the Company to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

The future operating results and performance trends of the Company may be affected by a number of factors, including, without limitation, the following: (i) the highly competitive market in which the Company operates; (ii) the Company's ability to respond to rapidly developing changes in its marketplace; (iii) delays in the Company's product development efforts; (iv) the useful life of products once developed; (v) the Company's ability to integrate its recent acquisitions and proposed acquisition of NetSilicon, Inc. (NetSilicon) and to develop marketable products from the acquired in-process research and development; (vi) the Company's reliance on distributors; (vii) declining prices of networking products; (viii) uncertainty in consumer acceptance of the Company's products; and (ix) changes in the Company's level of revenue or profitability. These and other risks, uncertainties and assumptions identified from time to time in the Company's filings with the Securities and Exchange Commission, including without limitation, its quarterly reports on Form 10-Q and its registration statements, could cause the Company's actual future results to differ materially from those projected in the forward-looking statements as a result of the factors set forth in the Company's various filings with the Securities and Exchange Commission and of changes in general economic conditions, changes in interest rates and/or exchange rates and changes in the assumptions used in making such forward-looking statements.

The following table sets forth selected information from the Company's Consolidated Statements of Operations, expressed as a percentage of net sales.

```
Year ended
  September 30,
Increase/(Decrease)
  2001 over 2000
  over 2001 2000
1999 2000 1999 ---
-----
-----
--- Net
   sales 100.0%
  100.0% 100.0%
  (1.6)% (31.5)%
Cost of sales 50.8
  47.4 49.3 5.3
 (34.0) -----
-----
--- ------- ---
  ----- Gross
 margin 49.2 52.6
50.7 (7.8) (29.1)
    Operating
 expenses: Sales
and marketing 23.5
 26.0 22.7 (10.8)
 (21.5) Research
 and development
  14.1 15.2 11.3
   (9.1) (7.7)
   General and
  administrative
  12.4 14.6 12.2
  (16.0) (18.2)
Impairment loss --
  19.7 -- -- --
Restructuring 0.9
  1.1 0.3 (18.9)
127.5 -----
-----
-- -------- ----
   ----- Total
operating expenses
  50.9 76.6 46.5
   (34.5) 12.8
 Operating (loss)
   income (1.7)
  (24.0) 4.2 93.1
  (486.5) Other
income (expense),
net 1.8 2.0 (0.1)
  (10.2) 1,140.8
   AetherWorks
 Corporation note
recovery -- 6.0 --
   -- -- Income
  (loss) before
 income taxes and
 cumulative effect
  of accounting
change 0.1 (16.0)
4.1 100.9 (365.2)
    Income tax
    provision
(benefit) -- (3.3)
2.5 101.5 (190.6)
--- ------- ---
-----
  Income (loss)
before cumulative
    effect of
accounting change
```

0.1 (12.7) 1.6 100.7 (627.1) ----------------- -------Cumulative effect of accounting change, net of taxes (1.5) -- ---- -- ---------- Net (loss) income (1.4)% (12.7)% 1.6% 89.4% (627.1)% -----, ----- -------------

NET SALES

In December 1999, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements (SAB 101). SAB 101 summarizes the SEC's views in applying generally accepted accounting principles to selected revenue recognition issues.

The Company generally recognizes revenue at the date that products are shipped to distributors or original equipment manufacturers. Upon adoption of SAB 101 in the fourth quarter of fiscal 2001, the Company changed its revenue recognition policy with regard to certain product sales. Essentially, the new policy recognizes that the risks and rewards of ownership in certain transactions do not substantively transfer to customers upon shipment of the products. These new policies are consistent with the guidance contained in SAB 101. The effect of this change in revenue recognition policy, as of October 1, 2000, has been reported as the cumulative effect of an accounting change in the first quarter of fiscal 2001 of \$1.9 million, net of taxes, which includes revenue of approximately \$6.3 million, less cost of sales and certain direct selling expenses. (See Note 18 to the Company's Consolidated Financial Statements.)

NET SALES (CONTINUED)

The following table presents the estimated consolidated results of operations of the Company on an unaudited pro forma basis if SAB 101 guidance had been effective in fiscal 2000. Information to estimate the fiscal 1999 impact of the accounting change was not available as a result of a change in the Company's financial reporting system in fiscal 1999.

```
2000 ------

----- Net

sales

$135,411,197

Net loss

$(15,828,728)

Net loss per

share $

(1.05)
```

The \$2.1 million or 1.6% decrease in net sales from 2000 to 2001 and the \$61.0 million or 31.5% decrease in net sales from 1999 to 2000 occurred within the Company's principal product groups as follows:

Percent of Annual Net Sales ---------------2001 2000 1999 ---- --Growth 26.4% 19.7% 16.3% Mature 56.3% 70.2% 73.4% LAN 17.4%

10.1% 10.3%

In addition to the factors discussed below, the Company's net sales in 2001 were lower than initially anticipated and lower than fiscal 2000 net sales, partially due to an industry-wide decline in demand associated with the economic downturn. Net sales of the Company's products addressing growth markets, which consists of terminal server, USB and device server products, generated revenues of \$34.4 million for the 2001 fiscal year, an increase of \$8.3 million, or 31.7%, relative to the net sales recognized during the year ago period for these products. The increase in net sales is a result of the Company's repositioning of its product lines into growth markets and acquired expertise in USB and device server connectivity solutions. Net sales of the products addressing mature markets, which consists of asynchronous, synchronous and RAS products, were \$73.4 million, a decrease of \$19.6 million, or 21.1%. The continued erosion of the asynchronous product market, offset partially by market share gain, accounts for \$10.5 million of the decline. The phase out of the ISDN product line resulted in a \$5.0 million decrease compared to the year ago period, and the Company's digital remote access server (RAS) products sales decreased by \$4.1 million. Net sales of the Company's physical layer LAN products were \$22.6 million and increased by \$9.2 million, or 68.9%, relative to fiscal year 2000, primarily as a result of many new product introductions, as well as increases in the volume of media conversion products the Company delivered to the education

market.

Net sales decreased by 61.0 million from 1999 to 2000 largely due to a decline in revenues of 49.1 million, or 34.5%, from products addressing mature markets. The decrease is related to the erosion of the asynchronous product market and the demand downturn associated with the post Year 2000 period.

NET SALES (CONTINUED)

The decline in asynchronous products accounts for \$38.8 million of the decrease in sales in fiscal 2000 as compared to 1999. In addition, in the second quarter of fiscal 2000, the Company eliminated the VoIP product line, and the ISDN product line experienced a slowdown in sales, resulting in reduced revenues of \$15.9 million relative to the net sales recognized during fiscal 1999 for these products. Net sales of the Company's digital RAS and synchronous products contributed an additional \$5.6 million of revenues during fiscal 2000 as compared to the prior year. Net sales of the products addressing growth markets declined by \$5.4 million, or 17.2%, in fiscal 2000 compared to 1999, due to a lack of new product introductions and the effect of the post Year 2000 period. Net sales of the Company's physical layer products declined by \$6.5 million, or 32.6%, in 2000 relative to 1999.

Net sales to OEMs in 2001 decreased 29.7% relative to 2000, and as a percentage of total net sales, decreased 8.4% from 29.3% in 2000 to 20.9% in 2001. Net sales to OEMs for 1999 were 24.9% of total net sales.

Net sales into the distribution channel declined 5.5% from 2000 and as a percentage of total net sales, declined 2.5% to 60.9% as compared to 63.4% in 2000. International distribution net sales decreased by 1.0% over fiscal 2000. Domestic distribution net sales declined by 8.6% due to overall market conditions discussed previously. Net sales to the distribution market for 1999 represented 69.3% of total net sales.

During fiscal years 2001, 2000 and 1999, the Company's net sales to customers outside the United States, primarily in Europe, were approximately \$43.0 million, \$46.1 million, and \$67.4 million, respectively, comprising approximately 33.0%, 34.8%, and 34.8% of total net sales, respectively.

As a result of repositioning its product lines into growth markets during fiscal year 2001, the Company expects to continue to enhance its Connectware positioning into these growth markets in the future.

GROSS MARGIN

Gross margin in 2001 was 49.2%, compared to 52.6% in 2000, primarily due to the \$3.0 million write down of inventories associated with a discontinued RAS product line and the overall impact of sales volume declines in fiscal 2001.

Gross margin in 2000 improved to 52.6%, compared to 50.7% in 1999, primarily due to fewer pricing and volume discount incentives offered to channel partners in fiscal 2000 and an increase in sales of higher margin DSP RAS products.

OPERATING EXPENSES

Operating expenses in 2001, excluding restructuring and asset impairment charges, decreased \$8.7 million or 11.7% as compared to operating expenses for 2000. Operating expenses in 2001, excluding restructuring and asset impairment charges, were 50.0% of net sales compared to 55.8% of net sales in 2000. All operating expense categories, including sales and marketing, research and development, and

OPERATING EXPENSES (CONTINUED)

general and administrative, were less in 2001 than in 2000 in terms of both total dollars and as a percentage of net sales. The savings were a result of several factors, including controls placed on discretionary spending throughout the fiscal year, the closure of foreign locations during fiscal 2001, and savings realized as a result of prior year restructuring decisions.

Sales and marketing expenses declined by \$3.7 million primarily as a result of cost control initiatives which the Company implemented early in 2001. The Company took actions to hold most discretionary expenses below the prior year levels in response to the lower sales volumes in 2001. The Company generated savings of \$3.8 million primarily by reducing spending for compensation and employee related costs \$0.8 million, advertising spending \$0.5 million, discretionary marketing expenses \$1.7 million and other expenses \$0.8 million. The technical support function was eliminated in Europe and moved to the corporate location in Minnetonka as a result of the European restructuring which took place in 2000, creating a savings of \$0.6 million in technical support costs in 2001. In fiscal 2001, the Company also closed its Australia and Singapore foreign sales offices resulting in sales and marketing savings of \$0.4 million compared to 2000. Incremental sales and marketing expenses related to the operations of Inside Out Networks and INXTECH, which were acquired in 2001, totaled \$1.2 million.

Research and development expenses decreased by \$1.8 million relative to 2000, largely due to compensation and other employee-related cost savings of \$1.1 million associated with a reduction in the engineering staff. As a result of the 2000 restructuring in Europe, research and development costs decreased by \$2.0 million, partially offset by incremental research and development costs of \$1.3 million related to the operations of Inside Out Networks and INXTECH during 2001.

General and administrative expenses in 2001 decreased by \$3.1 million relative to 2000, of which \$2.1 million resulted from a decrease in amortization associated with the write-off of the VoIP and ISDN identifiable intangibles and goodwill of \$3.8 million, partially offset by \$1.7 million in amortization associated with the Inside Out Networks and INXTECH acquisitions. An additional \$1.6 million in savings were realized due to a reduction in employees and the cost containment measures implemented throughout the Company. The Company realized another \$0.2 million of cost reductions as a result of the 2000 restructuring of European operations. The Company incurred \$0.8 million of incremental general and administrative costs related to the operations of Inside Out Networks and INXTECH.

Operating expenses in 2000, excluding restructuring, reorganization and asset impairment charges, decreased \$15.4 million or 17.2% as compared to operating expenses for 1999. Sales and marketing expenses declined by \$9.4 million as a result of lower salaries of \$3.6 million related to 1999 restructuring activities, lower advertising costs and commissions of \$1.1 million and \$0.7 million, respectively, resulting from lower sales volumes in 2000, and lower travel expenses of \$0.6 million in response to cost control measures implemented primarily due to the lower sales volumes experienced in 2000. Marketing expenses were lower than in 1999 by \$3.4 million due to fewer new product introductions and less trade show activity. Research and development expenses in 2000 decreased by \$1.7 million relative to 1999, largely due to the discontinuance of the NetBlazer technology and the elimination of the related VoIP product line in Germany. General and administrative expenses in 2000 decreased by \$4.3 million relative to 1999, of which \$2.7 million resulted from the decrease in amortization associated with the write-off of the VoIP identifiable intangibles and goodwill, and prior year restructuring activities which created cost reductions in 2000 of approximately \$0.6 million. An

OPERATING EXPENSES (CONTINUED)

additional \$1.0 million in savings were realized due to cost controls implemented across the entire Company.

The \$1.4 million of restructuring charges recorded in fiscal 2001 were the result of a board-approved workforce reduction of approximately 13% or 61 employees. The restructuring charge consists entirely of severance and termination costs for the 61 positions affected by the restructuring.

Restructuring activities were completed at the end of the fourth quarter of fiscal 2001. The Company anticipates annual cost savings of approximately \$4.0 million from these restructurings. (See Note 4 to the Company's consolidated financial statements.)

The \$1.5 million of restructuring charges recorded in fiscal 2000 were associated with the board-approved plan to restructure the European organization located in Dortmund, Germany and Bagshot, England, by transitioning all product development, technical support and manufacturing functions to the Company's corporate headquarters located in Minnetonka, Minnesota. The restructuring charge consists principally of severance and termination costs for the 75 positions affected by the restructuring. Restructuring activities were completed by the end of the second quarter of fiscal 2001. The Company realized cost savings of approximately \$3.6 million in fiscal year 2001 from these restructurings. (See Note 4 to the Company's consolidated financial statements.)

The \$1.2 million of net restructuring charges recorded in fiscal 1999 were associated with the board- approved plan to reorganize the sales and marketing functions in Germany, England and the United States, by consolidating worldwide sales and marketing resources into strategic locations. The charges consisted principally of existing commitments for rent on facilities vacated by the Company and termination payments associated with the elimination of 42 positions. These activities were completed in December 1999. The Company realized cost savings of approximately \$0.4 million in fiscal year 2001 from these restructurings. (See Note 4 to the Company's consolidated financial statements.)

IMPAIRMENT LOSS

In the second quarter of fiscal 2000, the Company recorded an \$18.1 million charge reflecting the write-down of the carrying value of all of the intangible assets associated with the NetBlazer technology and some of the goodwill acquired in the Company's July 1998 purchase of ITK. The write-down resulted from the Company's March 2000 decision to discontinue development of the NetBlazer technology when the key technical members of the NetBlazer technology team elected to leave the Company and the Company concluded that it would not be able to successfully develop a competitive product from the technology. Accordingly, the Company determined that future undiscounted cash flows from the acquired ITK assets would be substantially reduced, and therefore, the carrying value of the acquired ITK assets would be impaired. (See Note 3 to the Company's consolidated financial statements.)

In September 2000, the Company recorded a charge of \$5.8 million reflecting a write-down of the remaining carrying value of identifiable intangible assets and goodwill associated with the Integrated Services Digital Network (ISDN) technology and some of the other long-lived assets acquired in the Company's July 1998 purchase of ITK. The write-down resulted from the Company's September 2000

IMPAIRMENT LOSS (CONTINUED)

decision to discontinue all business activities in the ISDN market. The Company determined that it did not have the capability to invest at the levels necessary to achieve significant market share in the ISDN market and, therefore, has discontinued development activities associated with the ISDN product lines. Accordingly, the Company determined that future undiscounted cash flows from the remaining acquired

ITK intangible assets would be reduced and, therefore, the carrying value of the remaining acquired ITK intangible assets would be impaired.

OTHER INCOME (EXPENSE)

Other income of \$2.4 million in 2001 consisted primarily of interest income on short-term investments of \$2.7 million and \$0.3 million of miscellaneous other income, partially offset by \$0.6 million of interest expense on the Company's borrowings. Other income of \$2.7 million in 2000 consisted primarily of interest income on short-term investments of \$2.7 million and \$0.7 million of miscellaneous other income. These items were partially offset by \$0.8 million of interest expense on the Company's borrowings. Other expense of \$0.3 million in 1999 consisted primarily of \$1.0 million of interest expense on lines of credit and long-term debt partially offset by \$0.8 million of interest income on short-term investments.

AETHERWORKS CORPORATION NOTE RECOVERY

In March 2000, the Company received a payment of \$8.0 million on a non-convertible note receivable from AetherWorks Corporation, at which time an \$8.0 million gain was recognized. The note had been recorded as having no carrying value in 1998 due to significant uncertainty as to its collectibility. The note was subsequently paid in connection with the acquisition of AetherWorks Corporation by Nx Networks, Inc.

INCOME TAXES

The Company recorded a \$0.1 million tax provision for 2001, before cumulative effect of accounting change. A tax benefit of \$4.3 million and a tax provision of \$4.8 million were recorded for fiscal years 2000 and 1999, respectively. The tax provision for 2001 is recorded at a rate slightly greater than the U.S. statutory rate primarily due to non-deductible amortization of goodwill acquired in the purchase of CDC, Inside Out Networks and INXTECH, partially offset by the exclusion of non-taxable foreign source income. The tax benefit in 2000 is recorded at a rate less than the U.S. statutory rate primarily due to non-deductible charges and amortization, partially offset by the non-taxable gain recognized upon recovery of the AetherWorks Corporation note. For fiscal 1999, the Company recorded taxes at a rate in excess of the U.S. statutory rate primarily due to the amortization of goodwill acquired in the purchase of ITK and CDC, which was not deductible for income tax reporting purposes.

RECENT DEVELOPMENTS

On October 30, 2001, the Company announced that they have entered into a definitive merger agreement whereby Digi will acquire NetSilicon, a provider of Ethernet microprocessing solutions for intelligent networked devices. The transaction is subject to approval by shareholders of both companies. (See Note 17 to the Company's consolidated financial statements.)

INFLATION

The Company believes inflation has not had a material effect on its operations or its financial condition.

LIQUIDITY AND CAPITAL RESOURCES

The Company has financed its operations principally with funds generated from operations, and, in prior years, with proceeds from earlier public offerings.

The Company's working capital decreased from \$78.1 million at September 30, 2000, to \$74.2 million at September 30, 2001, as compared to an increase of \$18.2 million, from \$59.9 million to \$78.1 million, at September 30, 2000 versus September 30, 1999, respectively. The Company maintains a line of credit with a banking institution in Germany providing for borrowings of up to \$5.0 million, depending upon levels of eligible accounts receivable and inventories. As of September 30, 2001, \$0.9 million had been borrowed under these line of credit agreements.

