



Schwan's Home Delivery selects SmartSense by Digi monitoring to protect critical inventory across its delivery fleet and depot locations

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SmartSense sensors and software will collect and analyze more than 23 million monthly data points from 3,000 delivery trucks and 300 depot locations in a multiyear deal with the largest direct-to-home food delivery provider in the United States

HOPKINS, Minn., Sept. 29, 2020 /PRNewswire/ -- SmartSense by Digi, part of Digi International®, (NASDAQ: DGII) (www.digi.com), a leading global provider of Internet of Things (IoT) connectivity products and services, today announced Schwan's Home Delivery has selected its enterprise monitoring solution in a multiyear deal to ensure consistent food temperatures and quality throughout its warehousing and shipping processes.



Schwan's Home Delivery, the largest direct-to-home food delivery provider in the United States, places a high emphasis on food safety by meeting and exceeding USDA regulations. To meet its high standards, the company requires a scalable solution capable of supporting more than 3,000 delivery vehicles and about 300 depots.

Prior to SmartSense, the Schwan's Home Delivery team relied upon its employees to manually monitor and record temperature conditions in trucks and facilities, including facility visits after hours and on weekends. This lack of real-time monitoring and alerts meant that inventory could become a total loss if a freezer failed or malfunctioned. Additionally, Schwan's Home Delivery detected that some equipment did not accurately measure or display temperature via built-in systems, potentially putting product at risk. Based on projections, Schwan's Home Delivery savings from increased product quality, reduced manual processes and elimination of lost product stemming from these challenges will entirely fund its investment in SmartSense technology.

"Our mission is providing outstanding food to our customers, and SmartSense by Digi will improve our ability to do that at essentially zero net cost," said Larry Gaskin, Director of National Warehouse Operations at Schwan's Home Delivery. "On top of those customer and bottom-line benefits, our new automated monitoring capabilities will help us deliver on an important core value by giving our employees true work-life balance by eliminating manual weekend temperature checks. All in all, we're gaining incredible operational efficiencies that bring value to our customers, employees, and Schwan's Home Delivery as an organization."

Each of Schwan's Home Delivery's 3,000 trucks will be outfitted with two SmartSense sensors to protect product while trucks are precooling in the yard overnight. While on the delivery route, temperatures will be logged and then automatically uploaded to the SmartSense Dashboard upon return to the yard. Finally, all on-site freezers at Schwan's 300 depots will be equipped with the same continuous monitoring to ensure product is safe and of the highest quality. SmartSense will collect, analyze, and report on more than 23 million monthly data points while monitoring Schwan's Home Delivery's mobile and fixed assets.

Schwan's Home Delivery's use of SmartSense to continuously analyze and optimize refrigeration equipment enables establishment of more accurate baselines for refrigeration performance and implementation of more accurate resource planning.

"Schwan's Home Delivery is a powerful and respectable brand and has achieved unparalleled success in direct-to-home food service delivery. They required a solution that could provide the scalability and enterprise visibility needed to protect its operations. We are proud to have won their trust," said Kevin C. Riley, President of SmartSense by Digi.

For more information, please visit: <https://www.smartsense.co/>

About Digi International

Digi International (NASDAQ: DGII) is a leading global provider of business and mission-critical Internet of Things (IoT) connectivity products and solutions. We help our customers create next-generation connected products and solutions to deploy, monitor and manage critical communications infrastructures and compliance standards in demanding environments with high levels of security, relentless reliability and bulletproof performance. Founded in 1985, we've helped our customers connect over 100 million things, and growing. For more information, visit Digi's website at www.digi.com, or call 877-912-3444 (U.S.) or 952-912-3444 (International).

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