



## **Digi International Names Michael Bantz Vice President of North American Sales**

March 7, 2000

MINNEAPOLIS--(BUSINESS WIRE)--March 7, 2000--Digi International(R) Inc. (Nasdaq:DGII) today announced that Michael Bantz has joined the company as Vice President of North American Sales. Mr. Bantz was selected for his vast sales experience and familiarity with Digi's(TM) sales model. He has been charged with the key task of growing and developing Digi's North America sales channel along with its Federal, OEM and MiLAN Technology sales divisions.

Mr. Bantz comes to Digi from EMC Corporation, the worldwide leading provider of enterprise storage systems and software, where he served as Regional Channel Manager, supervising approximately 30 percent of EMC's North American sales channel. Before joining EMC, Mr. Bantz was Sales Manager for Centrol DPL, a data networking VAR (Value Added Reseller) where he was also responsible for starting the company's networking services division.

Bantz's prior experience also includes three years as Regional General Sales Manager of Atlantic Computer Systems, an international high-tech leasing company. Mr. Bantz holds a Bachelors of Science degree in Business from Villanova University and a Masters degree in Management from the J.L. Kellogg Graduate School of Management at Northwestern University.

According to Joseph Dunsmore, Digi president and CEO, "Mr. Bantz's years of experience in the technology industry, coupled with his familiarity with both the Digi sales model and the channel in which we market our products, make him the perfect person to strengthen our sales initiatives across the continent."

Mr. Bantz added, "Digi's longstanding reputation for producing versatile, high quality products made the company instantly attractive. I'm looking forward to working closely with the sales teams to expand Digi's influence in the channel and continue the tradition of success Digi has enjoyed for so many years."

Digi International

Digi International (Nasdaq:DGII), based in Minneapolis, is a leading worldwide provider of voice and data communications hardware and software, delivering seamless connectivity solutions for the open systems, server-based remote access and LAN markets. The company markets its products through a global network of distributors and resellers, system integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at [www.digi.com](http://www.digi.com) or call (800) 344-4273 (U.S.) or (612) 912-3444 (International).

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