Net cash provided by operating activities totaled \$10.5 million during fiscal 2001 as compared to \$27.4 million during fiscal 2000. The decrease in net cash provided by operations during fiscal 2001 was primarily due to a net increase of \$1.3 million in operating assets and liabilities compared to a net decrease of \$6.1 million in operating assets and liabilities during fiscal 2000. The increase in net operating assets and liabilities generated in fiscal 2001 is primarily the result of a slowdown in accounts receivable collections in the last half of fiscal 2001. Net cash provided by operations was also lower in fiscal 2001 compared to fiscal 2000 since the Company received an \$8.0 million cash payment for the AetherWorks note in fiscal 2000. The decrease in net cash provided by operations during fiscal 2000 compared to fiscal 1999 was primarily due to less favorable operating results.

Investing activities in 2001 consisted of net investments of \$5.7 million in marketable securities and purchases of \$1.6 million of equipment, capital improvements and other intangible assets. The Company also used \$10.1 million of cash for the acquisitions of Inside Out Networks and INXTECH (see Note 2 of the Company's consolidated financial statements.) In 2000 investing activities included net investments of \$6.4 million in marketable securities and purchases of \$2.5 million of equipment and other intangible assets. Investing activities in 1999 consisted of net investments of \$13.6 million in marketable securities and purchases of \$4.8 million of equipment, and expansion of the Company's enterprise-wide Enterprise Resource Planning (ERP) software system.

Financing activities consisted of payments on line of credit and debt obligations totaling \$2.9 million, \$1.4 million and \$5.9 million for 2001, 2000 and 1999, respectively. These payments were partially offset by \$1.3 million, \$1.5 million and \$3.0 million in 2001, 2000 and 1999, respectively, received

LIQUIDITY AND CAPITAL RESOURCES (CONTINUED)

from the exercise of employee stock options and employee stock purchase plan transactions. In 1999, the Company also spent \$0.8 million to repurchase shares of its common stock.

The Company's management believes that current financial resources, cash generated from operations and the Company's potential capacity for debt and/or equity financing will be sufficient to fund current and future business operations.

FOREIGN CURRENCY TRANSLATION

Effective January 1, 1999, eleven countries of the European Union converted to a common currency called the "Euro." This action caused some of the Company's European transactions to be negotiated, invoiced, and paid in "Euros." The conversion will most likely add currency exchange costs and risks, although such costs and risks are not quantifiable at this time.

During 2001, the Company had approximately \$43.0 million of net sales related to foreign customers, of which \$33.6 million were denominated in U.S. dollars, \$9.3 million were in Deutschemark-denominated sales, and \$0.1 million were in Euro-denominated sales. During 2001, the average monthly exchange rate for the U.S. dollar to the Deutschemark increased by approximately 4.7% from .4455 to .4666.

During 2000, the Company had approximately \$46.1 million of net sales related to foreign customers, of which \$41.0 million were denominated in U.S. dollars, \$5.0 million were in Deutschemark- denominated sales, and \$0.1 million were in Euro-denominated sales. During 2000, the average monthly exchange rate for the U.S. dollar to the Deutschemark dropped by approximately 17.0% from .5370 to .4455.

In future periods, a significant portion of sales will be made in Deutschemarks until full integration of the "Euro" is achieved. The Company has not implemented a hedging strategy to reduce the risk of foreign currency translation exposures.

RECENT ACCOUNTING DEVELOPMENTS

In June 2001, the Financial Accounting Standards Board (FASB) issued Statements of Financial Accounting Standards No. 141, "Business Combinations" (FAS 141), and No. 142, "Goodwill and Other Intangible Assets" (FAS 142). The most significant changes made by FAS No. 141 are: 1) requiring that the purchase method of accounting be used for all business combinations initiated after June 30, 2001, and 2) establishing specific criteria for the recognition of intangible assets separately from goodwill. FAS No. 142 primarily addresses the accounting for acquired goodwill and intangible assets (i.e., the post-acquisition accounting). The provisions of FAS No. 142 will be effective for the Company in fiscal year 2003. The most significant changes made by FAS No. 142 are: 1) goodwill and indefinite-lived intangible assets will no longer be amortized, and 2) goodwill and indefinite-lived intangible assets will be tested for impairment at least annually. Goodwill and intangible assets acquired after June 30, 2001, will be subject immediately to the nonamortization and amortization provisions of this statement. These standards only permit prospective application of the new accounting; accordingly, adoption of these standards will not affect previously reported financial information of the Company.

RECENT ACCOUNTING DEVELOPMENTS (CONTINUED)

Although the Company has not completed its assessment of the impact of the adoption of FAS 142, management believes that the principal effect will be the Company ceasing the amortization of goodwill and assembled workforce. Goodwill and assembled workforce amortization was approximately \$2,427,000 for the year ended September 30, 2001.

In July 2001, the FASB issued Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" (FAS 143), which addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. FAS 143 requires an entity to recognize the fair value of a liability for an asset retirement obligation in the period in which it is incurred. Upon initial recognition of a liability for an asset retirement obligation, an entity shall capitalize an asset retirement cost by increasing the carrying amount of the related long-lived asset by the same amount as the liability. FAS 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. Although the Company has not completed its analysis of FAS 143, it does not expect the impact of adoption to be significant.

In August 2001, the FASB issued FAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (FAS 144). This statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets. FAS 144 retains and expands upon the fundamental provisions of existing guidance related to the recognition and measurement of the impairment of long-lived assets to be held and used and the measurement of long-lived assets to be disposed of by sale. Generally, the provisions of FAS 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001. Earlier application is encouraged. Although the Company has not completed its analysis of FAS 144, it does not expect the impact of adoption to be significant.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company does not have material exposure to market risk from market sensitive financial instruments other than the currency risk associated with certain transactions being denominated in Deutschemarks.

The Company has some exposure to credit risk related to its accounts receivable portfolio. Exposure to credit risk is controlled through continuous monitoring procedures, credit limits and collaboration with sales management on customer contacts to facilitate payment.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

DIGI INTERNATIONAL INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

```
For the
fiscal years
    ended
September 30
  2001 2000
1999 -----
-----
-----
 -----
 Net sales $
130,404,745 $
132,524,630 $
 193,506,059
Cost of sales
 66, 192, 549
 62,871,689
95,313,636 --
-----
  --- Gross
   margin
 64, 212, 196
 69,652,941
 98, 192, 423
  Operating
  expenses:
  Sales and
  marketing
 30,715,581
 34,423,150
 43,844,557
Research and
 development
 18,334,929
 20,174,918
 21,847,230
 General and
administrative
 16, 252, 453
 19,357,867
 23,657,586
 Impairment
   loss --
26,146,300 --
Restructuring
  1,121,121
  1,381,642
607,398 -----
----
------
   Total
  operating
  expenses
 66,424,084
 101, 483, 877
89,956,771 --
-----
--- Operating
(loss) income
 (2,211,888)
 (31,830,936)
  8,235,652
Other income
  (expense):
  Interest
   expense
```

(616, 964)

```
(775,678)
 (1,015,331)
  Interest
   income
  2,668,957
2,733,912
856,457 Other
    income
  (expense)
   344,263
   709,582
(97,446) ----
-----
- Total other
   income
  (expense)
  2,396,256
  2,667,816
  (256, 320)
 AetherWorks
 Corporation
note recovery
 -- 8,000,000
-- ------
----
-----
Income (loss)
before income
  taxes and
  cumulative
  effect of
 accounting
   change
   184,368
 (21, 163, 120)
  7,979,332
  Income tax
  provision
  (benefit)
    65,819
 (4,338,440)
4,787,599 ---
_ _ _ _ _ _ _ _ _ _ _ _ _
  - Income
(loss) before
  cumulative
  effect of
 accounting
   change
   118,549
 (16,824,680)
3,191,733 ---
------
 - Cumulative
  effect of
 accounting
 change (net
of income tax
 benefit of
 $1,055,928)
(1,901,853) -
 -- -----
-----
-----
 Net (loss)
  income $
(1,783,304)$
 (16,824,680)
 $ 3,191,733
==========
==========
=========
 Net (loss)
```

```
income per
common share,
   basic:
 Continuing
operations $
-- $ (1.12) $
    0.22
 Cumulative
  effect of
 accounting
change (0.12)
-----
-----$
  (0.12) $
(1.12) $ 0.22
===========
==========
=========
 Net (loss)
 income per
common share,
  assuming
  dilution:
 Continuing
operations $
-- $ (1.12) $
    0.22
 Cumulative
  effect of
 accounting
change (0.12)
-- -- -----
-----
-----
  (0.12) $
(1.12) $ 0.22
==========
==========
==========
  Weighted
   average
   common
shares, basic
 15, 235, 258
 15,061,774
 14,696,057
==========
==========
  Weighted
   average
   common
   shares,
  assuming
  dilution
 15,287,935
 15,061,774
 14,831,242
```

The accompanying notes are an integral part of the consolidated financial statements.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA (CONTINUED)

DIGI INTERNATIONAL INC.

CONSOLIDATED BALANCE SHEETS

```
At September
30, 2001 2000
- -----
  --- ASSETS
   Current
 assets: Cash
  and cash
equivalents $
 30,347,253 $
 38,785,936
 Marketable
 securities
 25,804,947
 20, 150, 132
  Accounts
 receivable,
    net
 16, 161, 143
 18,175,226
 Inventories,
     net
 16,791,851
  19,700,010
    Other
  4,602,668
3,655,511 ---
------
-----
Total current
   assets
 93,707,862
 100,466,815
  Property,
equipment and
improvements,
     net
 22,677,155
 24,408,384
Goodwill, net
 10,521,157
 10, 114, 490
 Identifiable
 intangible
 assets, net
11,017,233
  6,283,254
    0ther
  1,529,169
1,649,252 ---
------
Total assets
$ 139,452,576
$ 142,922,195
==========
==========
 LIABILITIES
     AND
STOCKHOLDERS'
```

EQUITY Current liabilities: Borrowings under line of credit agreements \$ 938,400 \$ 3,147,900 Current portion of

```
long-term
    debt
  1,584,156
   330,305
  Accounts
   payable
  6,012,296
  6,275,995
Income taxes
 payable --
  1,328,481
   Accrued
  expenses:
 Advertising
   856,939
  1,143,565
Compensation
  3,317,935
  1,862,517
    0ther
  5,395,249
  6,760,841
Restructuring
  reserves
  1,369,799
1,531,992 ---
------
Total current
 liabilities
 19,474,774
22,381,596 --
-----
 - Long-term
    debt
  5,499,226
7,081,396 Net
  deferred
income taxes
1,561,155 --
- -----
  --- Total
 liabilities
 26,535,155
29,462,992 --
-----
-----
- Commitments
     and
contingencies
Stockholders'
   equity:
  Preferred
 stock, $.01
 par value:
  2,000,000
   shares
 authorized;
 none issued
    and
 outstanding
Common stock,
  $.01 par
   value;
 60,000,000
   shares
 authorized;
 16,425,606
     and
 16,322,949
shares issued
    and
 outstanding
   164,256
   163,229
 Additional
   paid-in
   capital
 71,458,733
```

71,851,928 Retained earnings 59,626,557 61,409,861 Accumulated other comprehensive income 7,969 166,750 -----------131, 257, 515 133,591,768 Unearned stock compensation -- (89,618) Treasury stock, at cost, 1,095,881 and 1,196,463 shares (18,340,094)(20,042,947)-------- Total stockholders' equity 112,917,421 113,459,203 ------- Total liabilities and stockholders' equity \$ 139,452,576 \$ 142,922,195 ========== =========

The accompanying notes are an integral part of the consolidated financial statements.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA (CONTINUED)

DIGI INTERNATIONAL INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

```
For the
fiscal years
   ended
 September
  30, 2001
2000 1999 --
 -----
-----
 Operating
 activities:
 Net (loss)
  income $
 (1,783,304)
$(16,824,680)
 $ 3,191,733
Adjustments
to reconcile
 net (loss)
 income to
    cash
 provided by
 operating
 activities:
 Impairment
  loss --
26,146,300 -
Restructuring
 1,121,121
 1,381,642
  (672, 167)
Depreciation
of property
    and
 equipment
 3,905,455
 4,296,143
 5,988,640
Amortization
     of
 intangibles
 5,992,614
 8,463,573
 12,807,568
 (Gain) loss
 on sale of
fixed assets
  (18, 172)
   85,809
  243,524
 Provision
 for losses
 on accounts
 receivable
 1,149,286
 1,150,068
  179,366
  Provision
    for
 inventory
obsolescence
 3,836,989
 1,632,685
 6,218,261
  Deferred
income taxes
 (2,198,879)
 (5,234,720)
```

(2,119,056) Stock

```
compensation
   76,849
  164,909
  582,981
 Changes in
 operating
 assets and
liabilities:
  Accounts
 receivable
 2,047,277
 12,792,380
 12,359,264
Inventories
   82,498
  898,344
(1,618,415)
Income taxes
  payable
(1,296,674)
(3,943,276)
 1,761,296
Other assets
  235,966
 3,546,641
 2,228,897
  Accounts
  payable
 (823,078)
(2,829,261)
(3,822,046)
  Accrued
  expenses
(1,855,153)
(4,362,890)
(4,025,827)
_____
   Total
adjustments
 12,256,099
 44, 188, 347
30,112,286 -
-----
-----
  Net cash
provided by
 operating
 activities
 10,472,795
 27,363,667
33,304,019 -
-----
-----
 Investing
activities:
Purchase of
property and
 equipment
and certain
   other
 intangible
   assets
(1,625,576)
(2,544,171)
(4,759,893)
  Proceeds
from sale of
fixed assets
  843,995
  Proceeds
    from
 maturities
of held-to-
  maturity
 marketable
 securities
```

```
84,807,237
 76,531,426
 7,000,000
 Purchase of
  held-to-
  maturity
 marketable
 securities
(90,462,052)
(82, 967, 136)
(20,633,113)
  Business
acquisitions,
net of cash
  acquired
(10,086,848)
-- -- -----
-----
----- Net
cash used in
 investing
 activities
(17, 367, 239)
 (8,979,881)
(17,549,011)
-----
 Financing
 activities:
 Payments on
 long-term
    debt
  (630, 596)
  (859, 264)
 (1,072,747)
 Payments on
  line of
   credit
 (2,277,000)
  (508, 317)
 (4,843,096)
 Purchase of
  treasury
 stock -- --
  (815,000)
Stock option
transactions
  776,412
  937,723
 2,381,422
  Employee
   stock
  purchase
    plan
transactions
  515,283
  580,855
586,324 ----
-----
-----
  Net cash
  (used in)
 provided by
 financing
 activities
 (1,615,901)
  150,997
 (3,763,097)
 Effect of
  exchange
   rates
 changes on
  cash and
    cash
 equivalents
```

71,662 (712, 454)(1,383,672)Net (decrease) increase in cash and cash equivalents (8,438,683)17,822,329 10,608,239 Cash and cash equivalents, beginning of period 38,785,936 20,963,607 10,355,368 ------Cash and cash equivalents, end of period \$ 30,347,253 \$ 38,785,936 \$ 20,963,607 ======== ========= ======== Supplemental Cash Flows Information: Interest paid \$ 717,154 \$ 699,228 \$ 937,306 Income taxes paid \$ 2,609,798 \$ 4,358,892 \$ 3,742,898

The accompanying notes are an integral part of the consolidated financial statements.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA (CONTINUED)

DIGI INTERNATIONAL INC.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME

```
For the years
ended September
30, 2001, 2000
and 1999 Common
Stock Treasury
    Stock
  Additional
  Shares Par
 Value Shares
Value Paid-in-
Capital -----
-----
--- -------
  Balances,
September 30,
1998 15,790,975
  $ 157,910
  1,247,094
$(21,894,812) $
  70,461,123
  Purchase of
treasury stock,
at cost 105,000
   (815,000)
Employee stock
   purchase
   issuances
   (80, 482)
   1,384,310
(797,986) Stock
 compensation
  Issuance of
  stock upon
 exercise of
stock options,
    net of
 withholding
 402,022 4,020
 2,377,402 Tax
   benefit
 realized upon
 exercise of
 stock options
    198,041
 Forfeiture of
 stock options
   (777,968)
   Foreign
   currency
  translation
adjustment Net
income -----
  Balances,
September 30,
1999 16, 192, 997
   161,930
   1,271,612
 (21, 325, 502)
  71,460,612
Employee stock
```

purchase issuances (75,149) 1,282,555

```
(701,700) Stock
 compensation
 Issuance of
  stock upon
 exercise of
stock options,
    net of
 withholding
129,952 1,299
 936,424 Tax
   benefit
 realized upon
 exercise of
 stock options
   241,751
Forfeiture of
stock options
   (85, 159)
   Foreign
   currency
 translation
adjustment Net
loss -----
 -----
  Balances,
September 30,
2000 16,322,949
   163,229
  1,196,463
 (20,042,947)
  71,851,928
Employee stock
   purchase
  issuances
  (100,582)
  1,702,853
  (1,187,570)
    Stock
 compensation
 Issuance of
  stock upon
 exercise of
stock options,
    net of
 withholding
102,657 1,027
 775,386 Tax
   benefit
realized upon
 exercise of
stock options
    31,758
Forfeiture of
stock options
   (12,769)
   Foreign
   currency
 translation
adjustment Net
loss -----
-----
  Balances,
September 30,
2001 16,425,606
  $ 164,256
  1,095,881
$(18,340,094) $
  71,458,733
 _____
 ========
==========
```

The accompanying notes are an integral part of the consolidated financial statements.

