Digi Launches ServerPowered.com: Comprehensive Portal to Help Resellers, Integrators Build Server-Based Communications Systems

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Internet Portal Offers One Stop for Multi-Vendor Application Guides,

Product Information, Software Downloads, Links

Digi International(R) Inc. (Nasdaq: DGII), the world's leading provider of multi-function communications adapters, today announced the launch of "ServerPowered.com," a new Internet portal that helps resellers and integrators build and sell cost-effective server-based systems for applications such as remote access, fax, and routing.

Designed to be the Web's most comprehensive resource for server-based communications, ServerPowered.com (www.serverpowered.com) delivers a broad range of benefits for resellers and integrators interested in increasing their presence in this growing market. ServerPowered.com provides in-depth guidelines and technical instructions for building and configuring tested and certified server-based communications solutions based on widely used operating systems, including Microsoft Windows NT, Linux and others.

The guidelines include recommendations for hardware, computer platforms, Digi(TM) communications adapters and application software from leading vendors. In addition, ServerPowered.com will offer visitors white papers, links to relevant Web sites for product information and software downloads, and other resources to make it easier for them to configure, build and sell server-powered communications solutions.

"With ServerPowered.com, the reseller and integrator communities now have a premier resource to deliver the power of multi-vendor, server-based solutions to their customers," said Joe Toste, director of marketing, Digi International. "Server-based communications solutions offer a lower cost of ownership and increased flexibility over competitive solutions based on proprietary boxes. We are excited to offer a fast, user-friendly and comprehensive Internet resource to help resellers, integrators and their customers tap into this burgeoning industry and become more competitive."

According to Paul Ghostine, co-founder and CEO of Emergent Technologies, a market leading IT integrator based in Reston, VA, "We look forward to leveraging the knowledge and resources available through ServerPowered.com to offer our customers the most reliable and affordable server-based communications solutions. As an easily accessible Internet resource, this site should help our sales force and technical experts stay informed and competitive."

Links to over 25 Digi partner sites, including Microsoft, Compaq, Red Hat, Hewlett-Packard, IBM and SCO, are available through ServerPowered.com, as well as links to software downloads from partners such as Tobit, Spartacom and LANSource.

ServerPowered.com also features an events section with information on upcoming Digi educational conferences, trade shows and national Digi Solutions Tours. A public relations section includes press releases to give resellers and integrators the latest news on Digi products, as well as partnership announcements, company information, third-party news and presentations.

Digi will expand the reach of ServerPowered.com in the first quarter of 2000 with advice pages on selling and marketing Digi server-based solutions, customer success stories, installation guides, and independent performance reviews of DataFire RAS(TM) communication adapters, and other Digi products. In addition, the site will include application sections such as using Digi products in Internet Points of Presence (POPs) as well as dedicated operating system sections for Digi customers running Windows 2000, Linux or any other major operating system. Discussion rooms hosted by Digi technical and marketing executives to answer questions from resellers and integrators will also be opened to visitors in 2000.

About Digi International

Digi International, based in Minneapolis, is a leading worldwide provider of voice and data communications hardware and software that delivers seamless connectivity solutions for open systems, server-based remote access and LAN markets. The company markets its products through a global network of distributors and resellers, system integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at www.digi.com or call (800) 344-4273 (U.S.) or (612) 912-3444 (International).

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    CONTACT: Financial Contacts:
          S. (Kris) Krishnan, Digi International Inc.
          (612) 912-3125 or s_krishnan@digi.com
        or
          Don DeLaria, Digi International Inc.
          (612) 912-3126 or don_delaria@digi.com
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or
Press Contacts:
or
Chris Chilton, Digi International Inc.
(612) 912-3111 or chris_chilton@digi.com
or
Gary Baker/David Vermillion,
TSI Communications (PR for Digi)
(212) 696-2000 or gbaker@tsicomm.com