



## **Digi International Extends Communication Adapter Family; 56K and ISDN Products**

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MINNEAPOLIS, May 3 /PRNewswire/ --Digi International Inc. (Nasdaq: DGII), the leader in server-based communications solutions, today announced the availability of two communications adapters that provide 56Kbps and ISDN server-based remote access. The AccelePort RAS 8 (US list \$2,495) and the DataFire RAS 4 (US list \$2,995) are immediately available for shipment through thousands of value-added resellers and distributors in North America.

The DataFire RAS 4 is a PCI card providing both ISDN B Channel and 56Kbps modem connectivity on four BRI ports. The AccelePort RAS 8 provides connections for up to eight POTS connections to and from analog modems on a single PCI card. Both products support V.90 and K56flex standards and run on a variety of operating systems, including Windows NT, Novell NetWare and SCO Unix. The cards also can be utilized for other applications such as fax and integrated messaging and are ideal for small- to mid-sized business applications.

"Network managers, resellers and system integrators are moving to open systems, server-based solutions to house remote access, routing, fax and voice applications," said John Gaylord, director of product management and corporate strategy for Digi International. "These customers are converging their voice and data applications onto the server and Digi's AccelePort RAS 8 and DataFire RAS 4 adapters provide them the ease-of-use and flexibility desired for these environments. Moreover, Digi's strong industry partnerships means they can take advantage of open system, third-party developments not available in proprietary systems."

Lite Technologies, Vernon Hills, Ill., is a Microsoft Certified Solutions Provider and ISP who has elected to implement a server-based approach with Digi's DataFire RAS 4 for Internet and remote access for their clients.

"We implement Microsoft Windows NT applications for our small business clients who want to merge their Internet mail with their local email systems as well as perform dial in/dial out remote access," said James Yang, president of Lite Technologies. "The DataFire RAS 4 works extremely well within the NT environment for both analog and ISDN connections. The product has been extremely reliable, and we believe the server-based model is an attractive approach for providing these types of services to our customers."

The two new products expand the DataFire RAS family of concentrators and communications adapters. The DataFire RAS family provides high-density modems and ISDN B channel connections via T1, E1, and BRI and PRI ISDN lines. The product family also includes the DataFire RAS 24 and 48-port PCI card which is the highest density server-based remote access concentrator on the market. Each of the products uses the latest advances in digital signal processing (DSP) technology and effectively offloads the front end processing of WAN input and output to the board for maximum server performance.

A 1999 International Data Corporation (IDC) study identified Digi as the leader in the open systems, remote access server market with a 32 percent market share in the digital remote access and 62 percent market share in the asynchronous remote access market. IDC predicts the overall open-systems RAS market will reach \$750 million by 2002.

According to IDC, open-systems RAS offers strategic benefits such as the flexibility to adapt to new standards, simple administration, reduced operating costs and interoperability with other third party software applications.

About Digi International

Digi International, based in Minneapolis, is a leading worldwide provider

of voice and data communications hardware and software that delivers seamless connectivity solutions for open systems, server-based remote access and LAN markets. The company markets its products through a global network of distributors and resellers, system integrators and original equipment manufacturers (OEMs). For more information, visit Digi's Web site at <http://www.digi.com> or call 800-344-4273 (U.S.) or 612-912-3444 (International).

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