Continued Next Page

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA (CONTINUED) DIGI INTERNATIONAL INC. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (CONTINUED) For the years ended September 30, 2001, 2000 and 1999 Accumulated Unearned Other Total Retained Stock Comprehensive Stockholders' Comprehensive Earnings Compensation Income (Loss) Equity (Loss) Income ------------------ Balances, September 30, 1998 \$

treasury stock, at cost (815,000)**Employee** stock purchase issuances 586,324 Stock compensation 582,981 582,981 Issuance of stock upon exercise of stock

of withholding 2,381,422 Tax benefit realized upon

options, net

exercise of stock options 198,041 Forfeiture of

stock options 777,968 Foreign

currency translation adjustment (211,724)

(211,724) (211,724) Net

```
income
  3,191,733
  3,191,733
3,191,733 ---
------
  Balances,
September 30,
    1999
  78,234,541
  (339,686)
 (1,027,533)
127, 164, 362 $
  2,980,009
Employee
    stock
  purchase
  issuances
580,855 Stock
compensation
   164,909
   164,909
 Issuance of
 stock upon
 exercise of
    stock
 options, net
     of
 withholding
 937,723 Tax
   benefit
realized upon
 exercise of
stock options
   241,751
Forfeiture of
stock options
   85,159
   Foreign
  currency
 translation
 adjustment
  1,194,283
  1,194,283
1,194,283 Net
    loss
 (16,824,680)
 (16,824,680)
 (16,824,680)
- -------
-----
  Balances,
September 30,
    2000
  61,409,861
  (89,618)
   166,750
113,459,203 $
(15,630,397)
==========
  Employee
    stock
  purchase
  issuances
515,283 Stock
compensation
76,849 76,849
 Issuance of
 stock upon
 exercise of
    stock
 options, net
```

of withholding 776,413 Tax benefit realized upon exercise of stock options 31,758 Forfeiture of stock options 12,769 Foreign currency translation adjustment (158,781)(158, 781)(158,781) Net loss (1,783,304)(1,783,304) (1,783,304) ------- -------- ------Balances, September 30, 2001 \$ 59,626,557 \$ -- \$ 7,969 \$ 112,917,421 \$ (1,942,085) ========== ========== ==========

The accompanying notes are an integral part of the consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BUSINESS DESCRIPTION

Digi International is a worldwide provider of Connectware, wired and wireless, hardware and software connectivity solutions that businesses use to create, customize and control retail operations, industrial automation and other applications. Connectware network enables the essential devices that build business.

Digi's products are marketed through a global network of distributors, systems integrators, original equipment manufacturers (OEMs), and value-added resellers (VARs).

PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

CASH EQUIVALENTS AND MARKETABLE SECURITIES

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Those having original maturities in excess of three months are classified as marketable securities. Marketable securities consist of high-grade commercial paper and corporate bonds that have maturities of less than one year. Marketable securities classified as held to maturity are carried at amortized cost. Gross unrealized holding gains and losses were \$39,223 and \$3,426, respectively, as of September 30, 2001, and were \$0 and \$70,833, respectively, as of September 30, 2000.

REVENUE RECOGNITION

In December 1999, the SEC issued Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements (SAB 101). SAB 101 summarizes the SEC's views in applying generally accepted accounting principles to selected revenue revenue recognition issues.

The Company recognizes revenue at the date that products are shipped to distributors or original equipment manufacturers. Sales to authorized domestic distributors and original equipment manufacturers are made with certain rights of return and price protection provisions. Estimated reserves for future returns and pricing adjustments are established by the Company based on historical experience and current business factors and are charged against revenues in the same period as the corresponding sales are recorded. Estimated warranty costs are accrued based on historical experience and current business factors, and are recorded in the same period as the corresponding sales.

The Company offers rebates to authorized domestic and international distributors and authorized resellers. The rebates are incurred based on the level of sales to the respective distributors and resellers, and are charged to operations as a reduction in revenue in the same period as the corresponding sales.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

REVENUE RECOGNITION (CONTINUED)

The Company generally recognizes revenue at the date that products are shipped to distributors or original equipment manufacturers. Upon adoption of SAB 101 in the fourth quarter of fiscal 2001, the Company changed its revenue recognition policy with regard to certain product sales. Essentially, the new policy recognizes that the risks and rewards of ownership in certain transactions do not substantively transfer to customers upon shipment of the products. These new policies are consistent with the guidance contained in SAB 101. The effect of this change in revenue recognition policy, as of October 1, 2000, has been reported as the cumulative effect of an accounting change in the first quarter of fiscal 2001 of \$1.9 million, net of taxes, which includes revenue of approximately \$6.3 million, less cost of sales and certain related expenses such as direct selling expenses.

The Company recognizes license revenue upon meeting each of the following criteria: execution of a license agreement or contract; delivery of software; the license fee is fixed or determinable; collectibility of the proceeds is assessed as being probable; and vendor specific objective evidence exists to allocate the total fee to undelivered elements of the arrangement. Vendor-specific objective evidence is based on the price charged when an element is sold separately.

INVENTORIES

Inventories are stated at the lower of cost or fair market value, with cost determined on the first-in, first-out method. Fair market value for raw materials is based on replacement cost and for other inventory classifications based on net realizable value. Appropriate consideration is given to deterioration, obsolescence and other factors in evaluating net realizable value. During the year ended September 30, 2001, the Company discontinued the Datafire RAS product line, in connection with its strategy of focusing resources on growth areas such as the terminal server and device server markets. The Company recorded a \$2.7 million charge to adjust the Datafire RAS inventory to net realizable value. The charge was included in cost of sales in the consolidated statement of operations for the fiscal year ended September 30, 2001.

PROPERTY, EQUIPMENT AND IMPROVEMENTS

Property, equipment and improvements are carried at cost. Depreciation is provided by charges to operations using the straight-line method over their estimated useful lives. Furniture and fixtures and other equipment are depreciated over a period of three to five years. Building improvements and buildings are depreciated over ten and thirty-nine years, respectively. Periodic reviews for impairment of the carrying value of property, equipment and improvements are made based on undiscounted expected future cash flows.

Expenditures for maintenance and repairs are charged to operations as incurred, while major renewals and betterments are capitalized. The assets and related accumulated depreciation accounts are adjusted for asset retirements and disposals with the resulting gain or loss included in operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

INTANGIBLE ASSETS

Purchased proven technology, license agreements, covenants not to compete and other intangible assets are recorded at fair value when acquired in a business acquisition, or at cost when purchased directly. Goodwill represents the excess of cost over the fair value of identifiable assets acquired and is being amortized on a straight-line basis over estimated useful life periods ranging from five to fifteen years. Purchased in-process research and development costs (IPR&D) are expensed upon consummation of the purchase. All other intangible assets are amortized on a straight-line basis over their estimated useful lives of four to seven years.

The carrying amount of intangible assets is periodically, at least quarterly, reviewed to assess the remaining useful lives and the recoverability based on undiscounted expected future cash flows.

RESEARCH AND DEVELOPMENT

Research and development costs are expensed when incurred. Software development costs are expensed as incurred. Such costs are required to be expensed until the point that technological feasibility and proven marketability of the product are established. Costs otherwise capitalized after such point also are expensed because they are insignificant.

INCOME TAXES

Deferred income taxes are recognized for the tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. Income tax expense is the tax payable for the period and the change during the period in deferred tax assets and liabilities.

Tax credits are accounted for under the flow-through method, which recognizes the benefit in the year in which the credit is utilized.

(LOSS) INCOME PER COMMON SHARE

Basic net (loss) income per share is calculated based on the weighted average of common shares outstanding during the period. Net (loss) income per share, assuming dilution, is computed by dividing net (loss) income by the weighted average number of common and common equivalent shares outstanding. The Company's only common equivalent shares are those that result from dilutive common stock options.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

```
1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
(LOSS) INCOME PER COMMON SHARE (CONTINUED)
The following table is a reconciliation of the numerators and denominators in
the (loss) income per share calculations:
   (Loss)
   Income
 Shares Per
   Share
 (Numerator)
(Denominator)
Amount ----
------
_ _ _ _ _ _ _ _ _ _ _ _
 -- For the
 year ended
 September
  30, 2001
 BASIC LOSS
 PER SHARE
    Loss
available to
   common
stockholders
      $
 (1,783,304)
15,235,258 $
   (0.12)
  EFFECT OF
  DILUTIVE
 SECURITIES
   Common
 equivalent
   shares
52,677 -----
_____
 -- DILUTED
  LOSS PER
 SHARE Loss
available to
   common
stockholders
     $
 (1,783,304)
15,287,935 $
 (0.12) For
  the year
   ended
  September
  30, 2000
 BASIC LOSS
  PER SHARE
    Loss
available to
   common
stockholders
     $
(16,824,680)
15,061,774 $
   (1.12)
  EFFECT OF
  DILUTIVE
 SECURITIES
   Common
 equivalent
```

shares -----

SHARE Loss available to common stockholders \$ (16,824,680)15,061,774 \$ (1.12) For the year ended September 30, 1999 BASIC INCOME PER SHARE Income available to common stockholders \$ 3,191,733 14,696,057 \$ 0.22 EFFECT OF DILUTIVE **SECURITIES** Common equivalent shares 135,185 -------------- DILUTED INCOME PER SHARE Income available to common stockholders \$ 3,191,733 14,831,242 \$ 0.22

-- DILUTED LOSS PER

Common equivalent shares of 160,853 at September 30, 2000 were not included in the computation of diluted earnings per share because their effect is antidilutive.

Options to purchase 1,705,964, 1,230,224 and 811,753 shares at September 30, 2001, 2000 and 1999, respectively, were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of common shares and therefore their effect would be antidilutive.

Pursuant to Statement of Financial Accounting Standards No. 128, "Earnings per Share", income before cumulative effect of accounting change has been used in determining diluted earnings per share for the year ended September 30, 2001.

As discussed in Note 17, the Company has proposed to acquire NetSilicon in exchange for cash and common stock.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FOREIGN CURRENCY TRANSLATION

Financial position and results of operations of the Company's international subsidiaries are measured using local currencies as the functional currency. Assets and liabilities of these operations are translated at the exchange rates in effect at each fiscal year-end. Statements of operations accounts are translated at the average rates of exchange prevailing during the year. Translation adjustments arising from the use of differing exchange rates from period to period are included in the cumulative translation account in stockholders' equity. The Company has not implemented a hedging strategy to reduce the risk of foreign currency translation exposures.

USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

COMPREHENSIVE INCOME (LOSS)

For the Company, comprehensive income (loss) includes net income (loss) and foreign currency translation adjustments. Foreign currency translation adjustments are charged or credited to the accumulated other comprehensive income (loss) account in stockholders' equity.

RECENT ACCOUNTING DEVELOPMENTS

In June 2001, the Financial Accounting Standards Board (FASB) issued Statements of Financial Accounting Standards No. 141, "Business Combinations" (FAS 141), and No. 142, "Goodwill and Other Intangible Assets" (FAS 142). The most significant changes made by FAS No. 141 are: 1) requiring that the purchase method of accounting be used for all business combinations initiated after June 30, 2001, and 2) establishing specific criteria for the recognition of intangible assets separately from goodwill. FAS No. 142 primarily addresses the accounting for acquired goodwill and intangible assets (i.e., the post-acquisition accounting). The provisions of FAS No. 142 will be effective for the Company in fiscal year 2003. The most significant changes made by FAS No. 142 are: 1) goodwill and indefinite-lived intangible assets will no longer be amortized, and 2) goodwill and indefinite-lived intangible assets will be tested for impairment at least annually. Goodwill and intangible assets acquired after June 30, 2001, will be subject immediately to the nonamortization and amortization provisions of this statement. These standards only permit prospective application of the new accounting; accordingly, adoption of these standards will not affect previously reported financial information of the Company. Although the Company has not completed its assessment of the impact of the adoption of FAS 142, management believes that the principal effect will be the Company ceasing the amortization of goodwill and assembled workforce. Goodwill and assembled workforce amortization was approximately \$2,427,000 for the year ended September 30, 2001.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

RECENT ACCOUNTING DEVELOPMENTS (CONTINUED)

In July 2001, the FASB issued Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" (FAS 143), which addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. FAS 143 requires an entity to recognize the fair value of a liability for an asset retirement obligation in the period in which it is incurred. Upon initial recognition of a liability for an asset retirement obligation, an entity shall capitalize an asset retirement cost by increasing the carrying amount of the related long-lived asset by the same amount as the liability. FAS 143 is effective for financial statements issued for fiscal years beginning after June 15, 2002. Although the Company has not completed its analysis of FAS 143, it does not expect the impact of adoption to be significant.

In August 2001, the FASB issued FAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (FAS 144). This statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets. FAS 144 retains and expands upon the fundamental provisions of existing guidance related to the recognition and measurement of the impairment of long-lived assets to be held and used and the measurement of long-lived assets to be disposed of by sale. Generally, the provisions of FAS 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001. Earlier application is encouraged. Although the Company has not completed its analysis of FAS 144, it does not expect the impact of adoption to be significant.

2. ACQUISITIONS

In October 2000, the Company acquired Inside Out Networks, a developer of data connections products based in Austin, Texas. The transaction was accounted for using the purchase method of accounting. Accordingly, the purchase price was allocated to the estimated fair value of assets acquired and liabilities assumed.

The purchase consideration, including related transaction costs, consists of \$7,684,176 in cash. The Company paid \$1,398,577 in November 2001 and may be required to pay up to \$7,101,423 of additional cash consideration for the purchase subject to Inside Out Networks achieving specific revenue and operating income targets during the three years following the acquisition.

The table below sets forth the purchase price allocation.

Cash	\$ 7,494,844
Direct acquisition costs	56,000
Guaranteed employee retention payments	133,332
Total purchase price	\$ 7,684,176

2. ACQUISITIONS (CONTINUED)

Estimated fair value of tangible assets acquired	1,261,598
Identifiable intangible assets	6,422,578
Goodwill	2,504,806
Deferred tax liabilities related to	, ,
identifiable intangibles	(2,504,806)
	\$ 7,684,176

The identifiable intangible assets of \$6,422,578 included in the purchase price allocation set forth above are comprised of proven technology with an estimated fair value of \$5,692,578 and an assembled workforce with an estimated fair value of \$730,000, which have estimated useful lives of six years and five years, respectively. The remaining unallocated purchase price represents goodwill, which is being amortized over six years.

In June 2001, the Company acquired INXTECH, the parent company of Decision Europe, a French designer and manufacturer of data communications systems sold under the Xcell Technology brand. The transaction was accounted for using the purchase method of accounting. Accordingly, the purchase price was allocated to the estimated fair value of assets acquired and liabilities assumed.

The purchase consideration, including related transaction costs, consists of \$2,424,095 in cash. The Company may be required to pay up to \$2,500,000 of additional cash consideration for the purchase subject to Decision Europe achieving certain future product development milestones and retention of certain key employees during the three years following the acquisition.

The table below sets forth the purchase price allocation.

Cash Direct acquisition costs	\$ 2,372,965 51,130
Total purchase price	\$ 2,424,095
Estimated fair value of tangible assets acquired Identifiable intangible asset Goodwill Deferred tax liabilities related to	577,439 1,846,656 743,077
identifiable intangibles	(743,077)
	\$ 2,424,095

The identifiable intangible asset of \$1,930,492 included in the purchase price allocation set forth above is proven technology, which has an estimated useful life of four and one-half years. The remaining unallocated purchase price represents goodwill, which is being amortized over four and one-half years.

2. ACQUISITIONS (CONTINUED)

The following unaudited pro forma condensed consolidated results of operations have been prepared as if the acquisitions of Inside Out Networks and INXTECH had occurred as of the beginning of fiscal 2000:

```
2001 2000 --

Net sales
$131,821,522
$137,701,141
Net loss $
(1,995,047)
$(16,794,902)
Net loss per share $
(0.13) $
(1.12)
```

The unaudited pro forma condensed consolidated results of operations are not necessarily indicative of results that would have occurred had the acquisitions occurred as of the beginning of fiscal 2000, nor are they necessarily indicative of the results that will be obtained in the future.

3. IMPAIRMENT LOSS

In March 2000, the Company recorded a charge of \$18,068,249 reflecting the write-down of the carrying value of all of the intangible assets associated with the NetBlazer technology and some of the goodwill acquired in the Company's July 1998 purchase of ITK. The write-down resulted from the Company's March 2000 decision to discontinue development of the NetBlazer technology when the key technical members of the NetBlazer technology team elected to leave the Company and the Company concluded that it would not be able to successfully develop a competitive product from the technology. Accordingly, the Company determined that future undiscounted cash flows from the acquired ITK assets would be substantially reduced and, therefore, the carrying value of the acquired ITK assets would be impaired.

The Company utilized a discounted cash flows valuation method as described in Statement of Financial Accounting Standards Board No. 121 "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" (FASB 121), to measure the March 2000 adjustment to the carrying value of the acquired ITK intangible assets.

In September 2000, the Company recorded a charge of \$8,078,051 reflecting a write-down of the remaining carrying value of identifiable intangible assets and goodwill associated with the Integrated Services Digital Network (ISDN) technology and some of the other long-lived assets acquired in the Company's July 1998 purchase of ITK. The write-down resulted from the Company's September 2000 decision to discontinue all business activities in the ISDN market. The Company determined that it did not have the capability to invest at the levels necessary to achieve significant market share in the ISDN market and, therefore, discontinued development activities associated with the ISDN product lines. Accordingly, the Company determined that future undiscounted cash flows from the remaining acquired ITK intangible assets would be reduced and, therefore, the carrying value of the remaining acquired ITK intangible assets would be impaired. As a result of discontinuing business activities in the ISDN market, as well as the decision to restructure the European operations to a sales and marketing organization, the

3. IMPAIRMENT LOSS (CONTINUED)

Company determined that its Dortmund, Germany facility (the Dortmund Facility), including certain furniture and fixtures, would no longer be needed to support operations. During September 2000, the Company began efforts to sell the Dortmund Facility. As a result of placing the Dortmund Facility on the commercial real estate market, the Company determined that the Dortmund Facility's fair market value was less than its carrying value. An independent appraisal of the Dortmund Facility was completed. Based on the results of this appraisal, the Company wrote-down the carrying value of the Dortmund Facility to its estimated fair market value as of September 30, 2000. The carrying value of certain furniture and fixtures at the Dortmund Facility were written down to estimated fair value, given the actions taken by the Company as described above. The estimated fair value of the Dortmund Facility, including the furniture and fixtures, is \$4.9 million and is classified as part of property, equipment and improvements on the Company's balance sheet at September 30, 2001. The Company utilized a discounted cash flows valuation method as described in FASB 121 to measure the September 2000 adjustment to the carrying value of the remaining acquired ITK intangible assets. The Company utilized an independent appraisal to measure the September 2000 adjustment to the carrying value of the acquired Dortmund Facility. The September 2000 adjustment to carrying value of the acquired ITK furniture and fixtures was based on the Company's estimate of selling prices for the furniture and fixtures.

The write-down of the carrying value of the long-lived assets, as described in the previous paragraphs, consists of the following:

Identifiable Identifiable Intangible Assets Intangible Assets and Goodwill and Goodwill Associated with Associated with Total Asset the NetBlazer the ISDN Other Long Lived Impairment Description Technology Technology Assets Loss _ _ _ _ _ _ _ _ _ _ _ _ _____ ----- ----------------Current technology \$10,491,837 \$ 2,241,167

\$ 2,241,167 \$12,733,004 Assembled workforce 252,646 670,484 923,130 Goodwill 7,323,766 2,852,737 10,176,503 Building -Dortmund facility \$ 1,955,366

Furniture and fixtures 358,297 358,297 --------------Totals \$18,068,249 \$ 5,764,388 \$ 2,313,663 \$26,146,300 ========= ======== ========= ========

1,955,366

The Company recognized \$5,327,981 of tax benefits as a result of the elimination of the deferred tax liabilities associated with the identifiable intangible assets of ITK's NetBlazer and ISDN technologies, which were written off as described above.

4. RESTRUCTURING

In September 2001, the Company implemented a restructuring plan that resulted in a workforce reduction of 50 employees in Minnetonka, Minnesota and 11 employees in Sunnyvale, California. A charge of \$1,351,870 was recorded for severance and outplacement costs. Payment of all costs related to the September 2001 restructuring is expected to be completed in the second guarter of fiscal 2002.

In September 2000, the Company's Board of Directors approved a restructuring plan related to its European operations headquartered in Dortmund, Germany, which provided for the transition of all product development, technical support and manufacturing functions to the Company's corporate headquarters located in Minnetonka, Minnesota. The plan also included the closure of the Company's office in Bagshot, England. The charge of \$1,531,992 consisted of \$1,252,531 for severance and termination costs related to the elimination of 73 positions in Dortmund, Germany and two positions in Bagshot, England; \$134,227 related to the closure of the Bagshot office for lease cancellation; \$100,684 of cancellation fees related to automobile leases, and maintenance contracts, and office equipment leases, and \$44,550 for severance-related legal expenses. As of March 31, 2001, the Company had paid \$1,079,321 of severance and termination costs relating to the elimination of 69 positions. Change in estimate adjustments related to the severance component of the restructuring accrual totaling \$173,210 were recorded in the quarter ended March 31, 2001 because the Company made a decision to retain six employees who had previously been notified that their employment would be terminated. In fiscal 2001, the Company paid \$134,227 related to the closure of the Bagshot office for lease cancellation and paid \$69,766 of cancellation fees related to automobile leases, maintenance contracts, and office equipment leases. Changes in estimate for severance-related legal expenses of \$44,550 and cancellation fees of \$12,989 were recorded as a reduction of the restructuring accrual with a corresponding increase to operating income during the year ended September 30, 2001.

In March 1999, the Company's Board of Directors approved a restructuring plan related to the reorganization of sales and marketing functions in Germany, England and the United States, by consolidating worldwide sales and marketing resources into strategic locations. The original related charge of \$1,452,909 (\$581,164 net of tax benefits) consisted of \$151,038 of existing commitments for rent on facilities vacated by the Company in Hamburg, Nurnberg, and Frankfurt, Germany and \$1,301,871 of termination payments associated with the elimination of 44 positions in Dortmund, Germany; Bagshot, England; Sunnyvale, California; and Minnetonka, Minnesota.

As of December 31, 1999, the Company had paid \$906,299 of termination costs relating to the elimination of 33 positions. Restructuring activities were completed as of December 1999. During the second quarter of fiscal 2000, the final severance and termination expenses were paid, and the Company adjusted the remaining restructuring accrual to zero. In fiscal 2000, severance and termination costs of \$146,767 and rent commitment payments of \$7,312 were charged to the restructuring accrual. Changes in estimate for severance and termination costs of \$124,937 and rent commitments of \$13,160 were recorded as a reduction of the restructuring accrual with a corresponding increase to operating income during the year ended September 30, 2000.

In July 1998, the Company's Board of Directors approved a restructuring plan related to the consolidation of its offices in Germany and England. The restructuring plan related to the closure of existing leased facilities rendered redundant by the acquisition of ITK. The original charge of \$1,020,000 (\$647,000 net of tax benefits), consisted of \$61,483 of noncancellable rent commitments the Company expected to incur following closure of the Cologne, Germany facility; \$100,110 of contractual

4. RESTRUCTURING (CONTINUED)

payment obligations for office furniture and other equipment the Company expected to incur following the closure of the Cologne, Germany facility; \$202,039 related to the write-off of leasehold improvements in connection with the closure of the Cologne, Germany facility; and \$656,368 of termination payments associated with the elimination of six positions in Cologne, Germany and Bagshot, England.

The Company closed the Cologne facility in December 1998. As of December 31, 1999, the Company had paid \$301,044 of termination costs relating to the elimination of two positions. Restructuring activities were completed as of June 1999. In the third quarter of fiscal 2000, the Company adjusted the remaining restructuring accrual to zero, as all obligations had been satisfied. In fiscal year 2000, rent commitment payments of \$12,636 and payments of \$27,646 for write-off of leasehold improvements were charged to the restructuring accrual. Changes in estimate for rent commitments of \$2,573 and write-off of leasehold improvements of \$9,680 were recorded as a reduction of the restructuring accrual with a corresponding increase to operating income during the year ended September 30, 2000.

In connection with the Company's acquisition of ITK, the Company formulated a plan of reorganization and, accordingly, recognized a \$3,484,000 restructuring liability which the Company included as a component of total liabilities assumed in the acquisition. Components of the original estimated liability included \$1,844,000 of termination payments associated with 10 employees the Company expected to eliminate at the Chelmsford, Massachusetts ITK location and 20 employees the Company expected to eliminate at the Dortmund, Germany location and \$1,640,000 of noncancellable rent obligations for facilities the Company expected to incur following closure of facilities in Chelmsford, Massachusetts and Bristol and Newbury, England.

The Company vacated the Chelmsford, Bristol, and Newbury facilities in March 1999, October 1998 and May 1999, respectively. Restructuring activities were completed as of June 1999. During the second quarter of fiscal 2000, the final severance, termination and facility closure costs were paid. In fiscal 2000, severance and termination costs of \$5,217 and facility closure costs of \$1,928 were charged against the restructuring accrual. Changes in estimate relating to severance and termination costs of \$17,652 and facilities closures of \$33,469 were recorded as a reduction in the restructuring accrual with corresponding offsets to goodwill during the year ended September 30, 2000.

In connection with the Company's acquisition of CDC, the Company formulated a plan of reorganization and, accordingly, recognized a \$750,000 restructuring liability which the Company included as a component of total liabilities assumed in the acquisition. Components of this estimated liability included \$675,000 of termination payments, associated with 22 employees the Company expected to eliminate when it closed the Champaign, Illinois facility in January 1999 and \$75,000 related to facility closure costs the Company expected to incur following closure and sale of the Champaign, Illinois facility. Restructuring activities were completed as of June 1999. During the second quarter of fiscal 2000, the Company paid the final severance costs of \$7,128 associated with this restructuring and the accrual was adjusted to zero. Total payments against the restructuring accrual in fiscal year 2000 included severance and termination costs of \$88,661. An additional expense of \$3,340 was also recorded related to a change in estimate in the original restructuring accrual. Adjustments to the restructuring accrual were reflected as changes to the restructuring accrual with corresponding offsets to goodwill.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

4. RESTRUCTURING (CONTINUED)

The Company's restructuring activities are summarized as follows:

```
BALANCE AT
 CHANGE IN
 BALANCE AT
 SEPTEMBER
30, ESTIMATE
 SEPTEMBER
    30,
 DESCRIPTION
    2000
 PROVISION
  PAYMENTS
ADJUSTMENTS
2001 -----
----
  -----
 September
    2001
Restructuring
  Plan: -
 Severance
    and
 termination
  costs $
1,351,870 $
1,351,870 --
------
-----
------
 -----
  Subtotal
1,351,870 $
1,351,870 --
-----
------
------
  -----
 September
    2000
  European
Restructuring
  Plan: -
 Severance
    and
 termination
  costs $
  1,252,531
$(1,079,321)
$ (173,210)
   $ -- -
Office lease
cancellation
fees 134,227
(134, 227) --
   - Other
   lease
cancellation
  fees and
 contractual
  payments
  100,684
  (69,766)
  (12,989)
  17,929 -
 Legal costs
```

44,550

(44,550) -------Subtotal 1,531,992 --(1,283,314)(230,749)17,929 ---------- -------------- ----Totals \$ 1,531,992 \$ 1,351,870 \$(1,283,314) \$ (230,749) \$ 1,369,799 ======== ======== ========= ======== ========

5. SEGMENT INFORMATION AND MAJOR CUSTOMERS

The Company views its operations and manages its business as one segment - a provider of connectivity solutions that businesses use to create, customize and control retail operations, industrial automation and other applications. Factors used to identify the Company's single operating segment include the organizational structure of the Company and the financial information used by executive management in making decisions about how to allocate resources and assess performance. The following table sets forth the various components of net sales by product line as a percentage of total net sales:

of Annual Net Sales ---------2001 2000 1999 ------Growth 26.3% 19.7% 16.3% Mature 56.3% 70.2% 73.4% LAN

17.4% 10.1% 10.3%

Percent

The operations of the Company are primarily conducted in the Unites States, the Company's country of domicile. The data in the tables below are determined by reference to the location of the Company's operations in the United States and Europe for the years ended September 30:

Revenue derived by operational location:

Year Ended September 30, 2001

5. SEGMENT INFORMATION AND MAJOR CUSTOMERS (CONTINUED)

Net long-lived assets by location:

Year Ended September 30, 2001 2000 1999 - ----------United States \$36,698,844 \$35,232,754 \$40,921,789 Foreign 7,516,701 5,573,374 37, 125, 699 - -------- -----Total net long-lived assets \$44,215,545 \$40,806,128 \$78,047,488 ========

The Company's foreign export sales, primarily to Europe, comprised 33.0%, 34.8%, and 34.8% of net sales for the years ended September 30, 2001, 2000 and 1999, respectively.

During fiscal 2001, one customer accounted for 13.9% of net sales and 7.6% of the trade accounts receivable as of September 30, 2001, while another accounted for 11.3% of net sales and 21.9% of the trade accounts receivable as of September 30, 2001.

During fiscal 2000, one customer accounted for 13.4% of net sales and 14.7% of the trade accounts receivable as of September 30, 2000, while another accounted for 10.0% of net sales and 25.4% of the trade accounts receivable as of September 30, 2000.

During fiscal 1999, one customer accounted for 15.4% of net sales and 8.7% of the trade accounts receivable as of September 30, 1999, while another accounted for 13.4% of net sales and 22.5% of the trade accounts receivable as of September 30, 1999.

6. INVESTMENT IN AETHERWORKS CORPORATION

In May 1998, the Company exchanged its previously purchased \$13,796,525 of convertible notes from AetherWorks Corporation, a development stage company engaged in the development of wireless and dial-up remote access technology, for a non-interest bearing \$8,000,000 non-convertible note. As a part of the exchange, the Company relinquished its rights to any future technology or claims on any of AetherWorks' intellectual properties. In exchange, the Company was released from all of its guarantees of certain lease obligations of AetherWorks.

Due to the significant uncertainty as to its collectibility, the \$8,000,000 note was recorded by the Company as having no carrying value.

In March 2000, the Company received a payment of \$8,000,000 from AetherWorks, representing payment on the aforementioned non-convertible note. The note was paid as a result of AetherWorks Corporation being acquired by Nx Networks. As a result of this payment, the Company recorded \$8,000,000 of other income during the year ended September 30, 2000.

The Company leased to AetherWorks \$1,325,000 of computer equipment under a three-year direct financing lease, expiring in August 2000. The lease contained an option for AetherWorks to acquire the equipment for \$132,598 upon termination of the lease, and with 30 days' prior written notice. AetherWorks did not exercise its option to acquire the equipment, and the equipment was returned to the Company in September 2000.

7. SELECTED BALANCE SHEET DATA

```
2001 2000 --
------
 Accounts
receivable,
 net: Trade
 accounts
 receivable
$17,621,225
$19,990,463
    Less
 allowance
for doubtful
  accounts
 1,460,082
1,815,237 --
$16,161,143
$18,175,226
========
========
Inventories,
 net: Raw
 materials
$11,480,340
$14,152,861
  Work in
  process
  664,055
 1,092,654
  Finished
   goods
 4,647,456
4,454,495 --
------
 -----
$16,791,851
$19,700,010
========
========
 Property,
 equipment
    and
improvements,
net: Land $
2,219,683 $
 2,202,241
 Buildings
 17,948,937
 17,641,451
Improvements
 1,566,183
 1,254,023
 Equipment
 20,549,526
 22,218,933
 Purchased
  software
 9,537,120
 9,504,099
 Furniture
and fixtures
 1,537,239
1,505,238 --
 -----
 53,358,688
 54,325,985
    Less
accumulated
depreciation
    and
```

29,917,601 ------\$22,677,155 \$24,408,384 ======== ======== Goodwill, net: Goodwill \$18,837,074 \$16,216,257 Less accumulated amortization 8,315,917 6,101,767 -------------\$10,521,157 \$10,114,490 ======== ======== Identifiable intangible assets, net: Purchased technology \$17,023,070 \$ 9,400,000 License agreements 40,000 2,915,600 Assembled workforce 1,130,000 400,000 0ther 689,464 698,369 -------------18,882,534 13,413,969 Less accumulated amortization 7,865,301 7,130,715 --------\$11,017,233 \$ 6,283,254 =========

========

amortization 30,681,533

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

8. BORROWINGS UNDER LINE OF CREDIT AGREEMENT

The Company maintains a line credit with Deutsche Bank that provides for borrowings of up to \$5,000,000 depending upon levels of eligible accounts receivable and inventories. As of September 30, 2001 and 2000, the Company had borrowed \$938,400 and \$3,147,900 under this credit line at interest rates of 7.98% and 7.25% at September 30, 2001 and 2000, respectively. The Company is required to maintain, until March 31, 2002, \$5,000,000 deposited in a financial institution as collateral for the balance outstanding at September 30, 2001. This collateral is included in marketable securities at September 30, 2001.

9. LONG-TERM DEBT

Long-term debt consists of the following at September 30,

2001 2000 ----- 5.25% fixed rate long-term collateralized note \$1,326,178 \$1,353,068 5.20% fixed rate long-term collateralized note 956,340 944,370 6.25% fixed rate long-term collateralized note 3,111,744 3,194,044 6.00% fixed rate long-term uncollateralized notes 1,689,120 1,618,920 5.00% to 10.60% subsidized long-term notes -- 301,299 ----------- 7,083,382 7,411,701 Less current portion 1,584,156 330,305 -------- -------\$5,499,226 \$7,081,396 ======== ========

Maturities of long term debt are as follows as of September 30, 2001:

```
FISCAL
YEAR
AMOUNT - -
2002 $
1,584,156
2003
833,437
2004
364,237
2005
364,237
2006
364,237
Thereafter
3,573,078
```

- Total \$

The 5.25% fixed rate long-term note is due on March 30, 2017, and is payable in semi-annual principal installments beginning September 2000. The 5.20% fixed rate long-term note is due on December 30, 2017, and is payable in semi-annual principal installments beginning June 2001. The 6.25% fixed rate long-term note is due on September 30, 2016, and is payable in semi-annual principal installments beginning March 2000. Interest on the notes is payable on a quarterly basis. These notes are collateralized by land, buildings and equipment with a carrying value of \$4,945,447 on September 30, 2001. The 6.0% fixed rate long-term uncollateralized notes are due on November 5, 2001 (\$1,219,920)

9. LONG-TERM DEBT (CONTINUED)

and on September 15, 2003 (\$469,200). Interest is payable annually on the 2001 note, and payable on a quarterly basis for the 2003 notes.

All of the long-term debt was incurred in connection with the construction of the Dortmund Facility acquired in the ITK purchase. (See Note 3). The Company intends to prepay all long-term debt if the Dortmund Facility is sold.

10. INCOME TAXES

The components of the provision (benefit) for income taxes before cumulative effect of accounting change for the years ended September 30 is as follows:

2001 2000 1999 ----------Currently payable: Federal \$ 1,859,018 \$ 667,992 \$ 6,201,277 State 405,680 228,288 705,378 Deferred (2, 198, 879)(5,234,720)(2,119,056)_____ \$ 65,819 \$(4,338,440) \$ 4,787,599 ======== ======== ========

The net deferred tax asset at September 30 consists of the following:

```
Uncollectible
accounts and
   other
 reserves $
1,687,335 $
 2,016,254
Inventories
 1,659,604
   168,128
Compensation
   costs
   498,420
 589,685 Net
 operating
    loss
carryforwards
 2,738,658
 2,582,194
 Intangible
   assets
 (4, 143, 334)
 (2,113,800)
```

Net deferred

2001 2000 --

```
tax asset $
2,440,683 $
3,242,461
=========
```

The net deferred tax asset consists of the following at September 30:

```
2001 2000
-----
- -----
 Current
 deferred
tax asset
   $
3,845,359
  $
2,774,067
Net non-
 current
 deferred
tax asset
-- 468,394
Net non-
 current
 deferred
   tax
liability
(1,404,676)
----
 ----- $
2,440,683
  $
3,242,461
=========
========
```

10. INCOME TAXES (CONTINUED)

Deferred tax liabilities of \$5,327,981 were eliminated as a result of the write-off of the identifiable intangible assets of ITK during fiscal year 2000. (See Note 3.)

As of September 30, 2001 and 2000, the Company had federal net operating loss carryforwards of approximately \$8.0 million and \$7.6 million, respectively, which expire at various dates through 2011.

The reconciliation of the statutory federal income tax rate with the Company's effective income tax rate before cumulative effect of accounting change for the years ended September 30, 2001, 2000 and 1999 is as follows:

```
2001 2000
1999 -----
    - -
 Statutory
 income tax
 rate 34.0%
  (34.0)%
   35.0%
 Increase
(reduction)
 resulting
from: State
taxes, net
of federal
 benefits
145.2 (0.7)
    5.7
Utilization
   of low
   income
  housing
  credits
  (162.7)
(1.9) (5.0)
AetherWorks
Corporation
 recovery
   (12.9)
 Impairment
 loss, net
of deferred
taxes 13.1
   Non-
 deductible
intangible
amortization
 322.9 3.8
   15.3
  Foreign
operations
(211.1) 6.8
 2.9 Other
 (92.6) 5.3
6.1 -----
  -- 35.7%
  (20.5)%
   60.0%
   =====
   =====
```

=====

11. STOCK OPTIONS AND EMPLOYEE STOCK PURCHASE PLAN

The Company's stock option plan (the Stock Option Plan) provides for the issuance of nonstatutory stock options (NSOs) and incentive stock options (ISOs) to key employees and nonemployee board members holding less than 5% of the outstanding shares of the Company's common stock. The Company's Non-Officer Stock Option Plan (the Non-Officer Plan and, together with the Stock Option

Plan, the Plans), provides for the issuance of NSOs to key employees who are not officers or directors of the Company. The Company's 2000 Omnibus Stock Plan (the Omnibus Plan) provides for the issuance of stock-based incentives, including ISOs and NSOs, to employees and others who provide services to the Company, including consultants, advisers and directors. Options granted under the plans will expire if unexercised after ten years from the date of grant. Options granted under the plans generally vest over a four year service period.

The exercise price for ISOs and non-employee directors options granted under the Stock Option Plan or the Omnibus Plan is set at the fair market value of the Company's common stock on the date of grant. The exercise price for nonstatutory options granted under the Plans is set by the Compensation Committee of the Board of Directors. The authority to grant options under the Plans and set other terms and conditions rests with the Compensation Committee. The Stock Option Plan terminates in 2006 and the Omnibus Plan terminates in 2010. The Non-Officer Plan does not have a designated termination date.

11. STOCK OPTIONS AND EMPLOYEE STOCK PURCHASE PLAN (CONTINUED)

The Plans have provisions allowing employees to elect to pay their withholding obligation through share reduction. No employees elected to pay income tax withholding obligations through share reduction during fiscal 2001, 2000 or 1999. Income tax withholding is limited to the employer's minimum statutory withholding rate.

During the year ended September 30, 1998 the Board of Directors authorized the issuance of incentive stock options for the purchase of 486,631 shares and the issuance of nonstatutory stock options for the purchase of 543,461 shares, at prices below the market value of the stock on the grant dates.

The difference between the option price and market value at the date of grant for the above option arrangements has been recorded as additional paid-in capital with an offsetting debit within stockholders' equity to unearned stock compensation. The compensation expense related to these option grants was amortized to operations over the contractual vesting period in which employees performed services and amounted to \$76,849 in 2001, \$164,909 in 2000, and \$582,981 in 1999.

Stock options and common shares reserved for grant under the Plans are as follows:

Weighted Average Available For **Options** Price Per Grant **Outstanding** Share ----- ------Balances, September 30, 1998 869,937 2,731,267 \$12.75 Granted (1,019,100)1,019,100 9.32 Exercised (402,022)5.95 Cancelled 1,244,635 (1,244,635)14.26 --------------Balances, September 30, 1999 1,095,472 2,103,710 \$11.50 Additional shares approved for grant 500,000 Granted (1, 158, 450)

1,158,450 9.42 Exercised (129,952) 7.44 Cancelled

525,995 (529,498)10.16 --------------Balances, September 30, 2000 963,017 2,602,710 \$11.05 Additional shares approved for grant 2,250,000 Granted (1,607,214)1,607,214 5.96 Exercised (102,657)7.57 Cancelled 298,796 (298, 796) 10.80 ---------Balances, September 30, 2001 1,904,599 3,808,471 \$ 9.02 ======== ======== Exercisable at September 30, 1999 893,374 \$12.84 Exercisable at September 30, 2000 1,066,579 \$12.82 Exercisable at September 30, 2001 1,893,484

\$10.36

11. STOCK OPTIONS AND EMPLOYEE STOCK PURCHASE PLAN (CONTINUED)

Commencing April 1996, the Company has sponsored an Employee Stock Purchase Plan (the Purchase Plan) that covers all domestic employees with at least 90 days of service. The Purchase Plan allows eligible participants the right to purchase common stock on a quarterly basis at the lower of 85% of the market price at the beginning or end of each three-month offering period. Employee contributions to the Purchase Plan were \$560,562, \$580,855 and \$586,324 in the fiscal years ended 2001, 2000 and 1999, respectively. Pursuant to the Purchase Plan, 100,582, 75,149 and 80,482 shares were issued to employees during the fiscal years ended 2001, 2000 and 1999, respectively. As of September 30, 2001, 128,152 shares are available for future issuances under the Purchase Plan.

12. STOCK-BASED COMPENSATION

In accordance with Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" (SFAS 123), the Company has chosen to continue to account for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Accordingly, compensation costs for stock options granted to employees are measured as the excess, if any, of the fair value of the Company's stock at the date of the grant over the amount an employee must pay to acquire the stock. Such compensation costs, if any, are amortized on a straight-line basis over the option vesting schedule.

Had the Company used the fair-value-based method of accounting for its stock options granted in 2001, 2000 and 1999, and charged operations over the option vesting periods based on the fair value of options on the date of grant, net (loss) income and net (loss) income per common share would have been changed to the following pro forma amounts:

```
1999 -----
_______
- -----
 ---- Net
  (loss)
income: As
reported $
(1,783,304)
    $
(16,824,680)
$ 3,191,733
Pro forma $
(4,668,100)
     $
(20,981,166)
 $ 281,852
Net (loss)
income per
  share -
 basic: As
reported $
 (0.12) $
 (1.12) $
 0.22 Pro
  forma $
 (0.31)$
 (1.39) $
 0.02 Net
  (loss)
income per
  share -
 assuming
 dilution:
As reported
$ (0.12) $
 (1.12) $
 0.22 Pro
  forma $
```

(0.31)\$

2001 2000

12. STOCK-BASED COMPENSATION (CONTINUED)

The weighted average fair value of options granted in fiscal years 2001, 2000 and 1999 was \$3.45, \$5.38 and \$5.24, respectively. The weighted average fair value was determined based upon the fair value of each option on the grant date, utilizing the Black-Scholes option-pricing model and the following assumptions:

Assumptions: 2001 2000 1999 ------ ----------- Risk free interest rate 3.50% 5.88% 5.75% Expected option holding period 4 years 4 years 4 years Expected volatility 75% 50% 50% Expected dividend yield 0 0 0

At September 30, 2001, the weighted average exercise price and remaining life of the stock options are as follows:

Options Outstanding Options Exercisable _____ Weighted Average Remaining Weighted Weighted Range of **Options** Contractual Life Average **Options** Average Exercise Prices **Outstanding** (In Years) Exercise Price Exercisable Exercise Price - ---

--- -----

\$2.36 7,556 6.0 \$ 2.36 6,629 \$ 2.36 \$5.20 1,006,294 10.0 \$ 5.20 523,794 \$ 5.20 \$5.75 - \$8.00 1,529,963 8.0 \$ 7.11 598,059 \$ 7.48 \$8.25 - \$14.00 868,085 7.3 \$ 11.41 393,393 \$ 11.78 \$14.31 -\$20.50 134,948 4.9 \$ 15.97 132,902 \$ 15.99 \$20.75 -\$29.25 261,625 4.8 \$ 23.61 238,707 \$ 23.63 ----------\$2.36 -\$29.25 3,808,471 8.1 \$ 9.02 1,893,484 \$ 10.36 ========= ========

13. SHARE RIGHTS PLAN

The Company has adopted a share rights plan. Under the plan, the Company distributed as a dividend one right for each share of the Company's common stock outstanding on June 30, 1998. Each right entitles its holder to buy one one-hundredth of a share of a new series of junior participating preferred stock at an exercise price of \$115, subject to adjustment. The rights are exercisable only if certain ownership considerations are met. The Company will be entitled to redeem the rights prior to the rights becoming exercisable.

14. COMMITMENTS

The Company has entered into various operating lease agreements for office space and equipment, the last of which expires in fiscal 2013. These leases generally require the Company to pay a pro-rata share

14. COMMITMENTS (CONTINUED)

of the lessor's operating expenses. Below is a schedule of future minimum commitments under noncancellable operating leases:

FISCAL YEAR AMOUNT ------ --------- 2002 \$ 892,000 2003 462,000 2004 335,000 2005 243,000 2006 45,000 Thereafter 83,000 Total \$ 2,060,000

Total rental expense for all operating leases, including a pro-rata share of lessor operating expenses, for the years ended September 30, 2001, 2000 and 1999 was \$1,525,000, \$1,967,000 and \$1,838,000, respectively.

15. EMPLOYEE BENEFIT PLAN

The Company has a savings and profit sharing plan pursuant to Section 401(k) of the Internal Revenue Code (the Code), whereby eligible employees may contribute up to 15% of their pre-tax earnings, not to exceed amounts allowed under the Code. In addition, the Company may make contributions to the plan at the discretion of the Board of Directors.

The Company provided matching contributions of \$579,000, \$508,000 and \$325,000 for the fiscal years ended September 30, 2001, 2000 and 1999, respectively.

16. CONTINGENCIES

Between January 3, 1997 and March 7, 1997, the Company and certain of its previous officers were named as defendants in putative securities class action lawsuits filed in the United States District Court for the District of Minnesota by 21 lead plaintiffs on behalf of an alleged class of purchasers of the Company's common stock during the period January 25, 1996 through December 23, 1996. The putative class actions were thereafter consolidated (Master File No. 97-5 DWF/RLE). The Consolidated Amended Class Action Complaint ("Consolidated Amended Complaint") alleged that the Company and certain of its previous officers violated the federal securities laws by, among other things, misrepresenting and/or omitting material information concerning the Company's operations and financial results.

On February 25, 1997, the Company and certain of its previous officers also were named as defendants in a securities lawsuit filed in the United States District Court for the District of Minnesota by the Louisiana State Employees Retirement System (Civil File No. 97-440, Master File No. 97-5 DWF/RLE) (the "Louisiana Amended Complaint"). The Louisiana Amended Complaint alleged that the Company

16. CONTINGENCIES (CONTINUED)

and certain of its previous officers violated the federal securities laws and state common law by, among other things, misrepresenting and/or omitting material information concerning the Company's operations and financial results.

In a decision issued on May 22, 1998, the District Court dismissed without leave to replead all claims asserted in both cases, including all claims asserted against defendant Gary L. Deaner, except for certain federal securities law claims based upon alleged misrepresentations and/or omissions relating to the accounting treatment applied to the Company's AetherWorks investment. The District Court also limited the claims asserted in the Louisiana Amended Complaint to the 11,000 shares of the Company's stock held subsequent to November 14, 1996, for which the Louisiana Amended Complaint claims damages of \$184,276 and seeks an award of attorneys' fees, disbursements and costs. The Consolidated Amended Complaint sought compensatory damages of approximately \$43.1 million, plus interest, against all defendants, jointly and severally, and an award of attorneys' fees, experts' fees and costs.

On August 17, 2000, the District Court granted defendants' motions for summary judgment and dismissed with prejudice the Consolidated Amended Complaint and the Louisiana Amended Complaint. Although the 21 lead plaintiffs in the consolidated putative class actions had previously moved for class certification, the District Court dismissed the actions before ruling on that motion. Both the Louisiana State Employees Retirement System and the 21 lead plaintiffs in the consolidated putative class actions filed appeals from the decisions of the District Court.

On July 5, 2001, the United States Court of Appeals for the Eighth Circuit affirmed the decisions of the District Court and ordered that judgment be entered in favor of defendants on the claims alleged in the Consolidated Amended Complaint and the Louisiana Amended Complaint. On September 28, 2001, the Court of Appeals denied a petition for rehearing en banc filed by the 21 lead plaintiffs in the consolidated putative class actions.

Management does not expect that the outcome of the action will have a material adverse effect on the Company's financial position.

17. SUBSEQUENT EVENT

On October 30, 2001, the Company announced a definitive merger agreement whereby the Company will acquire NetSilicon for cash and common stock with a value of approximately \$56,000,000. NetSilicon is a provider of Ethernet microprocessing solutions for intelligent networked devices. The Boards of Directors of both companies have approved the transaction, which, subject to shareholder approval, is expected to close during the second quarter of the Company's 2002 fiscal year.

Under the terms of the definitive merger agreement, each share of NetSilicon stock will be converted into the right to receive either (1) cash, (2) the Company's common stock, or (3) a combination of cash and the Company's common stock. The exchange ratio is fixed at .6500 shares of the Company's common stock for each share of NetSilicon common stock. The maximum cash to be paid by the Company is \$15,000,000. If the elections would cause Digi to pay more than \$15,000,000 in cash in the merger, all requests will be prorated among the electing stockholders with the balance paid in stock.

17. SUBSEQUENT EVENT (CONTINUED)

The transaction is subject to approval by shareholders of both companies. Holders of at least two-thirds of the outstanding voting shares of NetSilicon must vote in favor of the acquisition and a majority of the outstanding shares present at the Company's shareholder meeting must vote in favor of issuing shares of the Company's common stock in the merger.

The transaction will be accounted for using the purchase method of accounting as required for combinations initiated after June 30, 2001. Accordingly, the purchase price will be allocated to the estimated fair value of assets acquired and liabilities assumed.

18. CUMULATIVE EFFECT OF ACCOUNTING CHANGE

During the fourth quarter of fiscal 2001, the Company adopted Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements (SAB 101). The Company recorded a cumulative effect charge of \$1,901,853, net of an income tax benefit of \$1,055,928, related to this accounting change. Upon adoption of SAB 101, the Company changed its revenue recognition policy with regard to certain product sales. The Company's previous policy stated that revenue is recognized upon shipment of products to customers. Essentially, the new policy recognizes that the risks and rewards of ownership in certain transactions do not substantively transfer to customers upon shipment of the products. These new policies are consistent with the guidance contained in SAB 101. The effect of this change in revenue recognition policy, as of October 1, 2000, has been reported as the cumulative effect of an accounting change in the first quarter of fiscal 2001. Previously reported fiscal 2001 quarters have been restated to reflect the change. The effect of the change in revenue recognition policy resulted in an increase in revenues of \$6.3 million. This change did not have a significant effect on 2001 net income.

The following table presents the estimated consolidated results of operations of the Company on an unaudited pro forma basis if SAB 101 guidance had been effective in fiscal 2000. Information to estimate the fiscal 1999 impact of the accounting change was not available as a result of a change in the Company's financial reporting system in fiscal 1999.

2000 ----sales \$ 135,411,197 Net loss \$ (15,828,728) Net loss per share \$ (1.05)

```
SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS
(DOLLARS IN THOUSANDS)
 Balance at
 Charged to
 Balance at
 beginning
 costs and
 Charged to
   end of
Description
 of period
  expenses
   Other
 Accounts
 Deductions
period ----
----
------
 September
 30, 2001
 Valuation
 account -
 doubtful
 accounts $
  1,815 $
  1,149 $
 1,504(1) $
   1,460
 September
 30, 2000
 Valuation
 account -
 doubtful
 accounts $
  1,761 $
  1,150 $
 1,096(1) $
   1,815
 September
 30, 1999
 Valuation
 account -
 doubtful
 accounts $
1,560 $ 179
$ (22)(1) $
   1,761
 September
 30, 2001
 Valuation
 account,
 inventory
obsolescence
 $ 4,074 $
  3,837 $
 2,203(2) $
   5,708
 September
 30, 2000
 Valuation
 account,
 inventory
obsolescence
 $ 4,539 $
  1,633 $
 2,098(2) $
   4,074
 September
 30, 1999
 Valuation
 account,
 inventory
```

obsolescence

\$ 3,107 \$ 6,218 \$ 4,786(2) \$ 4,539

- (1) Uncollectible accounts charged against allowance net of recoveries.
- (2) Scrapped inventory charged against allowance.

TO THE STOCKHOLDERS OF DIGI INTERNATIONAL INC.

The Company's management is responsible for the integrity, objectivity and consistency of the financial information presented in this Annual Report on Form 10-K. The consolidated financial statements contained herein were prepared in accordance with generally accepted accounting principles and were based on informed judgments and management's best estimates as required. Financial information elsewhere in this annual report is consistent with that contained in the consolidated financial statements.

The Company maintains a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly executed in accordance with management's authorization, and accounting records may be relied upon for the preparation of financial statements and other financial information. The system is monitored by direct management review. Limitations exist in any system of internal control, based upon the recognition that the cost of the system should not exceed the benefits derived.

The Company's consolidated financial statements have been audited by PricewaterhouseCoopers LLP, independent certified public accountants. Their audit was conducted in accordance with auditing standards generally accepted in the United States of America. As part of their audits of the Company's consolidated financial statements, these independent accountants considered the Company's internal controls to the extent they deemed necessary to determine the nature, timing and extent of their audit tests.

The Audit Committee of the Board of Directors is composed entirely of non-employee directors and is responsible for monitoring and overseeing the quality of the Company's accounting and reporting policies, internal controls and other matters deemed appropriate. The independent certified public accountants have free access to the Audit Committee without management present.

/s/ Joseph T. Dunsmore

Joseph T. Dunsmore Chairman, President and Chief Executive Officer

/s/ Subramanian Krishnan

Subramanian Krishnan Senior Vice President, Chief Financial Officer and Treasurer

December 28, 2001

TO THE STOCKHOLDERS AND BOARD OF DIRECTORS OF DIGI INTERNATIONAL INC.

In our opinion, the consolidated financial statements listed in the index appearing under Item 14(a)(1) on page 57 present fairly, in all material respects, the financial position of Digi International Inc. and its subsidiaries (the Company) at September 30, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended September 30, 2001 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 14(a)(2) on page 57 presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 18, in 2001 the Company adopted the provisions of the Securities and Exchange Commission's Staff Accounting Bulletin No. 101 relating to revenue recognition.

/s/ PricewaterhouseCoopers LLP Minneapolis, Minnesota November 27, 2001

```
In thousands
 except per
   share
   amounts
   Quarter
 ended Dec.
 31 Mar. 31
   June 30
Sept. 30 ---
-----
  2001 Net
  sales $
  34,958 $
  32,065 $
  31,081 $
32,300 Gross
   margin
   18,434
   16,692
   16,163
   12,923
Restructuring
(182)(48)-
   - 1,351
   Income
   (loss)
   before
income taxes
     and
 cumulative
 effect of
 accounting
change 2,981
   581 705
   (4,083)
 Cumulative
 effect of
 accounting
 change (net
  of income
 tax benefit
 of $1,056
(1,902) -- -
  - -- Net
   income
(loss) (411)
  320 366
 (2,058) Net
   income
 (loss) per
   share,
   before
 cumulative
 effect of
 accounting
  change -
 basic 0.10
  0.02 0.02
  (0.13) -
  assuming
  dilution
 0.10 0.02
 0.02 (0.13)
 Net income
 (loss) per
   share,
 cumulative
 effect of
 accounting
  change -
basic (0.13)
 -- -- -
  assuming
  dilution
(0.13) -- --
```

```
-- Net
   income
 (loss) per
   share -
basic (0.03)
  0.02 0.02
 (0.13) Net
   income
 (loss) per
   share -
  assuming
  dilution
 (0.03) 0.02
 0.02 (0.13)
  2000 Net
   sales $
  40,140 $
  25,800 $
  32,354 $
34,231 Gross
   margin
   22,175
   12,273
   17,175
   18,030
 Impairment
 loss 18,068
    8,078
Restructuring
 (138)(12)
  1,532 Net
   income
(loss) 1,018
  (13, 282)
    2,513
 (7,074) Net
   income
 (loss) per
   share -
 basic 0.07
 (0.88) 0.17
(0.47) Net
   income
 (loss) per
   share -
  assuming
  dilution
 0.07 (0.88)
0.17 (0.47)
  1999 Net
   sales $
  51,395 $
  42,631 $
  51,145 $
48,335 Gross
   margin
   26,491
   18,478
   27,147
   26,076
Restructuring
1,453 (685)
(161) Net
   income
 (loss) 475
   (2,251)
 2,253 2,715
 Net income
 (loss) per
   share -
 basic 0.03
 (0.15) 0.15
  0.18 Net
   income
 (loss) per
   share -
  assuming
  dilution
 0.03 (0.15)
  0.15 0.18
```

The summation of quarterly net income per share may not equate to the year-end calculation as quarterly calculations are performed on a discrete basis.

Previously reported fiscal 2001 quarterly information included above has been restated to reflect the change in revenue recognition policy as described in Note 18 to the consolidated financial statements. The following table summarizes previously reported fiscal 2001 quarters.

QUARTERLY FINANCIAL DATA (UNAUDITED) (CONTINUED)

```
Mar. 31 June
30 -----
  ---- Net
  sales $
  34,443 $
  33,038 $
30,155 Gross
   margin
   18,161
   17,198
   15,681
Restructuring (182) (48) -
- Net income
  1,364 555
   139 Net
 income per
   share -
 basic 0.09
  0.04 0.01
 Net income
 per share -
  assuming
  dilution
  0.09 0.04
    0.01
```

2001 Dec. 31

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

Name Age

ITEM 10. EXECUTIVE OFFICERS OF THE REGISTRANT

As of the date of filing this Form 10-K, the following individuals were executive officers of the Registrant:

Position ----- --- -Joseph T. Dunsmore 43 Chairman, President and Chief Executive Officer Property of the Contract of the Contra Douglas J. Glader 58 Executive Vice President and General Manager of MiLAN Technology Subramanian Krishnan 47 Senior Vice President, Chief Financial Officer and Treasurer Bruce Berger 41 Senior Vice President and **General** Manager of European

Operations

Mr. Dunsmore joined the Company on October 24, 1999, as President and Chief Executive Officer and as a member of the Board of Directors. Prior to joining Digi, Mr. Dunsmore had been Vice President of Access for Lucent Microelectronics, a telecommunications company now known as Agere Systems Inc., since July 1999. From October 1998 to June 1999, he acted as an independent consultant to various high technology companies. From February 1998 to October 1998, Mr. Dunsmore was Chief Executive Officer of NetFax, Inc., a telecommunications company. From October 1995 to February 1998, he held executive management positions at US Robotics and then at 3COM after 3COM acquired US Robotics in June 1997. Prior to that, Mr. Dunsmore held various marketing management positions at AT&T Paradyne Corporation since May 1983.

Mr. Glader was named Executive Vice President and General Manager of MiLAN Technology on May 8, 2000, Executive Vice President and Chief Operating Officer on April 19, 1999, Senior Vice President, Manufacturing Operations on April 23, 1997 and Vice President of Operations in February 1995. Before that, he was Director of Manufacturing and Operations for MiLAN Technology Corporation, which the Company acquired in November 1993. He began his career with Memorex Corporation and also worked for Measurex Corporation, Altus Corporation and Direct Incorporated. He founded and was Vice President of Operations for Greyhawk Systems, Inc., a manufacturer of electronic imaging hardware and software.

Mr. Krishnan was named Senior Vice President, Chief Financial Officer and Treasurer on February 1, 1999, prior to which he served as the Company's Vice President of Finance since January 11, 1999. Prior to joining the Company, he

served as a principal with LAWCO Financial, an investment banking firm in Minneapolis, MN from January 1997 to January 1999. Prior to LAWCO, he served for 13 years with the Valspar Corporation as the Director of Corporate Financial Planning and Reporting and Taxes and was primarily responsible for mergers, acquisitions and joint ventures.

Mr. Berger was named Vice President and Managing Director of European Operations in May 2000. Prior to joining the Company he served as Vice President and General Manager, Business Development at TeCom Incorporated where he was responsible for development of TeCom's original business plan,

ITEM 10. EXECUTIVE OFFICERS OF THE REGISTRANT (CONTINUED)

development and implementation of the strategic plan and management of aspects of the business. Prior to TeCom his tenure included 11 years with AT&T Paradyne Corporation in a variety of product management positions, international sales and marketing and business development experience. At AT&T Paradyne, Mr. Berger was responsible for international sales channel development in Europe, Canada, Latin America, the Far East and Australia.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

- (a) Consolidated Financial Statements and Schedules of the Company
 - 1. Consolidated Statements of Operations for the fiscal years ended September 30, 2001, 2000 and 1999

Consolidated Balance Sheets as of September 30, 2001 and 2000 $\,$

Consolidated Statements of Cash Flows for the fiscal years ended September 30, 2001, 2000 and 1999

Consolidated Statements of Stockholders' Equity for the fiscal years ended September 30, 2001, 2000 and 1999

Notes to Consolidated Financial Statements

- 2. Schedule of Valuation and Qualifying Accounts
- 3. Report of Independent Accountants
- (b) Reports on Form 8-K

There were no reports on Form 8-K during the quarter ended September 30, 2001.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K (CONTINUED)

(c) Exhibits

Exhibit Number	Description
3(a)	Restated Certificate of Incorporation of the Company (1)
3(b)	Amended and Restated By-Laws of the Company (as amended through December 1, 2001)
4(a)	Form of Rights Agreement, dated as of June 10, 1998 between Digi International Inc. and Wells Fargo Bank Minnesota, National Association (formerly known as Norwest Bank Minnesota, National Association), as Rights Agent (2)
4(b)	Amendment dated January 26, 1999, to Share Rights Agreement, dated as of June 10, 1998 between Digi International Inc. and Wells Fargo Bank Minnesota, National Association (formerly known as Norwest Bank Minnesota, National Association), as Rights Agent (3)
10(a)	Stock Option Plan of the Company (4)
10(b)	Form of indemnification agreement with directors and officers of the Company (5)
10(c)	Employment Arrangement between the Company and Douglas Glader *(6)
10(c)(i)	Amendment to Employment Agreement between the Company and Douglas Glader, dated as of December 13, 2000* (7)
10(d)	Agreement between the Company and Subramanian Krishnan dated March 26, 1999*(8)
10(d)(i)	Amendment to Agreement between the Company and Subramanian Krishnan dated February 5, 2001* (9)
10(e)	Employment Agreement between the Company and Joseph T. Dunsmore dated October 24, 1999*(10)
10(f)	Agreement between the Company and Bruce Berger dated March 29, 2000* (11)
10(f)(i)	Agreement between the Company and Bruce Berger dated December 14, 2001*
10(g)	Employee Stock Purchase Plan of the Company (12)
10(h)	2000 Omnibus Stock Plan of the Company (13)
10(i)	Agreement and Plan of Merger among the Company, Dove Sub Inc. and NetSilicon, Inc. dated as of October 30, 2001 (14)

 $^{^{\}star}$ Management contract or compensatory plan or arrangement required to be filed as an exhibit to this Form 10-K.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K (CONTINUED)

(c) Exhibits (continued)

Exhibit Number	Description	
21	Subsidiaries of the Company	
23	Consent of Independent Accountants	
24	Powers of Attorney	

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K (CONTINUED)

- (1) Incorporated by reference to Exhibit 3(a) to the Company's Form 10-K for the year ended September 30, 1993 (File no. 0-17972).
- (2) Incorporated by reference of Exhibit 1 to the Company's Registration Statement on Form 8-A dated June 24, 1998 (File no. 0-17972).
- (3) Incorporated by reference to Exhibit 1 to Amendment No. 1 to the Company's Registration Statement on Form 8-A dated February 5, 1999 (File no. 0-17972).
- (4) Incorporated by reference to the corresponding exhibit number to the Company's Form 10-K for the year ended September 30, 1998 (File no. 0-17972).
- (5) Incorporated by reference to Exhibit 10(b) to the Company's Registration Statement on Form S-1 (File no. 33-30725).
- (6) Incorporated by reference to Exhibit 10(q) to the Company's Form 10-K for the year ended September 30, 1995 (File no. 0-17972).
- (7) Incorporated by reference to Exhibit 10(d)(i) to the Company's Form 10-K for the year ended September 30, 2000 (File no. 0-17972).
- (8) Incorporated by reference to Exhibit 10(k) to the Company's Form 10-Q for the quarter ended March 31, 1999 (File no. 0-17972).
- (9) Incorporated by reference to Exhibit 10(e)(i) to the Company's Form 10-Q for the quarter ended December 31, 2000 (File no. 0-17972).
- (10) Incorporated by reference to Exhibit 10(j) to the Company's Form 10-K for the year ended September 30, 1999 (File no. 0-17972).
- (11) Incorporated by reference to Exhibit 10(g) to the Company's Form 10-K for the year ended September 30, 2000 (File no. 0-17972).
- (12) Incorporated by reference to Exhibit B to the Company's Proxy Statement for its Annual Meeting of Stockholders held on January 31, 1996 (File no. 0-17972).
- (13) Incorporated by reference to Exhibit B to the Company's Proxy Statement for its Annual Meeting of Stockholders held on January 24, 2000 (File no. 0-17972).
- (14) Incorporated by reference to Annex A to the Company's Registration Statement on Form S-4 (File no. 333-74118).

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DIGI INTERNATIONAL INC.

December 28, 2001

By: /s/ Joseph T. Dunsmore

Joseph T. Dunsmore

President, Chief Executive Officer, and

Chairman

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

December 28, 2001

/s/ Joseph T. Dunsmore

Joseph T. Dunsmore

President, Chief Executive Officer, and Chairman (Principal Executive Officer)

December 28, 2001

/s/ Subramanian Krishnan

Subramanian Krishnan

Senior Vice President, Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)

JOSEPH T. DUNSMORE KENNETH E. MILLARD MYKOLA MOROZ MICHAEL SEEDMAN DAVID STANLEY BRADLEY J. WILLIAMS

A majority of the Board of Directors*

*Subramanian Krishnan, by signing his name hereto, does hereby sign this document on behalf of each of the above named directors of the Registrant pursuant to Powers of Attorney duly executed by such persons.

December 28, 2001

/s/ Subramanian Krishnan

Subramanian Krishnan Attorney-in-fact

```
Exhibit
 Description
Page - -----
- 3(a) Restated
Certificate of
Incorporation
    of the
Incorporated by
Registrant, as
    amended
Reference 3(b)
 Amended and
 Restated By-
 Laws of the
  Registrant
    Filed
Electronically
  (as amended
    through
 December 1,
2001) 4(a) Form
  of Rights
  Agreement,
 dated as of
 June 10, 1998
Incorporated by
 between Digi
International
Inc. and Wells
  Fargo Bank
  Reference
  Minnesota,
   National
 Association
(formerly known
as Norwest Bank
  Minnesota,
   National
Association),
as Rights Agent
4(b) Amendment
 dated January
 26, 1999, to
Shares Rights
Incorporated by
  Agreement,
 dated as of
 June 10, 1998
 between Digi
   Reference
International
Inc. and Wells
  Fargo Bank
  Minnesota,
   National
 Association
(formerly known
as Norwest Bank
  Minnesota,
   National
Association),
as Rights Agent
 10(a) Stock
Option Plan of
the Registrant
Incorporated by
Reference 10(b)
    Form of
indemnification
agreement with
  directors
Incorporated by
and officers of
```

the Registrant

Reference 10(c) **Employment** Arrangement between the Registrant and Incorporated by Douglas Glader Reference 10(c) (i) Amendment to Employment Agreement between the Incorporated by Registrant and Douglas Glader, dated as of Reference December 13, 2000 10(d) Agreement between the Registrant and Subramanian Incorporated by Krishnan dated March 26, 1999 Reference 10(d) (i) Amendment to the Agreement between the Registrant and Incorporated by Subramanian Krishnan dated February 5, 2001 Reference 10(e) **Employment** Agreement between the Registrant and Incorporated by Joseph T. Dunsmore, dated October 24, 1999 Reference 10(f) Agreement between the Registrant and Bruce Incorporated by Berger dated March 29, 2000 Reference 10(f) (i) Agreement between the Company and Bruce Berger Filed Electronically dated December 14, 2001 10(g) Employee Stock Purchase Plan of the Registrant Incorporated by Reference 10(h) 2000 Omnibus Stock Plan of the Company Incorporated by Reference 10(i) Agreement and Plan of Merger among the Company, Incorporated by Dove Sub Inc. and NetSilicon,

Inc. dated as
of Reference
October 30,
2001 21
Subsidiaries of
the Registrant
Filed
Electronically
23 Consent of
Independent
Accountants
Filed
Electronically
24 Powers of
Attorney Filed
Electronically

December 1, 2001

SECOND AMENDED AND RESTATED BY-LAWS OF DIGI INTERNATIONAL INC.

I. OFFICES

Section 1.01. Registered Office. The Corporation shall maintain a registered office and registered agent within the State of Delaware at such place within such State as may be designated from time to time by the Board of Directors of the Corporation.

Section 1.02. Other Offices. The Corporation also may have offices at such other places both within and without the State of Delaware as the Board of Directors may from time to time determine.

II. STOCKHOLDERS

Section 2.01. Place of Meetings. Meetings of stockholders may be held at the principal executive offices of the Corporation or at such other place, either within or without the State of Delaware, as may be designated by the Board of Directors or the chief executive officer of the Corporation.

Section 2.02. Annual Meetings. An annual meeting of stockholders shall be held in each calendar year for the election of directors on such date and at such time as shall be designated from time to time by the Board of Directors. Any other proper business may be transacted at the annual meeting, provided that such business is specified in the notice of meeting (or a supplement thereto) given by or at the direction of the Board of Directors, or brought before the meeting after written notice of a stockholder delivered to, or mailed to and received at, the principal executive offices of the Corporation not less than sixty (60) days prior to the date fixed for the annual meeting; provided, however, that in the event that less than seventy-five (75) days' prior public disclosure of the date of the meeting is given or made to stockholders, notice by the stockholder to be timely must be received not later than the close of business on the fifteenth (15th) day following the day on which such public disclosure was made. A stockholder's notice to the Secretary shall set forth as to each matter the stockholder proposes to bring before the annual meeting (a) a brief description of the business desired to be brought before the annual meeting and the reasons for conducting such business at the annual meeting, (b) the name and record address of the stockholder proposing such business, (c) the class and number of shares of the Corporation which are beneficially owned by the stockholder, and (d) any material interest of the stockholder in such business.

Section 2.03. Special Meetings. Unless otherwise specifically provided by law or the Certificate of Incorporation, a special meeting of stockholders, for any purpose or purposes, may be called only by the Chairman or the President and shall be called by either such officer upon the written request of a majority of the Board of Directors or by a committee of the Board of Directors which has been duly designated by the Board of Directors, and whose powers and authority, as expressly provided in a resolution of the Board of Directors, include the power to call such meetings. Such request shall state the purpose or purposes of the proposed meeting. If the authorized officers fail to cause such meeting to be called within thirty (30) days after receipt of such request and held within ninety (90) days after receipt of such request, the directors making the request may call the meeting by giving notice as provided in these By-Laws at the expense of the Corporation. Business transacted at any special meeting shall be limited to the purposes stated in the notice of the meeting.

Section 2.04. Notice of Meetings. A written notice stating the place, date and hour of the meeting and, in the case of a special meeting, the purpose or purposes for which the meeting is called, shall be personally delivered or mailed, postage prepaid, not less then ten (10) nor more than sixty (60) days before the date of such meeting to each stockholder of record of the Corporation entitled to vote at such meeting at the stockholder's mailing address shown upon the records of the Corporation. Service of notice is complete upon mailing.

Section 2.05. Waiver of Notice. Notice of any annual or special meeting of stockholders may be waived either before, at or after such meeting in a writing signed by the person or persons entitled to the notice. Attendance of a person at a meeting shall constitute a waiver of notice of such meeting, except when the person attends a meeting for the express purpose of objecting, at the beginning of the meeting, to the transacting of any business because the meeting is not lawfully called or convened.

Section 2.06. Quorum. At each meeting of stockholders, except where otherwise provided by law or the Certificate of Incorporation or these By-Laws, the holders of a majority of the outstanding capital stock entitled to vote at the meeting, present in person or represented by proxy, shall constitute a quorum. If a quorum is once present at the meeting, the stockholders may continue to transact business until adjournment notwithstanding the withdrawal of enough stockholders to leave less than a quorum.

Section 2.07. Adjourned Meetings. The stockholders present, though less than a quorum, may, by majority vote, adjourn the meeting from time to time to a later day or hour or to another place. If the adjournment is for more than thirty (30) days, or if after adjournment a new record date is fixed for the adjourned meeting, a notice of the adjourned meeting shall be given to each stockholder of record entitled to vote at the meeting. Otherwise, notice of any adjourned meeting need not be given if the time and place thereof

are announced at the meeting at which the adjournment is taken. At an adjourned meeting at which a quorum is present or represented by proxy, any business may be transacted which might have been transacted at the meeting as originally convened.

Section 2.08. Voting. Unless otherwise provided in the Certificate of Incorporation, each stockholder entitled to vote at any meeting of stockholders shall have one vote for each share of stock having voting power upon the matter in question which is held by such stockholder and registered in the stockholder's name on the books of the Corporation as of the applicable record date. All elections of directors shall be conducted by written ballot, unless the Certificate of Incorporation otherwise provides. The vote upon any other question before a meeting need not be by written ballot, and need not be conducted by inspectors, unless otherwise determined by the Board of Directors or the officer presiding at the meeting. At all meetings of stockholders for the election of directors a plurality of the votes cast shall be sufficient to elect such directors. All other elections and questions at a meeting shall be decided by a majority vote of the number of shares entitled to vote represented at the meeting at the time of the vote except where otherwise required by statute, the Certificate of Incorporation or these By-Laws.

Section 2.09. Proxies. Each stockholder entitled to vote at a meeting of stockholders may authorize another person or persons to act for him or her by proxy in any manner, including without limitation via telephone, Internet or such other manner as permitted by Section 212 of the Delaware General Corporation Law, as amended from time to time, provided that such authorization sets forth or contains information from which the Corporation can determine that the authorization was granted by the stockholder. If the authorization is granted in a manner other than in a written form, the proxy holder shall provide such reasonable verification as required by the Corporation. If any such authorization designates two or more persons to act as proxies, a majority of such persons present at the meeting, or, if only one shall be present, then that one, shall have and may exercise all of the powers conferred by such authorization upon all of the persons so designated unless such authorization shall otherwise provide.

Section 2.10. Fixing Date for Determination of Stockholders of Record.

(a) In order that the Corporation may determine the stockholders entitled (i) to notice of or to vote at any meeting of stockholders or any adjournment thereof, or (ii) to express consent to corporate action in writing without a meeting, or (iii) to receive payment of any dividend or other distribution or allotment of any rights, or to exercise any rights in respect of any change, conversion or exchange of stock, or for the purpose of any other lawful action, the Board of Directors may fix, in advance, a record date, which shall be (X) not more than sixty (60) nor less than ten (10) days before the date of any such meeting; (Y) not more than ten (10) days after the date upon which the resolution fixing the record date for any written action is adopted by the Board of Directors; and (Z) not more than sixty (60) days prior to any other action.

- (b) If no record date is fixed:
- (i) The record date for determining stockholders entitled to notice of or to vote at a meeting of stockholders shall be at the close of business on the day next preceding the day on which notice is given, or, if notice is waived, at the close of business on the day next preceding the day on which the meeting is held.
- (ii) The record date for determining stockholders entitled to express consent to corporate action in writing without a meeting, (A) when no prior action by the Board of Directors is necessary, shall be the day on which the first signed written consent setting forth the action taken or proposed to be taken is delivered to the Corporation, and (B) when prior action by the Board of Directors is necessary, shall be at the close of business on the day on which the Board of Directors adopts the resolution taking such prior action.
- (iii) The record date for determining stockholders for any other purpose shall be at the close of business on the day on which the Board of Directors adopts the resolution relating thereto.
- (c) A determination of stockholders of record entitled to notice of or to vote at a meeting of stockholders shall apply to any adjournment of the meeting; provided, however, that the Board of Directors may fix a new record date for the adjourned meeting.

Section 2.11. Stockholder List. The officer of the Corporation who has charge of the stock ledger of the Corporation shall prepare and make, at least ten (10) days before every meeting of stockholders, a complete list of the stockholders entitled to vote at the meeting, arranged in alphabetical order, and showing the address of each stockholder and the number of shares registered in the name of each stockholder. Such list shall be open to the examination of any stockholder, for any purpose germane to the meeting, during ordinary business hours, for a period of at least ten (10) days prior to the meeting, either at a place within the city where the meeting is to be held, which place shall be specified in the notice of the meeting, or, if not so specified, at the place where the meeting is to be held. The list also shall be produced and kept at the time and place of the meeting during the whole time thereof, and may be inspected by any stockholder who is present. The stock ledger shall be the only evidence as to who are the stockholders entitled to examine the stock ledger, the list of stockholders or the books of the Corporation, or to vote in person or by proxy at any meeting of stockholders.

III. BOARD OF DIRECTORS

Section 3.01. General Powers; Organization. The business of the Corporation shall be managed by or under the direction of its Board of Directors, which may exercise all such powers of the Corporation and do all such lawful acts and things as are not by statute or by the Certificate of Incorporation or by these By-Laws directed or required to be exercised or done by the stockholders. The Board of Directors may annually elect a Chairman of the Board from among its members who shall preside at its meetings, or in his or her absence the President shall so preside, or in his or her absence a chairman chosen at the meeting shall so preside. The Secretary shall act as secretary of the meeting, but in his or her absence the chairman of the meeting may appoint any person to act as secretary of the meeting. Any meeting of the Board of Directors may be held within or without the State of Delaware.

Section 3.02. Number, Qualification and Term of Office. The number of directors constituting the Board of Directors shall be fixed from time to time by resolution of the Board of Directors. The directors shall be elected at the annual meeting of the stockholders, except as provided in Section 3.03 of these By-Laws, and each director elected shall hold office for the term elected and until his or her successor is duly elected and qualified. Any director may resign at any time upon giving written notice to the Corporation. Directors need not be stockholders.

Section 3.03. Vacancies.

- (a) Vacancies and newly created directorships resulting from any increase in the authorized number of directors may be filled by a majority of the directors then in office, in their sole discretion and whether or not constituting less than a quorum, and the directors so chosen shall hold office until the next election of the class for which such directors shall have been chosen and until their successors to such class are duly elected and qualified, or until their earlier resignation, retirement or removal.
- (b) Whenever the holders of any class or classes of stock or series thereof are entitled to elect one or more directors by the provisions of the Certificate of Incorporation of the Corporation, vacancies and newly created directorships of such class or classes or series may be filled by a majority of the directors elected by such class or classes or series thereof then in office, or by a sole remaining director so elected.

Section 3.04. Regular Meetings. Regular meetings of the Board of Directors may be held without notice at such time and place as may be designated from time to time by the Board of Directors.

Section 3.05. Special Meetings. Special meetings of the Board of Directors may be called from time to time by the Chairman, if any, or the President, and, upon request by any two directors, shall be called by the Chairman or the President.

Section 3.06. Notice of Special Meetings. Notice of each special meeting of the Board of Directors stating the place, date and hour of the meeting shall be given to each director by mail not less than forty-eight (48) hours, or personally or by telephone, telegram, telex or cable not less than twenty-four (24) hours, before the date and hour of the meeting.

Section 3.07. Waiver of Notice. Notice of any meeting of the Board of Directors may be waived either before, at or after such meeting in a writing signed by each director or directors to whom the notice was not duly given. Attendance of a director at a meeting shall constitute a waiver of notice of such meeting, except when the director attends the meeting for the express purpose of objecting, at the beginning of the meeting, to the transaction of any business because the meeting is not lawfully called or convened.

Section 3.08. Quorum. Unless otherwise specifically provided by law, the Certificate of Incorporation or these By-Laws, at all meetings of the Board of Directors, a majority of the total number of directors shall constitute a quorum for the transaction of business, and the vote of a majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors. If a quorum shall not be present at any meeting of the Board of Directors, the directors present thereat may adjourn the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present.

Section 3.09. Committees of Directors.

- (a) The Board of Directors may, by resolution adopted by a majority of the total number of directors, designate one or more committees, each committee to consist of one or more of the directors of the Corporation and to have such name as may be determined by the Board of Directors. The Board of Directors may designate one or more directors as alternate members of any committee, who may replace any absent or disqualified member at any meeting of the committee.
- (b) Any committee, to the extent allowed by law and provided in the resolution designating the committee, may exercise the powers of the Board of Directors in the management of the business and affairs of the Corporation and may authorize the corporate seal, if any, to be affixed to all papers that may require it.
- (c) Each committee shall keep regular minutes of its proceedings and report the same to the Board of Directors when required. Unless the Board of Directors otherwise provides, each committee may make, alter and repeal rules for the conduct of its business. In the absence of such rules each committee shall conduct its business in the same manner as the Board of Directors conducts it business pursuant to these By-Laws.

Section 3.10. Conference Communications. Directors may participate in any meeting of the Board of Directors, or of any duly constituted committee thereof, by means of a conference telephone conversation or other comparable method of communication by which all persons participating in the meeting can hear and communicate with each other. For the purpose of establishing a quorum and taking any action at the meeting, such directors participating pursuant to this Section 3.10 shall be deemed present in person at the meeting; and the place of the meeting shall be the place of origination of the conference telephone conversation or other comparable method of communication.

Section 3.11. Action by Written Consent of Directors. Any action required or permitted to be taken at a meeting of the Board of Directors or any committee thereof may be taken without a meeting if all directors or committee members consent thereto in writing and the writing or writings are filed with the minutes of proceedings of the Board of Directors or the committee.

Section 3.12. Compensation. The Board of Directors shall have the authority to fix the compensation of directors.

Section 3.13. Nomination Procedures. No person (other than a person nominated by or at the direction of the Board of Directors) shall be eligible for election as a director at any annual or special meeting unless timely notice is given in writing of such nomination by a stockholder of record to the President of the Corporation. To be timely, a stockholder's notice must be delivered to or mailed to and received at, the principal executive offices of the Corporation not less than sixty (60) days prior to the date fixed for the meeting; provided, however, that in the event that less than seventy-five (75) days' prior public disclosure of the date of the meeting is given or made to stockholders, notice by the stockholder to be timely must be received not later than the close of business on the fifteenth (15th) day following the day on which such public disclosure was made.

IV. OFFICERS

Section 4.01. Number. The Board of Directors shall elect a President, a Secretary and a Treasurer, and it may, if it so determines, elect a Chairman of the Board from among its members. The Board of Directors also may choose one or more Vice-Presidents, one or more Assistant Secretaries, one or more Assistant Treasurers or any other officers or agents as the Board of Directors by a majority vote of the total number of directors may designate. Any person may hold two or more offices.

Section 4.02. Election, Term of Office and Qualifications. The Board of Directors shall elect the officers of the Corporation, who shall hold their offices for such terms and shall exercise such powers and perform such duties not inconsistent with these By-Laws as shall be determined from time to time by the Board of Directors. All officers of the Corporation shall hold their offices until their respective successors are elected and qualified,

or until their respective offices are eliminated by vote of the majority of all directors, or until their earlier resignation, retirement or removal. Officers may be, but need not be, directors. Any officer may resign at any time upon written notice to the Corporation.

Section 4.03. Compensation. The salaries of the officers of the Corporation shall be fixed from time to time by the Board of Directors or by the chief executive officer if authorized by the Board of Directors.

Section 4.04. Removal and Vacancies. Any officer may be removed from office, with or without cause, by a majority vote of the total number of directors, but such removal shall be without prejudice to the contract rights of such officer, if any, with the Corporation. Any vacancy occurring in any office of the Corporation may be filled by the Board of Directors.

Section 4.05. Chief Executive Officer. The Board of Directors shall designate the Chairman or the President as the chief executive officer of the Corporation. If there be no Chairman, the President shall be the chief executive officer. The chief executive officer shall have the general powers and duties of management and supervision usually vested in and imposed upon the chief executive officer of a corporation. The chief executive officer shall preside at all meetings of the stockholders.

Section 4.06. Chairman of the Board. The Chairman, if one is elected, shall preside at all meetings of the Board of Directors. During the absence or disability of the President, the Chairman shall exercise all the powers and discharge all the duties of the President.

Section 4.07. President. The President, subject to the control of the Board of Directors and the Chairman (if the Chairman is the chief executive officer of the Corporation), shall have general supervision of the business of the Corporation, shall maintain the stock ledger and prepare the stockholder list as required by these By-Laws, and shall see that all orders and resolutions of the Board of Directors are carried into effect. During the absence or disability of the Chairman or if there be no Chairman, the President shall preside at all meetings of the Board of Directors.

Section 4.08. Vice-Presidents. During the absence or disability of the Chairman and the President, the Vice-President (or in the event there be more than one Vice-President, the Vice-Presidents in the order designated by the Board of Directors or, in the absence of any designation, in the order they were first elected as Vice-Presidents) shall perform the duties and have the authority of the President.

Section 4.09. Secretary. The Secretary shall keep the minutes of the meetings of the stockholders, the Board of Directors and any committees in a book to be kept for that purpose and shall perform such other ministerial duties as the Board of Directors of the

Corporation may direct. The Secretary shall duly give notice of all meetings of the stockholders, special meetings of the Board of Directors and meetings of its committees, if any. The Secretary shall not be deemed an executive officer of the Corporation.

Section 4.10. Treasurer. The Treasurer shall keep accurate accounts of all moneys of the Corporation received or disbursed. He or she shall deposit all moneys, drafts and checks in the name of and to the credit of the Corporation in such banks and depositaries as a majority of the whole Board of Directors shall from time to time designate. The Treasurer shall have power to endorse for deposit all notes, checks and drafts received by the Corporation. He or she shall disburse the funds of the Corporation as ordered by the Board of Directors, making proper vouchers therefor. The Treasurer shall render to the Board of Directors or the chief executive officer of the Corporation, whenever required, an account of all his or her transactions as Treasurer and of the financial condition of the Corporation.

Section 4.11. Authority and Other Duties. All officers of the Corporation shall be subject to the supervision and direction of the Board of Directors and, in addition to the foregoing authority and duties, all officers of the Corporation shall respectively have such authority and perform such other duties in the management of the business of the Corporation as may be designated from time to time by the Board of Directors. Unless prohibited by a resolution approved by the affirmative vote of a majority of the directors present, an officer elected or appointed by the Board may, without the approval of the Board, delegate some or all of the duties and powers of his or her office to other persons.

V. INDEMNIFICATION

Section 5.01. Indemnification. The Corporation shall indemnify such persons, for such expenses and liabilities, in such manner, under such circumstances, and to such extent, as required or permitted by subsections (a) through (e) of Section 145 of the Delaware General Corporation Law, as amended from time to time.

Section 5.02. Insurance. The Corporation may purchase and maintain insurance on behalf of any person who is or was a director or officer of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, against any liability asserted against and incurred by such person in or arising from that capacity, whether or not the Corporation would otherwise be required or permitted to indemnify the person against the liability. The Company shall not be obligated under these By-Laws to make any payment in connection with any claim made against any person if and to the extent that such person has actually received payment therefor under any insurance policy or policies.

- (a) If a Change in Control (as defined in this Section 5.03) has occurred and the person seeking indemnification so requests, a determination of whether such person is eligible for indemnification under Section 5.01 hereof shall be made in a written opinion rendered by independent legal counsel chosen by the person seeking indemnification and not reasonably objected to by the Board of Directors (whose fees and expenses shall be paid by the Corporation) and such determination shall be binding on the Corporation.
- (b) For purposes of Section 5.03(a), "independent legal counsel" shall mean legal counsel other than an attorney, or a firm having associated with it an attorney, who has been retained by or has performed services for the Corporation or the person seeking indemnification within the previous three years.
- (c) For purposes of Section 5.03(a), a "Change in Control" shall be deemed to have occurred if:
 - (i) a majority of the directors of the Corporation shall be persons other than persons (A) who were directors of the Corporation at July 1, 1989, (B) for whose election proxies shall have been solicited by the Board of Directors, or (C) who are then serving as directors appointed by the Board of Directors to fill vacancies on the Board of Directors caused by newly-created directorships or the death or resignation (but not removal) of a director;
 - (ii) any "person" (as such term is used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Act")), other than the Corporation, a subsidiary of the Corporation or the person seeking indemnification, and other than a person who acquires or becomes the beneficial owner (as defined in Rule 13d-3 under the Act, or any successor rule thereto), directly or indirectly, of twenty percent or more of the then outstanding shares of voting stock of the Corporation as a result of the merger of Digiboard, Inc., a Minnesota corporation, with and into the Corporation, together with its "affiliates" and "associates" (as those terms are defined in Rule 12b-2 under the Act), or any group of persons acting in concert, not including the person seeking indemnification, acquires or becomes a beneficial owner (as so defined in Rule 13d-3), directly or indirectly, of twenty percent or more of the then outstanding shares of voting stock of the Corporation; or
 - (iii) the stockholders of the Corporation approve a definitive agreement or plan to (A) merge or consolidate the Corporation with or into another corporation (other than (1) a merger or consolidation with a subsidiary of the Corporation, or (2) a merger in which the Corporation is the surviving corporation and no outstanding voting stock of the Corporation (other than

fractional shares) held by stockholders immediately prior to the merger is converted into cash, securities, or other property), (B) exchange, pursuant to a statutory exchange of shares of voting stock of the Corporation held by stockholders of the Corporation immediately prior to the exchange, shares of one or more classes or series of voting stock of the Corporation for shares of another corporation, (C) sell or otherwise dispose of all or substantially all of the assets of the Corporation (in one transaction or a series of transactions), or (D) liquidate or dissolve the Corporation, unless a majority of the voting stock (or the voting equity interest) of the surviving corporation or of any corporation (or other entity) acquiring all or substantially all of the assets of the Corporation (in the case of a merger, consolidation or disposition of assets) or the Corporation (in the case of a statutory share exchange) is, immediately following the merger, consolidation, statutory share exchange or disposition of assets, beneficially owned by the person seeking indemnification or a group of persons, including the person seeking indemnification, acting in concert; or

(iv) the Corporation enters into an agreement in principle or a principle or a definitive agreement relating to an event described in clause (i), (ii) or (iii) above which ultimately results in an event described therein, or a tender or exchange offer or proxy contest is commenced which ultimately results in an event described therein.

Section 5.04. Good Faith Defined, Etc. For purposes of any determination of whether a person is entitled to indemnification, such person shall be deemed to have acted in good faith and in a manner he or she reasonably believed to be in or not opposed to the best interests of the Corporation, or, with respect to any criminal action or proceeding, to have had no reasonable cause to believe his or her conduct was unlawful, if such person relied on the records or books of account of the Corporation or other enterprise, or on information supplied to him or her by the officers of the Corporation or other enterprise, or on information or records given or reports made to the Corporation or other enterprise by an independent certified public accountant or by an appraiser or other expert selected with reasonable care by the Corporation or other enterprise. The term "other enterprise" as used in this Section 5.04 shall mean any enterprise other than the Corporation, including any corporation, partnership, joint venture, trust, employee benefit plan or other enterprise as to which such person is or was serving at the request of the Corporation as a director, officer, employee, agent or trustee. The provisions of this Section 5.04 shall not be deemed to be exclusive or to limit in any way the circumstances in which a person may be deemed to have met the applicable standard of conduct set forth in Section 145 of the Delaware General Corporation Law, as amended from time to time.

Section 5.05. Right to Indemnification Upon Application; Procedure Upon Application; Etc.

- (a) Any indemnification under these By-Laws shall be made no later than forty-five (45) days after receipt by the Corporation of the written request of the director or officer, or former director or officer, unless a determination is made within said 45-day period in accordance with Section 5.03 that such person has not met the applicable standard of conduct.
- (b) The right to indemnification or expense advances under these By-Laws shall be enforceable by the director or officer, or former director or officer, in any court of competent jurisdiction. Following a Change in Control (as defined in Section 5.03(c)), the burden of proving that indemnification is not appropriate shall be on the Corporation. Neither the absence of any prior determination that indemnification is proper in the circumstances, nor a prior determination that indemnification is not proper in the circumstances, shall be a defense to the action or create a presumption that the director or officer, or former director or officer, has not met the applicable standard of conduct. The expenses (including attorneys' fees and expenses) incurred by the director or officer, or former director or officer, in connection with successfully establishing his or her right to indemnification, in whole or in part, in any such action (or in any action or claim brought by him or her to recover under any insurance policy or policies referred to in Section 5.02) also shall be indemnified by the Corporation.
- (c) If any person is entitled under any provision of these By-Laws to indemnification by the Corporation for some or a portion of expenses, judgments, fines, penalties or amounts paid in settlement incurred by him or her, but not, however, for the total amount thereof, the Corporation shall nevertheless indemnify such person for the portion of such expenses, judgments, fines, penalties and amounts to which he or she is entitled.

Section 5.06. Certain Persons Not Entitled to Indemnification. Notwithstanding any other provision of these By-Laws, no person shall be entitled to indemnification or expense advances under these By-Laws with respect to any action, suit, proceeding or claim brought or made by him or her against the Corporation, other than an action, suit, proceeding or claim seeking, or defending such person's right to, indemnification and/or expense advances pursuant to these By-Laws or otherwise.

Section 5.07. Non-Exclusivity and Survival of Indemnification. Except as otherwise provided in Section 5.06, but notwithstanding any other provision of these By-Laws, it is the policy of the Corporation that indemnification and expense advances shall be made to the fullest extent permitted by law, and, accordingly, in the event of any change in law, by legislation or otherwise, permitting greater indemnification and/or expense advances, the provisions of these By-Laws shall be construed so as to require such greater indemnification and/or expense advances. The provisions of these By-Laws shall not be

deemed to preclude the indemnification of any person whom the Corporation has the power to indemnify under the provisions of the General Corporation Law of the State of Delaware or otherwise. All rights to indemnification and advancement of expenses under these By-Laws shall be deemed to be provided by a contract between the Corporation and the director or officer who serves in such capacity at any time while these By-Laws are in effect. Any repeal or modification of the indemnification provisions of these By-Laws shall not affect any rights or obligations then existing. The Corporation may provide additional indemnification rights to a director or officer of the Corporation by separate agreement.

Section 5.08. Successors; Meaning of "Corporation". The indemnification provisions of these By-Laws shall be binding upon and enforceable against any direct or indirect successor by purchase, merger, consolidation or otherwise to all or substantially all of the business and/or assets of the Corporation. For purposes of these By-Laws, but subject to the provisions of any agreement relating to any merger or consolidation of the kind referred to in clause (a) below or of any agreement relating to the acquisition of any corporation of the kind referred to in clause (b) below, references to "the Corporation" shall include (a) any constituent corporation (including any constituent of a constituent) absorbed in a consolidation or merger with the Corporation which, if its separate existence had continued, would have had power and authority to indemnify its directors and officers, so that any person who is or was a director or officer of such constituent corporation, or is or was serving at the request of such constituent corporation as a director, officer, employee or trustee of another corporation, partnership, joint venture, trust, employee benefit plan or other enterprise, shall stand in the same position under the provisions of these By-Laws with respect to the Corporation as he or she would have with respect to such constituent corporation if its separate existence had continued; and (b) any corporation of which at least a majority of the voting power (as represented by its outstanding stock having voting power generally in the election of directors) is owned directly or indirectly by the Corporation.

Section 5.09. Severability. The indemnification provisions of these By-Laws shall be severable in the event that any provision hereof (including any provision within a single section, subsection, clause, paragraph or sentence) is held invalid, void or otherwise unenforceable on any ground by any court of competent jurisdiction. In the event of any such holding, the remaining indemnification provisions of these By-Laws shall continue in effect and be enforceable to the fullest extent permitted by law.

VI. STOCK

Section 6.01. Certificates for Stock. Every holder of stock in the Corporation shall be entitled to a certificate, to be in such form as shall be prescribed by the Board of Directors, certifying the number of shares owned by him or her. The certificates for such shares shall be numbered in the order in which they shall be issued and shall be signed in the name of the Corporation by the Chairman, the President or a Vice-President, and by the

Treasurer or an Assistant Treasurer, or the Secretary or an Assistant Secretary, and the seal of the Corporation, if any, shall be affixed thereto.

Section 6.02. Issuance of Stock. The Board of Directors is authorized to cause to be issued stock of the Corporation up to the full amount authorized by the Certificate of Incorporation in such amounts and for such consideration as may be determined by the Board of Directors. No shares shall be allotted except in consideration of cash, labor, personal property, or real property, or leases thereof, or of an amount transferred from surplus to stated capital upon a stock dividend. At the time of such allotment of stock, the Board of Directors shall state its determination of the fair value to the Corporation in monetary terms of any consideration other than cash for which shares are allotted. The amount of consideration to be received in cash or otherwise shall not be less than the par value of the shares so allotted. Stock so issued shall be fully paid and nonassessable. Treasury shares may be disposed of by the Corporation for such consideration as may be fixed by the Board of Directors.

Section 6.03. Partly Paid Stock. The Corporation may issue the whole or any part of its stock as partly paid and subject to call for the remainder of the consideration to be paid therefor. Upon the face or back of each certificate issued to represent any such partly paid stock, the total amount of the consideration to be paid therefor and the amount paid thereon shall be stated. The Board of Directors may, from time to time, demand payment in respect of each share of stock not fully paid, of such sum of money as the necessities of the business may, in the judgment of the Board of Directors, require, not exceeding in the whole the balance remaining unpaid on such stock, and such sum so demanded shall be paid to the Corporation at such times and by such installments as the directors shall direct.

Section 6.04. Registered Stockholders. The Corporation shall be entitled to recognize the exclusive right of a person registered on its books as the owner of shares to receive dividends, and to vote as such owner, and shall not be bound to recognize any equitable or other claim to or interest in such share or shares on the part of any other person, whether or not it shall have express or other notice thereof, except as otherwise provided by the laws of Delaware.

Section 6.05. Transfers of Stock. Transfers of stock on the books of the Corporation may be authorized only by the stockholder named in the certificate, the stockholder's legal representative or the stockholder's duly authorized attorney-in-fact and upon surrender of the certificate or the certificates for such stock. Upon surrender to the Corporation or the transfer agent of the Corporation of a certificate for shares duly endorsed or accompanied by proper evidence of succession, assignation or authority to transfer, it shall be the duty of the Corporation to issue a new certificate to the person entitled thereto, cancel the old certificate and record the transaction upon its books. No new certificate or certificates shall be issued in exchange for any existing certificate until such certificate shall have been so cancelled, except in cases provided for in Section 6.06.

Section 6.06. Lost, Stolen or Destroyed Certificates. Any stockholder claiming a certificate for stock to be lost, stolen or destroyed shall make an affidavit of that fact in such form as the Corporation may require and shall, if the Corporation so requires, give the Corporation a bond of indemnity in form, in an amount, and with one or more sureties satisfactory to the Corporation, to indemnify the Corporation against any claims which may be made against it on account of the alleged loss, theft or destruction of the certificate or issuance of such new certificate. A new certificate may then be issued in the same tenor and for the same number of shares as the one claimed to have been lost, stolen or destroyed.

Section 6.07. Facsimile Signatures. Whenever any certificate is countersigned by a transfer agent or by a registrar other than the Corporation or one of its employees, then the signatures of the officers or agents of the Corporation may be facsimiles. In case any officer, transfer agent or registrar who has signed or whose facsimile signature has been placed on any such certificate shall cease to be such officer, transfer agent or registrar before such certificate is issued, it nevertheless may be issued by the Corporation as though the person who signed such certificate or whose facsimile signature or signatures had been placed thereon were such officer, transfer agent or registrar at the date of issue.

VII. MISCELLANEOUS

Section 7.01. Dividends. The Board of Directors may declare at any regular or special meeting dividends from the Corporation's surplus, or if there be none, out of its net profits for the current fiscal year and/or the preceding fiscal year, in such amounts as in their opinion the condition of the affairs of the Corporation shall render it advisable unless otherwise restricted by law. Dividends may be paid in cash, in property or in shares of capital stock of the Corporation, subject to the provisions of the Certificate of Incorporation.

Section 7.02. Interested Directors and Officers. No contract or transaction between the Corporation and one or more of its directors or officers, or between the Corporation and any other corporation, partnership, association or other organization in which one or more of its directors or officers are directors or officers, or have a financial interest, shall be void or voidable solely for that reason, or solely because the director or officer is present at or participates in the meeting of the Board of Directors or committee thereof which authorizes the contract or transaction, or solely because his, her or their votes are counted for such purpose, if: (a) the material facts as to his or her relationship or interest and as to the contract or transaction are disclosed or are known to the Board of Directors or the committee, and the Board of Directors or committee in good faith authorizes the contract or transaction by the affirmative votes of a majority of the disinterested directors, even though the disinterested directors be less than a quorum; or (b) the material facts as to his or her relationship or interest and as to the contract or transaction are disclosed or are known to the stockholders entitled to vote thereon, and the contract or transaction is specifically

approved in good faith by vote of the stockholders; or (c) the contract or transaction is fair as to the Corporation as of the time it is authorized, approved or ratified, by the Board of Directors, a committee thereof, or the stockholders. Common or interested directors may be counted in determining the presence of a quorum at a meeting of the Board of Directors or of a committee which authorizes the contract or transaction.

Section 7.03. Voting Securities Held by the Corporation. Unless otherwise ordered by the Board of Directors, powers of attorney, proxies, waivers of notice of meeting, consents and other instruments relating to securities owned by the Corporation may be executed in the name of and on behalf of the Corporation by the Chairman or the President, and either such officer may, in the name of and on behalf of the Corporation, take all such action as such officer may deem advisable to vote in person or by proxy at any meeting of security holders of other corporations in which the Corporation may hold securities, and at any such meeting such officer shall possess and may exercise any and all rights and powers incident to the ownership of such securities that the Corporation might have possessed and exercised if it had been present. The Board of Directors may from time to time confer like powers upon any other person or persons.

Section 7.04. Execution of Instruments.

- (a) All deeds, mortgages, bonds, checks, contracts and other instruments pertaining to the business and affairs of the Corporation shall be signed on behalf of the Corporation by the Chairman, the President or any Vice President, or by such other person or persons as may be designated from time to time by the Board of Directors.
- (b) If a document must be executed by persons holding different offices or functions and one person holds such offices or exercises such functions, that person may execute the document in more than one capacity if the document indicates each such capacity.

Section 7.05. Advances. The Corporation may, without a vote of the directors, advance money to its directors, officers or employees to cover expenses that can reasonably be anticipated to be incurred by them in the performance of their duties and for which they would be entitled to reimbursement in the absence of an advance.

Section 7.06. Fiscal Year. The fiscal year end of the Corporation shall be September 30 or such other date as may be fixed from time to time by resolution of the Board of Directors.

Section 7.07. Corporate Seal. The corporate seal, if one is adopted by the Board of Directors, shall be circular in form and shall have inscribed thereon the name of the Corporation, the word "Delaware" and the words "Corporate Seal." The seal may be used by

causing it or a facsimile thereof to be impressed or affixed or reproduced or otherwise placed on any document requiring it.

Section 7.08. Power to Amend. These By-Laws may be altered, amended or repealed or new By-Laws may be adopted as provided in the Certificate of Incorporation of the Corporation.

12/14/2001

Mr. Bruce H. Berger Rheinbrohler Weg 13 40489 Dusseldorf Germany

Dear Bruce,

On behalf of Digi International Inc., I am pleased to offer a transfer to the position of Senior Vice President of Digi and General Manager of NetSilicon. This position will report to Joe Dunsmore and will be located in Waltham, Massachusetts.

COMPENSATION

Your targeted total compensation will remain at \$380,000. This represents a base salary of \$200,000 and an incentive target of \$180,000. You have sent a description of your current incentive plan under separate cover. You will also receive a cost of living adjustment in the amount of 12.5% of your base or \$25,000. This cost of living adjustment will remain in effect while you are employed in the Boston area.

BENEFITS

You will continue to participate in Digi International's benefits programs. Health and dental insurance may be provided through the local NetSilicon plans, if this provides the best solution for you and your family. If it is determined that we will move you to the NetSilicon health and dental plan, it will be done upon your family's relocation to the area.

RELOCATION

Digi will provide the following relocation assistance:

- o Reimbursement of closing costs for the purchase of your new residence. This will exclude any escrow accounts, property taxes, "points" (except as defined below), and insurance costs. The company will provide a gross up of all closing costs reimbursed to you.
- o Reimbursement of up to \$12,000 in mortgage loan origination fees and/or "points". The company will provide a gross up of this reimbursement up to a maximum of \$6,000 in income gross-up.
- o Advance house hunting trip for you and your family and professional relocation assistance.
- o Transportation and hotel expense for you and your family associated with your move to Waltham.
- o Reasonable temporary living expenses for the costs of household goods and furniture that you may need to purchase or rent while you wait for your belongings to be delivered from Germany

RELOCATION (CONTINUED)

- o Shipment of household goods per the terms of your temporary assignment agreement.
- Up to 60 days of car rental for two vehicles.

OTHER

If Digi International should terminate your employment at any time in the future, your severance pay (as provided in your offer of employment) will be calculated based on the sum of your base salary and cost of living allowance. This does not include any situations where you were involuntarily terminated due to performance issues or misconduct.

START DATE

This transfer offer and relocation is contingent upon the close of the NetSilicon acquisition. Your start date will be the dat following the close of the acquisition and is estimated to be mid to late January of 2002. Your full time relocation is expected to occur by the end of February 2002. The cost of living allowance will go into effect upon your start date. Please inform me of your acceptance of this offer by DECEMBER 17, 2001 by signing one of the enclosed copies and returning it to me.

Sincerely,

DIGI INTERNATIONAL INC.

/s/ Tracy Roberts

Tracy Roberts Director, Human Resources

OFFER ACCEPTED:

/s/ Bruce H. Berger	18 December 2001	
Bruce H. Berger	Date	Start Date

Subsidiaries of the Company

Digi International Asia Pte Ltd

Digi International GmbH

Digi International FSC

Digi International (HK) Ltd.

Digi International Australia PTY Ltd.

Digi International Limited

Digi Services Limited

Digi International SARL

ITK International, Inc.

Inside Out Networks, Inc.

INXTECH

Dove Sub Inc.

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 333-1821, 333-23857, 333-57869, 333-53366 and 333-55488) of Digi International Inc. of our report dated November 27, 2001 relating to the financial statements and financial statement schedule, which appears in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

Minneapolis, Minnesota December 27, 2001

DIGI INTERNATIONAL INC.

Power of Attorney of Director and/or Officer

The undersigned director and/or officer of Digi International Inc., a Delaware corporation, does hereby make, constitute and appoint Subramanian Krishnan the undersigned's true and lawful attorney-in-fact, with power of substitution, for the undersigned and in the undersigned's name, place and stead, to sign and affix the undersigned's name as such director and/or officer of said Corporation to an Annual Report on Form 10-K or other applicable form, and all amendments thereto, to be filed by said Corporation with the Securities and Exchange Commission, Washington, D.C., under the Securities Act of 1934, as amended, with all exhibits thereto and other supporting documents, with said Commission, granting unto said attorney-in-fact full power and authority to do and perform any and all acts necessary or incidental to the performance and execution of the powers herein expressly granted.

IN WITNESS WHEREOF, the undersigned has hereunto set the undersigned's hand this 21st day of December, 2001.

/s/ Joseph T. Dunsmore
Joseph T. Dunsmore

DIGI INTERNATIONAL INC.

Power of Attorney of Director and/or Officer

The undersigned director and/or officer of Digi International Inc., a Delaware corporation, does hereby make, constitute and appoint Joseph Dunsmore the undersigned's true and lawful attorney-in-fact, with power of substitution, for the undersigned and in the undersigned's name, place and stead, to sign and affix the undersigned's name as such director and/or officer of said Corporation to an Annual Report on Form 10-K or other applicable form, and all amendments thereto, to be filed by said Corporation with the Securities and Exchange Commission, Washington, D.C., under the Securities Act of 1934, as amended, with all exhibits thereto and other supporting documents, with said Commission, granting unto said attorney-in-fact full power and authority to do and perform any and all acts necessary or incidental to the performance and execution of the powers herein expressly granted.

IN WITNESS WHEREOF, the undersigned has hereunto set the undersigned's hand this 21st day of December, 2001.